

New York State Association for Rural Health

Statement of Financial Position Comparison

As of September 30, 2021

	TOTAL			
	AS OF SEP 30, 2021	AS OF SEP 30, 2020 (PY)	CHANGE	% CHANGE
ASSETS				
Current Assets				
Bank Accounts				
NYSARH Checking	19,271.79	54,216.06	-34,944.27	-64.45 %
NYSARH Gold Money Mrkt Savings	105,359.18	105,348.65	10.53	0.01 %
NYSARH PayPal	5,486.08	185.30	5,300.78	2,860.65 %
Total Bank Accounts	\$130,117.05	\$159,750.01	\$ -29,632.96	-18.55 %
Accounts Receivable				
Accounts Receivable	985.00	270,224.08	-269,239.08	-99.64 %
Total Accounts Receivable	\$985.00	\$270,224.08	\$ -269,239.08	-99.64 %
Total Current Assets	\$131,102.05	\$429,974.09	\$ -298,872.04	-69.51 %
TOTAL ASSETS	\$131,102.05	\$429,974.09	\$ -298,872.04	-69.51 %
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	9,053.30	272,374.25	-263,320.95	-96.68 %
Total Accounts Payable	\$9,053.30	\$272,374.25	\$ -263,320.95	-96.68 %
Other Current Liabilities				
Accrued Expenses	2,800.00		2,800.00	
Deferred Revenue	0.00	0.00	0.00	
FCH / Webinar Series Grant	0.00	2,760.00	-2,760.00	-100.00 %
Membership Revenue				
Individual	12.50	563.75	-551.25	-97.78 %
Organizational	347.92	2,649.58	-2,301.66	-86.87 %
Student	16.66	54.16	-37.50	-69.24 %
Total Membership Revenue	377.08	3,267.49	-2,890.41	-88.46 %
NRHA SRHA Annual Grant	3,245.00		3,245.00	
Total Deferred Revenue	3,622.08	6,027.49	-2,405.41	-39.91 %
Total Other Current Liabilities	\$6,422.08	\$6,027.49	\$394.59	6.55 %
Total Current Liabilities	\$15,475.38	\$278,401.74	\$ -262,926.36	-94.44 %
Total Liabilities	\$15,475.38	\$278,401.74	\$ -262,926.36	-94.44 %
Equity				
Donor Restricted R. Earnings	3,308.71	2,490.82	817.89	32.84 %
Retained Earnings	132,711.70	96,234.64	36,477.06	37.90 %
Net Revenue	-20,393.74	52,846.89	-73,240.63	-138.59 %
Total Equity	\$115,626.67	\$151,572.35	\$ -35,945.68	-23.72 %
TOTAL LIABILITIES AND EQUITY	\$131,102.05	\$429,974.09	\$ -298,872.04	-69.51 %

New York State Association for Rural Health

Statement of Activity Comparison

January - September, 2021

	TOTAL			
	JAN - SEP, 2021	JAN - SEP, 2020 (PY)	CHANGE	% CHANGE
Revenue				
Contract Income		1,765.00	-1,765.00	-100.00 %
Donations	20.00		20.00	
Exhibitors Income	750.00	1,500.00	-750.00	-50.00 %
FCH/Webinar Series Grant	2,368.94		2,368.94	
Grant Income				
Legislative Grant		788,200.10	-788,200.10	-100.00 %
NRHA Annual	13,525.00	9,500.00	4,025.00	42.37 %
Total Grant Income	13,525.00	797,700.10	-784,175.10	-98.30 %
In Kind Revenue	290.00		290.00	
Interest Income	7.88	1,118.66	-1,110.78	-99.30 %
Marketing/Adv. Income	1,800.00	1,100.00	700.00	63.64 %
Membership Dues Income				
Individual	1,545.00	1,482.92	62.08	4.19 %
Organizational	14,100.41	11,842.92	2,257.49	19.06 %
Student	87.50	110.84	-23.34	-21.06 %
Total Membership Dues Income	15,732.91	13,436.68	2,296.23	17.09 %
Other Income	380.00	550.00	-170.00	-30.91 %
CBO Consortium of Upstate NY		1,700.00	-1,700.00	-100.00 %
Total Other Income	380.00	2,250.00	-1,870.00	-83.11 %
Registrations Income	2,350.00	4,805.00	-2,455.00	-51.09 %
Sponsorship Income	6,500.00	10,000.00	-3,500.00	-35.00 %
Total Revenue	\$43,724.73	\$833,675.44	\$ -789,950.71	-94.76 %
GROSS PROFIT	\$43,724.73	\$833,675.44	\$ -789,950.71	-94.76 %
Expenditures				
Administrative Services Contract	36,286.57	59,758.33	-23,471.76	-39.28 %
Audit & Accounting Expense	2,875.00	5,475.00	-2,600.00	-47.49 %
Bad Debt Expense	812.37		812.37	
Bank & Credit Card Fees	164.56	360.18	-195.62	-54.31 %
Board/Committee Meetings	70.20	421.20	-351.00	-83.33 %
Conference Expenses	4,600.00		4,600.00	
Consulting/Strategic Planning Expense		3,370.00	-3,370.00	-100.00 %
Dues & subscriptions	675.00		675.00	
Education Expenses	4,435.00		4,435.00	
Fees & Licenses Expense	2,198.00	2,055.97	142.03	6.91 %
In Kind Expenses	290.00		290.00	
Insurance Expense	704.00	497.80	206.20	41.42 %
Legal Fees	500.00		500.00	
Marketing/Adv. Expense	610.82	702.91	-92.09	-13.10 %
Membership Dues Expense	131.25	675.00	-543.75	-80.56 %
Membership Management/Portal Expense	1,666.67		1,666.67	
PayPal Fees	133.63		133.63	

New York State Association for Rural Health

Statement of Activity Comparison

January - September, 2021

	TOTAL			
	JAN - SEP, 2021	JAN - SEP, 2020 (PY)	CHANGE	% CHANGE
Postage & Shipping	315.40	116.98	198.42	169.62 %
Printing Expense		110.14	-110.14	-100.00 %
RAH Voucher Expense		318,992.54	-318,992.54	-100.00 %
Registrations Expense	250.00	393.00	-143.00	-36.39 %
NRHA Policy Institute		4,673.00	-4,673.00	-100.00 %
Total Registrations Expense	250.00	5,066.00	-4,816.00	-95.07 %
RHN Voucher Expense	7,500.00	370,874.22	-363,374.22	-97.98 %
Speaker Fees	-100.00		-100.00	
Supplies Expense		354.93	-354.93	-100.00 %
Telephone Expenses		1,664.65	-1,664.65	-100.00 %
Travel Expenses		-4.75	4.75	100.00 %
Advocacy		597.24	-597.24	-100.00 %
NHRA Policy Institute		8,228.49	-8,228.49	-100.00 %
NRHA Annual Conference		1,474.74	-1,474.74	-100.00 %
Staff Travel		36.98	-36.98	-100.00 %
Total Travel Expenses		10,332.70	-10,332.70	-100.00 %
Total Expenditures	\$64,118.47	\$780,828.55	\$ -716,710.08	-91.79 %
NET OPERATING REVENUE	\$ -20,393.74	\$52,846.89	\$ -73,240.63	-138.59 %
NET REVENUE	\$ -20,393.74	\$52,846.89	\$ -73,240.63	-138.59 %

New York State Association for Rural Health

Budget vs. Actuals: FY 2021 - FY21 P&L

January - September, 2021

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Revenue			
Donations	20.00		20.00
Education		1,500.00	-1,500.00
Exhibitors Income	750.00		750.00
FCH/Webinar Series Grant	2,368.94		2,368.94
Grant Income		11,590.00	-11,590.00
NRHA Annual	13,525.00		13,525.00
Total Grant Income	13,525.00	11,590.00	1,935.00
In Kind Revenue	290.00		290.00
Interest Income	7.88		7.88
Marketing/Adv. Income	1,800.00		1,800.00
Membership Dues Income			
Individual	1,545.00	1,700.00	-155.00
Organizational	14,100.41	13,000.00	1,100.41
Student	87.50	120.00	-32.50
Total Membership Dues Income	15,732.91	14,820.00	912.91
Other Income	380.00		380.00
Registrations Income	2,350.00	4,875.00	-2,525.00
Sponsorship Income	6,500.00	9,000.00	-2,500.00
Total Revenue	\$43,724.73	\$41,785.00	\$1,939.73
GROSS PROFIT	\$43,724.73	\$41,785.00	\$1,939.73
Expenditures			
Administrative Services Contract	36,286.57	56,230.00	-19,943.43
Audit & Accounting Expense	2,875.00	7,500.00	-4,625.00
Awards Expense		200.00	-200.00
Bad Debt Expense	812.37		812.37
Bank & Credit Card Fees	164.56		164.56
Board/Committee Meetings	70.20	1,500.00	-1,429.80
Conference Expenses	4,600.00	5,000.00	-400.00
Dues & subscriptions	675.00		675.00
Education Expenses	4,435.00		4,435.00
Fees & Licenses Expense	2,198.00	2,950.00	-752.00
In Kind Expenses	290.00		290.00
Insurance Expense	704.00	1,000.00	-296.00
Legal Fees	500.00		500.00
Marketing/Adv. Expense	610.82	1,985.00	-1,374.18
Membership Dues Expense	131.25	675.00	-543.75
Membership Management/Portal Expense	1,666.67		1,666.67
Miscellaneous Expense		250.00	-250.00
PayPal Fees	133.63	583.90	-450.27
Postage & Shipping	315.40	1,000.00	-684.60
Registrations Expense	250.00		250.00

New York State Association for Rural Health

Budget vs. Actuals: FY 2021 - FY21 P&L

January - September, 2021

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
RHN Voucher Expense	7,500.00		7,500.00
Speaker Fees	-100.00		-100.00
SRHA Leadership Conference		1,900.00	-1,900.00
Travel Expenses			
NHRA Policy Institute		2,065.00	-2,065.00
NRHA Annual Conference		3,095.00	-3,095.00
Total Travel Expenses		5,160.00	-5,160.00
Total Expenditures	\$64,118.47	\$85,933.90	\$ -21,815.43
NET OPERATING REVENUE	\$ -20,393.74	\$ -44,148.90	\$23,755.16
NET REVENUE	\$ -20,393.74	\$ -44,148.90	\$23,755.16

New York State Association for Rural Health

Statement of Activity by Class

January - September, 2021

	EDUCATION	FCH/WEBINAR SERIES GRANT (2020-2021)	MEMBERSHIPS	NEWSLETTER	NRHA ANNUAL - SRHA	NYSPPH/NYSACHO CONFERENCE	UNRESTRICTED	TOTAL
Revenue								
Donations							20.00	\$20.00
Exhibitors Income						750.00		\$750.00
FCH/Webinar Series Grant		2,368.94						\$2,368.94
Grant Income								\$0.00
NRHA Annual					13,525.00			\$13,525.00
Total Grant Income					13,525.00			\$13,525.00
In Kind Revenue				250.00			40.00	\$290.00
Interest Income							7.88	\$7.88
Marketing/Adv. Income						800.00	1,000.00	\$1,800.00
Membership Dues Income								\$0.00
Individual			1,545.00					\$1,545.00
Organizational	175.00		13,925.41					\$14,100.41
Student			127.50				-40.00	\$87.50
Total Membership Dues Income	175.00		15,597.91				-40.00	\$15,732.91
Other Income	130.00			250.00				\$380.00
Registrations Income	1,985.00		365.00					\$2,350.00
Sponsorship Income	500.00					6,000.00		\$6,500.00
Total Revenue	\$2,790.00	\$2,368.94	\$15,962.91	\$500.00	\$13,525.00	\$7,550.00	\$1,027.88	\$43,724.73
GROSS PROFIT	\$2,790.00	\$2,368.94	\$15,962.91	\$500.00	\$13,525.00	\$7,550.00	\$1,027.88	\$43,724.73
Expenditures								
Adjustments							0.00	\$0.00
Administrative Services Contract		81.15					36,205.42	\$36,286.57
Audit & Accounting Expense							2,875.00	\$2,875.00
Bad Debt Expense							812.37	\$812.37
Bank & Credit Card Fees	6.76		43.75			111.60	2.45	\$164.56
Board/Committee Meetings							70.20	\$70.20
Conference Expenses					4,600.00			\$4,600.00
Dues & subscriptions					675.00			\$675.00
Education Expenses	1,500.00	935.00				2,000.00		\$4,435.00
Fees & Licenses Expense							2,198.00	\$2,198.00
In Kind Expenses				250.00			40.00	\$290.00
Insurance Expense							704.00	\$704.00
Legal Fees							500.00	\$500.00
Marketing/Adv. Expense	60.00	42.79	8.03		500.00			\$610.82
Membership Dues Expense							131.25	\$131.25
Membership Management/Portal Expense			1,666.67					\$1,666.67
PayPal Fees							133.63	\$133.63
Postage & Shipping							315.40	\$315.40
Registrations Expense					250.00			\$250.00
RHN Voucher Expense					7,500.00			\$7,500.00
Speaker Fees							-100.00	\$ -100.00
Total Expenditures	\$1,566.76	\$1,058.94	\$1,718.45	\$250.00	\$13,525.00	\$2,111.60	\$43,887.72	\$64,118.47
NET OPERATING REVENUE	\$1,223.24	\$1,310.00	\$14,244.46	\$250.00	\$0.00	\$5,438.40	\$ -42,859.84	\$ -20,393.74
NET REVENUE	\$1,223.24	\$1,310.00	\$14,244.46	\$250.00	\$0.00	\$5,438.40	\$ -42,859.84	\$ -20,393.74

New York State Association for Rural Health

Statement of Activity by Month

January - September, 2021

	JAN 2021	FEB 2021	MAR 2021	APR 2021	MAY 2021	JUN 2021	JUL 2021	AUG 2021	SEP 2021	TOTAL
Revenue										
Donations	20.00									\$20.00
Exhibitors Income			450.00	300.00						\$750.00
FCH/Webinar Series Grant	30.48				81.15	400.00		547.31	1,310.00	\$2,368.94
Grant Income										\$0.00
NRHA Annual	925.00							7,500.00	5,100.00	\$13,525.00
Total Grant Income	925.00							7,500.00	5,100.00	\$13,525.00
In Kind Revenue				250.00				40.00		\$290.00
Interest Income	0.90	0.81	0.89	0.87	0.89	0.87	0.89	0.90	0.86	\$7.88
Marketing/Adv. Income				800.00					1,000.00	\$1,800.00
Membership Dues Income										\$0.00
Individual	1,107.50	137.50	62.50	150.00				87.50		\$1,545.00
Organizational	5,588.33	1,672.92	708.33	525.00	750.00			1,316.25	3,539.58	\$14,100.41
Student	54.16			30.00				1.67	1.67	\$87.50
Total Membership Dues Income	6,749.99	1,810.42	770.83	705.00	750.00			1,405.42	3,541.25	\$15,732.91
Other Income	260.00	50.00	70.00							\$380.00
Registrations Income	305.00	-305.00			75.00		75.00	890.00	1,310.00	\$2,350.00
Sponsorship Income			4,500.00	1,500.00					500.00	\$6,500.00
Total Revenue	\$8,291.37	\$1,556.23	\$5,791.72	\$3,555.87	\$907.04	\$400.87	\$75.89	\$10,383.63	\$12,762.11	\$43,724.73
GROSS PROFIT	\$8,291.37	\$1,556.23	\$5,791.72	\$3,555.87	\$907.04	\$400.87	\$75.89	\$10,383.63	\$12,762.11	\$43,724.73
Expenditures										
Adjustments	-1,650.00		1,650.00							\$0.00
Administrative Services Contract	3,916.67	3,916.67	3,916.67	3,916.67	3,916.67		1,500.00	6,812.67	8,390.55	\$36,286.57
Audit & Accounting Expense								75.00	2,800.00	\$2,875.00
Bad Debt Expense								812.37		\$812.37
Bank & Credit Card Fees	15.96	26.81	97.54	27.01	-10.00			7.24		\$164.56
Board/Committee Meetings						70.20				\$70.20
Conference Expenses									4,600.00	\$4,600.00
Dues & subscriptions	675.00									\$675.00
Education Expenses				2,000.00	1,250.00	400.00	250.00	535.00		\$4,435.00
Fees & Licenses Expense				1,999.00		199.00				\$2,198.00
In Kind Expenses				250.00				40.00		\$290.00
Insurance Expense	704.00									\$704.00
Legal Fees			500.00							\$500.00
Marketing/Adv. Expense	38.51		60.00					12.31	500.00	\$610.82
Membership Dues Expense						131.25				\$131.25
Membership Management/Portal Expense	1,666.67									\$1,666.67
PayPal Fees					1.95		8.85	24.47	98.36	\$133.63
Postage & Shipping	281.72			30.38				3.30		\$315.40
Registrations Expense	250.00									\$250.00
RHN Voucher Expense								7,500.00		\$7,500.00
Speaker Fees								-100.00		\$ -100.00
Total Expenditures	\$5,898.53	\$3,943.48	\$6,224.21	\$8,223.06	\$5,158.62	\$800.45	\$1,758.85	\$15,722.36	\$16,388.91	\$64,118.47
NET OPERATING REVENUE	\$2,392.84	\$ -2,387.25	\$ -432.49	\$ -4,667.19	\$ -4,251.58	\$ -399.58	\$ -1,682.96	\$ -5,338.73	\$ -3,626.80	\$ -20,393.74
NET REVENUE	\$2,392.84	\$ -2,387.25	\$ -432.49	\$ -4,667.19	\$ -4,251.58	\$ -399.58	\$ -1,682.96	\$ -5,338.73	\$ -3,626.80	\$ -20,393.74

New York State Association for Rural Health

A/R Aging Summary

As of September 30, 2021

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Carrie Roseamelia		35.00				\$35.00
Charles D Cook Office of Rural Health					300.00	\$300.00
Rural Health Network of SCNY	300.00					\$300.00
Seven Valley's Health Coalition	200.00					\$200.00
Upstate Medical Uni. College of Nursing	150.00					\$150.00
TOTAL	\$650.00	\$35.00	\$0.00	\$0.00	\$300.00	\$985.00

New York State Association for Rural Health

A/P Aging Summary

As of September 30, 2021

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Communication Across Barriers	4,600.00					\$4,600.00
DBM Communications Inc.		500.00				\$500.00
KeyBank NA			3.30			\$3.30
RHN of SCNY		3,950.00				\$3,950.00
TOTAL	\$4,600.00	\$4,450.00	\$3.30	\$0.00	\$0.00	\$9,053.30

Entity	Amount Changed	Periods Affected	Description	Date of Entry	Entry #	Invoice #
Ashleigh McGowan	\$ (175.00)	Aug '21	Income recorded after period close	N/A	N/A	N/A
Nancy McGraw	\$ 305.00	Feb '21	To adjust duplicate invoice entered for Nancy McGraw	2/1/2021	AJE 68R	N/A
KeyBank	\$ 3.30	Aug '21	To record credit card charges for Aug.	N/A	N/A	N/A
	\$ 133.30					