

NYSARH
Budget vs. Actual by Class
January 1, 2020 - October 31, 2020

	20-21 Webinar Series Grant				Annual Conference			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue								
Contract Income			0.00				0.00	
Donations			0.00				0.00	
Exhibitors Income			0.00		1,500.00	6,387.50	-4,887.50	23.48%
Grant Income			0.00				0.00	
Legislative Grant			0.00				0.00	
NRHA Annual			0.00				0.00	
Total Grant Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Interest Income			0.00				0.00	
Marketing/Adv. Income			0.00		1,100.00		1,100.00	
Membership Dues Income			0.00				0.00	
Individual			0.00				0.00	
Organizational			0.00				0.00	
Student			0.00				0.00	
Total Membership Dues Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Other Income			0.00				0.00	
CBO Consortium of Upstate NY			0.00				0.00	
Total Other Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Registrations Income			0.00		5,600.00	25,532.50	-19,932.50	21.93%
Sponsorship Income			0.00		10,000.00	43,662.50	-33,662.50	22.90%
Total Revenue	\$ 0.00	\$ 0.00	\$ 0.00		\$ 18,200.00	\$ 75,582.50	-\$ 57,382.50	24.08%
Gross Profit	\$ 0.00	\$ 0.00	\$ 0.00		\$ 18,200.00	\$ 75,582.50	-\$ 57,382.50	24.08%
Expenditures								
Administrative Services Contract			0.00				0.00	
Audit & Accounting Expense			0.00				0.00	
Awards Expense			0.00			2,916.70	-2,916.70	0.00%
Bank & Credit Card Fees			0.00		245.63	666.70	-421.07	36.84%
Board/Committee Meetings			0.00				0.00	
Consulting/Strategic Planning Expense			0.00				0.00	
Facility Expense			0.00			16,666.70	-16,666.70	0.00%
Fees & Licenses Expense			0.00		2,055.97		2,055.97	
Innovation Expense			0.00				0.00	
Insurance Expense			0.00				0.00	
IT Support Expense			0.00				0.00	
Marketing/Adv. Expense	91.06		91.06		449.90		449.90	
Membership Dues Expense			0.00				0.00	
Membership Management/Portal Expense			0.00				0.00	
Miscellaneous Expense			0.00				0.00	
Networking Expense			0.00			2,083.30	-2,083.30	0.00%
Postage & Shipping			0.00				0.00	
Printing Expense			0.00				0.00	
RAH Voucher Expense			0.00				0.00	
Registrations Expense			0.00				0.00	
NRHA Policy Institute			0.00				0.00	
Total Registrations Expense	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
RHN Voucher Expense			0.00				0.00	
Speaker Fees	100.00		100.00			2,500.00	-2,500.00	0.00%
Supplies Expense			0.00		50.00	416.70	-366.70	12.00%
Telephone Expenses			0.00				0.00	
Training/Workshops Expense			0.00				0.00	
Travel Expenses			0.00				0.00	
Advocacy			0.00				0.00	
NHRA Policy Institute			0.00				0.00	
NRHA Annual Conference			0.00				0.00	
Staff Travel			0.00		36.98		36.98	
Total Travel Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 36.98	\$ 0.00	\$ 36.98	
Total Expenditures	\$ 191.06	\$ 0.00	\$ 191.06		\$ 2,838.48	\$ 25,250.10	-\$ 22,411.62	11.24%
Net Operating Revenue	-\$ 191.06	\$ 0.00	-\$ 191.06		\$ 15,361.52	\$ 50,332.40	-\$ 34,970.88	30.52%

NYSARH
Budget vs. Actual by Class
January 1, 2020 - October 31, 2020

	Legislative Grant				Memberships			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue								
Contract Income			0.00				0.00	
Donations			0.00				0.00	
Exhibitors Income			0.00				0.00	
Grant Income			0.00				0.00	
Legislative Grant	788,200.10	906,944.40	-118,744.30	86.91%			0.00	
NRHA Annual			0.00				0.00	
Total Grant Income	\$788,200.10	\$906,944.40	-\$118,744.30	86.91%	\$ 0.00	\$ 0.00	\$ 0.00	
Interest Income			0.00				0.00	
Marketing/Adv. Income			0.00				0.00	
Membership Dues Income			0.00				0.00	
Individual			0.00		1,539.17	1,500.00	39.17	102.61%
Organizational			0.00		11,842.92	20,166.70	-8,323.78	58.73%
Student			0.00		110.84	833.30	-722.46	13.30%
Total Membership Dues Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 13,492.93	\$ 22,500.00	-\$ 9,007.07	59.97%
Other Income			0.00				0.00	
CBO Consortium of Upstate NY			0.00				0.00	
Total Other Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Registrations Income			0.00				0.00	
Sponsorship Income			0.00				0.00	
Total Revenue	\$788,200.10	\$906,944.40	-\$118,744.30	86.91%	\$ 13,492.93	\$ 22,500.00	-\$ 9,007.07	59.97%
Gross Profit	\$788,200.10	\$906,944.40	-\$118,744.30	86.91%	\$ 13,492.93	\$ 22,500.00	-\$ 9,007.07	59.97%
Expenditures								
Administrative Services Contract	23,333.32	19,444.40	3,888.92	120.00%			0.00	
Audit & Accounting Expense			0.00				0.00	
Awards Expense			0.00				0.00	
Bank & Credit Card Fees			0.00		110.88	333.30	-222.42	33.27%
Board/Committee Meetings			0.00				0.00	
Consulting/Strategic Planning Expense			0.00				0.00	
Facility Expense			0.00				0.00	
Fees & Licenses Expense			0.00				0.00	
Innovation Expense			0.00				0.00	
Insurance Expense			0.00				0.00	
IT Support Expense			0.00				0.00	
Marketing/Adv. Expense			0.00			1,250.00	-1,250.00	0.00%
Membership Dues Expense			0.00			11,000.00	-11,000.00	0.00%
Membership Management/Portal Expense			0.00		800.00	1,250.00	-450.00	64.00%
Miscellaneous Expense			0.00				0.00	
Networking Expense			0.00				0.00	
Postage & Shipping			0.00				0.00	
Printing Expense			0.00				0.00	
RAH Voucher Expense	318,992.54	412,500.00	-93,507.46	77.33%			0.00	
Registrations Expense			0.00				0.00	
NRHA Policy Institute			0.00				0.00	
Total Registrations Expense	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
RHN Voucher Expense	370,874.22	412,500.00	-41,625.78	89.91%			0.00	
Speaker Fees			0.00				0.00	
Supplies Expense			0.00				0.00	
Telephone Expenses			0.00				0.00	
Training/Workshops Expense			0.00				0.00	
Travel Expenses			0.00		26.45		26.45	
Advocacy			0.00				0.00	
NHRA Policy Institute			0.00				0.00	
NRHA Annual Conference			0.00				0.00	
Staff Travel			0.00				0.00	
Total Travel Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 26.45	\$ 0.00	\$ 26.45	
Total Expenditures	\$713,200.08	\$844,444.40	-\$131,244.32	84.46%	\$ 937.33	\$ 13,833.30	-\$ 12,895.97	6.78%
Net Operating Revenue	\$ 75,000.02	\$ 62,500.00	\$ 12,500.02	120.00%	\$ 12,555.60	\$ 8,666.70	\$ 3,888.90	144.87%

NYSARH
Budget vs. Actual by Class
January 1, 2020 - October 31, 2020

	Newsletter				NRHA Grant			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue								
Contract Income			0.00				0.00	
Donations			0.00				0.00	
Exhibitors Income			0.00				0.00	
Grant Income			0.00				0.00	
Legislative Grant			0.00				0.00	
NRHA Annual			0.00		9,500.00	7,916.70	1,583.30	120.00%
Total Grant Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 9,500.00	\$ 7,916.70	\$ 1,583.30	120.00%
Interest Income			0.00				0.00	
Marketing/Adv. Income			0.00				0.00	
Membership Dues Income			0.00				0.00	
Individual			0.00				0.00	
Organizational			0.00				0.00	
Student			0.00				0.00	
Total Membership Dues Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Other Income	500.00		500.00				0.00	
CBO Consortium of Upstate NY			0.00				0.00	
Total Other Income	\$ 500.00	\$ 0.00	\$ 500.00		\$ 0.00	\$ 0.00	\$ 0.00	
Registrations Income			0.00				0.00	
Sponsorship Income		833.30	-833.30	0.00%			0.00	
Total Revenue	\$ 500.00	\$ 833.30	-\$ 333.30	60.00%	\$ 9,500.00	\$ 7,916.70	\$ 1,583.30	120.00%
Gross Profit	\$ 500.00	\$ 833.30	-\$ 333.30	60.00%	\$ 9,500.00	\$ 7,916.70	\$ 1,583.30	120.00%
Expenditures								
Administrative Services Contract			0.00				0.00	
Audit & Accounting Expense			0.00				0.00	
Awards Expense			0.00				0.00	
Bank & Credit Card Fees			0.00				0.00	
Board/Committee Meetings			0.00				0.00	
Consulting/Strategic Planning Expense			0.00				0.00	
Facility Expense			0.00				0.00	
Fees & Licenses Expense			0.00				0.00	
Innovation Expense			0.00				0.00	
Insurance Expense			0.00				0.00	
IT Support Expense			0.00			208.30	-208.30	0.00%
Marketing/Adv. Expense		416.70	-416.70	0.00%			0.00	
Membership Dues Expense			0.00		675.00	562.50	112.50	120.00%
Membership Management/Portal Expense			0.00				0.00	
Miscellaneous Expense			0.00				0.00	
Networking Expense			0.00				0.00	
Postage & Shipping			0.00				0.00	
Printing Expense			0.00				0.00	
RAH Voucher Expense			0.00				0.00	
Registrations Expense			0.00		393.00		393.00	
NRHA Policy Institute			0.00		1,278.00		1,278.00	
Total Registrations Expense	\$ 0.00	\$ 0.00	\$ 0.00		\$ 1,671.00	\$ 0.00	\$ 1,671.00	
RHN Voucher Expense			0.00				0.00	
Speaker Fees			0.00				0.00	
Supplies Expense			0.00				0.00	
Telephone Expenses			0.00		149.90		149.90	
Training/Workshops Expense			0.00				0.00	
Travel Expenses			0.00				0.00	
Advocacy			0.00		216.00		216.00	
NHRA Policy Institute			0.00		5,313.36		5,313.36	
NRHA Annual Conference			0.00		1,474.74	7,125.00	-5,650.26	20.70%
Staff Travel			0.00				0.00	
Total Travel Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 7,004.10	\$ 7,125.00	-\$ 120.90	98.30%
Total Expenditures	\$ 0.00	\$ 416.70	-\$ 416.70	0.00%	\$ 9,500.00	\$ 7,895.80	\$ 1,604.20	120.32%
Net Operating Revenue	\$ 500.00	\$ 416.60	\$ 83.40	120.02%	\$ 0.00	\$ 20.90	-\$ 20.90	0.00%

NYSARH
Budget vs. Actual by Class
January 1, 2020 - October 31, 2020

	RHN of SCNY				Unrestricted			
	Actual	Budget	over Budget	% of Budget	Actual	Budget	over Budget	% of Budget
Revenue								
Contract Income	1,765.00	2,941.70	-1,176.70	60.00%			0.00	
Donations			0.00		25.00	416.70	-391.70	6.00%
Exhibitors Income			0.00				0.00	
Grant Income			0.00				0.00	
Legislative Grant			0.00				0.00	
NRHA Annual			0.00				0.00	
Total Grant Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Interest Income			0.00		1,119.55	41.70	1,077.85	2684.77%
Marketing/Adv. Income			0.00				0.00	
Membership Dues Income			0.00				0.00	
Individual			0.00				0.00	
Organizational			0.00				0.00	
Student			0.00				0.00	
Total Membership Dues Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00	
Other Income			0.00		50.00		50.00	
CBO Consortium of Upstate NY			0.00		1,700.00		1,700.00	
Total Other Income	\$ 0.00	\$ 0.00	\$ 0.00		\$ 1,750.00	\$ 0.00	\$ 1,750.00	
Registrations Income			0.00		-795.00		-795.00	
Sponsorship Income			0.00				0.00	
Total Revenue	\$ 1,765.00	\$ 2,941.70	-\$ 1,176.70	60.00%	\$ 2,099.55	\$ 458.40	\$ 1,641.15	458.02%
Gross Profit	\$ 1,765.00	\$ 2,941.70	-\$ 1,176.70	60.00%	\$ 2,099.55	\$ 458.40	\$ 1,641.15	458.02%
Expenditures								
Administrative Services Contract			0.00		40,341.68	41,125.00	-783.32	98.10%
Audit & Accounting Expense			0.00		5,475.00	4,750.00	725.00	115.26%
Awards Expense			0.00				0.00	
Bank & Credit Card Fees			0.00		56.97		56.97	
Board/Committee Meetings			0.00		421.20		421.20	
Consulting/Strategic Planning Expense			0.00		5,400.00	1,666.70	3,733.30	323.99%
Facility Expense			0.00				0.00	
Fees & Licenses Expense			0.00				0.00	
Innovation Expense			0.00			22,916.70	-22,916.70	0.00%
Insurance Expense			0.00		714.00	2,500.00	-1,786.00	28.56%
IT Support Expense		1,666.70	-1,666.70	0.00%		7,083.30	-7,083.30	0.00%
Marketing/Adv. Expense		833.30	-833.30	0.00%	253.01	833.30	-580.29	30.36%
Membership Dues Expense			0.00		130.00		130.00	
Membership Management/Portal Expense			0.00				0.00	
Miscellaneous Expense			0.00		44.28		44.28	
Networking Expense			0.00			1,250.00	-1,250.00	0.00%
Postage & Shipping			0.00		126.88	250.00	-123.12	50.75%
Printing Expense			0.00		110.14	625.00	-514.86	17.62%
RAH Voucher Expense			0.00				0.00	
Registrations Expense			0.00		0.00		0.00	
NRHA Policy Institute			0.00		3,395.00		3,395.00	
Total Registrations Expense	\$ 0.00	\$ 0.00	\$ 0.00		\$ 3,395.00	\$ 0.00	\$ 3,395.00	
RHN Voucher Expense			0.00				0.00	
Speaker Fees			0.00				0.00	
Supplies Expense			0.00		304.93	833.30	-528.37	36.59%
Telephone Expenses			0.00		1,514.75		1,514.75	
Training/Workshops Expense			0.00			1,666.70	-1,666.70	0.00%
Travel Expenses			0.00		-31.20	12,666.70	-12,697.90	-0.25%
Advocacy			0.00		381.24		381.24	
NHRA Policy Institute			0.00		2,915.13		2,915.13	
NRHA Annual Conference			0.00				0.00	
Staff Travel			0.00				0.00	
Total Travel Expenses	\$ 0.00	\$ 0.00	\$ 0.00		\$ 3,265.17	\$ 12,666.70	-\$ 9,401.53	25.78%
Total Expenditures	\$ 0.00	\$ 2,500.00	-\$ 2,500.00	0.00%	\$ 61,553.01	\$ 98,166.70	-\$ 36,613.69	62.70%
Net Operating Revenue	\$ 1,765.00	\$ 441.70	\$ 1,323.30	399.59%	-\$ 59,453.46	-\$ 97,708.30	\$ 38,254.84	60.85%

NYSARH
Budget vs. Actual by Class
January 1, 2020 - October 31, 2020

	Total 2020			
	Actual	Budget	over Budget	% of Budget
Revenue				
Contract Income	1,765.00	2,941.70	-1,176.70	60.00%
Donations	25.00	416.70	-391.70	6.00%
Exhibitors Income	1,500.00	6,387.50	-4,887.50	23.48%
Grant Income	0.00	0.00	0.00	
Legislative Grant	788,200.10	906,944.40	-118,744.30	86.91%
NRHA Annual	9,500.00	7,916.70	1,583.30	120.00%
Total Grant Income	\$797,700.10	\$ 914,861.10	-\$117,161.00	87.19%
Interest Income	1,119.55	41.70	1,077.85	2684.77%
Marketing/Adv. Income	1,100.00	0.00	1,100.00	
Membership Dues Income	0.00	0.00	0.00	
Individual	1,539.17	1,500.00	39.17	102.61%
Organizational	11,842.92	20,166.70	-8,323.78	58.73%
Student	110.84	833.30	-722.46	13.30%
Total Membership Dues Income	\$ 13,492.93	\$ 22,500.00	-\$ 9,007.07	59.97%
Other Income	550.00	0.00	550.00	
CBO Consortium of Upstate NY	1,700.00	0.00	1,700.00	
Total Other Income	\$ 2,250.00	\$ 0.00	\$ 2,250.00	
Registrations Income	4,805.00	25,532.50	-20,727.50	18.82%
Sponsorship Income	10,000.00	44,495.80	-34,495.80	22.47%
Total Revenue	\$833,757.58	\$1,017,177.00	-\$183,419.42	81.97%
Gross Profit	\$833,757.58	\$1,017,177.00	-\$183,419.42	81.97%
Expenditures				
Administrative Services Contract	63,675.00	60,569.40	3,105.60	105.13%
Audit & Accounting Expense	5,475.00	4,750.00	725.00	115.26%
Awards Expense	0.00	2,916.70	-2,916.70	0.00%
Bank & Credit Card Fees	413.48	1,000.00	-586.52	41.35%
Board/Committee Meetings	421.20	0.00	421.20	
Consulting/Strategic Planning Expense	5,400.00	1,666.70	3,733.30	323.99%
Facility Expense	0.00	16,666.70	-16,666.70	0.00%
Fees & Licenses Expense	2,055.97	0.00	2,055.97	
Innovation Expense	0.00	22,916.70	-22,916.70	0.00%
Insurance Expense	714.00	2,500.00	-1,786.00	28.56%
IT Support Expense	0.00	8,958.30	-8,958.30	0.00%
Marketing/Adv. Expense	793.97	3,333.30	-2,539.33	23.82%
Membership Dues Expense	805.00	11,562.50	-10,757.50	6.96%
Membership Management/Portal Expense	800.00	1,250.00	-450.00	64.00%
Miscellaneous Expense	44.28	0.00	44.28	
Networking Expense	0.00	3,333.30	-3,333.30	0.00%
Postage & Shipping	126.88	250.00	-123.12	50.75%
Printing Expense	110.14	625.00	-514.86	17.62%
RAH Voucher Expense	318,992.54	412,500.00	-93,507.46	77.33%
Registrations Expense	393.00	0.00	393.00	
NRHA Policy Institute	4,673.00	0.00	4,673.00	
Total Registrations Expense	\$ 5,066.00	\$ 0.00	\$ 5,066.00	
RHN Voucher Expense	370,874.22	412,500.00	-41,625.78	89.91%
Speaker Fees	100.00	2,500.00	-2,400.00	4.00%
Supplies Expense	354.93	1,250.00	-895.07	28.39%
Telephone Expenses	1,664.65	0.00	1,664.65	
Training/Workshops Expense	0.00	1,666.70	-1,666.70	0.00%
Travel Expenses	-4.75	12,666.70	-12,671.45	-0.04%
Advocacy	597.24	0.00	597.24	
NHRA Policy Institute	8,228.49	0.00	8,228.49	
NRHA Annual Conference	1,474.74	7,125.00	-5,650.26	20.70%
Staff Travel	36.98	0.00	36.98	
Total Travel Expenses	\$ 10,332.70	\$ 19,791.70	-\$ 9,459.00	52.21%
Total Expenditures	\$788,219.96	\$ 992,507.00	-\$204,287.04	79.42%
Net Operating Revenue	\$ 45,537.62	\$ 24,670.00	\$ 20,867.62	184.59%