

NYSARH 2020 Year-End Budget Projection Narrative

September 2020 Financials

- \$833,675 (Total Earned Revenue through Sept. 2020) - \$780,829 (Total Accrued Expenses through Sept. 2020) = \$52,847 (Total Net Income through Sept. 2020)

2020 NYSARH Operating Budget

- \$1,220,612 (Total 2020 Budget Revenue) - \$1,191,008 (Total 2020 Budget Expenditures) = \$29,604 (Total 2020 Budgeted Net Income)

Aggressive Year-End Projection

- This scenario considers NYSARH receiving the remaining \$267,524 from the NYS Comptroller's office. NYSARH would use those funds to reimburse the remaining RHN and RAH expense vouchers received, but not yet paid; This scenario includes a 10% administrative fee of \$2,796 paid back to NYS Comptroller's office for the prepaid administrative fees (\$110,000 total) regarding the 3 vouchers not submitted (\$27,959).
- \$833,370 (Total Projected Revenues) - \$796,822 (Total Projected Expenditures) = \$36,548 (Total Projected Net Income)

Moderate Year-End Projection

- This scenario considers NYSARH receiving \$59,547 from the NYS Comptroller's office. NYSARH would use the funds to reimburse the RHN and RAH expense vouchers received by 04/10/2020. This would leave a remaining total of \$207,977 in unpaid RAH and RHN expense vouchers received; This scenario also includes a 10% administrative fee of \$23,593 paid back to NYS Comptroller's office for the prepaid administrative fees (\$110,000 total) regarding the remaining unpaid RHN and RAH expense vouchers (\$207,977) and the 3 vouchers not submitted (\$27,959).
- \$607,390 (Total Projected Revenues) - \$588,844 (Total Projected Expenditures) = \$18,546 (Total Projected Net Income)

Conservative Year-End Projection

- This scenario considers NYSARH not receiving any remaining funds from the NYS Comptroller's office. NYSARH would have a total of \$267,524 in unpaid RHN and RAH expense vouchers received; This scenario includes a 10% administrative fee of \$29,548 paid back to NYS Comptroller's office for the prepaid administrative fees (\$110,000 total) regarding the remaining RHN and RAH expense vouchers (\$267,524) and the 3 vouchers not submitted (\$27,959).
- \$539,093 (Total Projected Revenues) - \$529,297 (Total Projected Expenditures) = \$9,796 (Total Projected Net Income)

NYSARH 2020 Year End Budget Projection

January 1, 2020 - December 31, 2020

	<u>September 2020</u>	<u>Projection 2020 (Aggressive)</u>	<u>Budget 2020</u>	<u>September 2020</u>	<u>Projection 2020 (Moderate)</u>	<u>Budget 2020</u>	<u>September 2020</u>	<u>Projection 2020 (Conservative)</u>	<u>Budget 2020</u>
Ordinary Income/Expense									
Income									
Donations	\$0.00	\$25.00	\$500.00	\$0.00	\$25.00	\$500.00	\$0.00	\$25.00	\$500.00
Contract Income	\$1,765.00	\$1,765.00	\$3,530.00	\$1,765.00	\$1,765.00	\$3,530.00	\$1,765.00	\$1,765.00	\$3,530.00
Sponsorship Income	\$10,000.00	\$10,000.00	\$53,395.00	\$10,000.00	\$10,000.00	\$53,395.00	\$10,000.00	\$10,000.00	\$53,395.00
Registrations Income	\$4,805.00	\$4,805.00	\$30,639.00	\$4,805.00	\$4,805.00	\$30,639.00	\$4,805.00	\$4,805.00	\$30,639.00
Exhibitors Income	\$1,500.00	\$1,500.00	\$7,665.00	\$1,500.00	\$1,500.00	\$7,665.00	\$1,500.00	\$1,500.00	\$7,665.00
Advertisers Income	\$1,100.00	\$1,100.00	\$0.00	\$1,100.00	\$1,100.00	\$0.00	\$1,100.00	\$1,100.00	\$0.00
Grant Income		\$670.00			\$670.00			\$670.00	
Legislative Grant	\$788,200.10	\$785,404.21	\$1,088,333.33	\$788,200.10	\$559,424.70	\$1,088,333.33	\$788,200.10	\$491,127.34	\$1,088,333.33
NRHA Annual	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00
Total Grant Income	\$797,700.10	\$795,574.21	\$1,097,833.33	\$797,700.10	\$569,594.70	\$1,097,833.33	\$797,700.10	\$501,297.34	\$1,097,833.33
Membership Dues									
Individual	\$1,482.92	\$1,713.71	\$1,800.00	\$1,482.92	\$1,713.71	\$1,800.00	\$1,482.92	\$1,713.71	\$1,800.00
Organizational	\$11,842.92	\$13,027.21	\$24,200.00	\$11,842.92	\$13,027.21	\$24,200.00	\$11,842.92	\$13,027.21	\$24,200.00
Student	\$110.84	\$121.92	\$1,000.00	\$110.84	\$121.92	\$1,000.00	\$110.84	\$121.92	\$1,000.00
Membership Dues - Other	\$13,436.68	-\$130.00	\$0.00	\$13,436.68	-\$130.00	\$0.00	\$13,436.68	-\$130.00	\$0.00
Total Membership Dues		\$14,732.85	\$27,000.00		\$14,732.85	\$27,000.00		\$14,732.85	\$27,000.00
Other Income									
CBO Consortium of Upstate NY	\$550.00	\$1,700.00	\$0.00	\$550.00	\$1,700.00	\$0.00	\$550.00	\$1,700.00	\$0.00
Other Income - Other	\$2,250.00	\$800.00	\$0.00	\$2,250.00	\$800.00	\$0.00	\$2,250.00	\$800.00	\$0.00
Total Other Income	\$1,118.66	\$2,500.00	\$0.00	\$1,118.66	\$2,500.00	\$0.00	\$1,118.66	\$2,500.00	\$0.00
Interest Income	\$833,675.44	\$1,367.70	\$50.00	\$833,675.44	\$1,367.70	\$50.00	\$833,675.44	\$1,367.70	\$50.00
Total Income	\$833,675.44	\$833,369.76	\$50.00	\$833,675.44	\$607,390.25	\$50.00	\$833,675.44	\$539,092.89	\$50.00
Gross Profit	\$833,675.44	\$833,369.76	\$1,220,612.33	\$833,675.44	\$607,390.25	\$1,220,612.33	\$833,675.44	\$539,092.89	\$1,220,612.33
Expense									
Strategic Planning Exp.	1870	\$3,900.00	\$2,000.00	1870	\$3,900.00	\$2,000.00	1870	\$3,900.00	\$2,000.00
Annual Conference									
Web Fees & Licenses	2055.97	\$2,055.97	\$0.00	2055.97	\$2,055.97	\$0.00	2055.97	\$2,055.97	\$0.00
Supplies	\$50.00	\$50.00	\$0.00	\$50.00	\$50.00	\$0.00	\$50.00	\$50.00	\$0.00
Total Annual Conference	\$2,105.97	\$2,105.97	\$30,300.00	\$2,105.97	\$2,105.97	\$30,300.00	\$2,105.97	\$2,105.97	\$30,300.00
Operating Expenses									
RAH Vouchers	\$318,992.54	\$318,992.54	\$495,000.00	\$318,992.54	\$182,986.54	\$495,000.00	\$318,992.54	\$146,837.36	\$495,000.00
RHN Voucher	\$370,874.22	\$370,874.22	\$495,000.00	\$370,874.22	\$298,902.58	\$495,000.00	\$370,874.22	\$275,504.97	\$495,000.00
Registrations Expense									
NRHA Policy Institute	\$4,673.00	\$4,673.00	\$0.00	\$4,673.00	\$4,673.00	\$0.00	\$4,673.00	\$4,673.00	\$0.00
Registrations Expense - Other	\$393.00	\$393.00	\$0.00	\$393.00	\$393.00	\$0.00	\$393.00	\$393.00	\$0.00
Total Registrations Expense	\$5,066.00	\$5,066.00	\$0.00	\$5,066.00	\$5,066.00	\$0.00	\$5,066.00	\$5,066.00	\$0.00
Travel Expenses									
Advocacy	\$597.24	\$597.24	\$0.00	\$597.24	\$597.24	\$0.00	\$597.24	\$597.24	\$0.00
NHRA Policy Institute	\$8,228.49	\$8,228.49	\$0.00	\$8,228.49	\$8,228.49	\$0.00	\$8,228.49	\$8,228.49	\$0.00
NRHA Annual Meeting/Education	\$1,474.74	\$1,474.74	\$0.00	\$1,474.74	\$1,474.74	\$0.00	\$1,474.74	\$1,474.74	\$0.00
Staff Travel	\$36.98	\$36.98	\$0.00	\$36.98	\$36.98	\$0.00	\$36.98	\$36.98	\$0.00
Travel Expenses - Other	-\$4.75	-\$4.75	\$23,750.00	-\$4.75	-\$4.75	\$23,750.00	-\$4.75	-\$4.75	\$23,750.00
Total Travel Expenses	\$10,332.70	\$10,332.70	\$23,750.00	\$10,332.70	\$10,332.70	\$23,750.00	\$10,332.70	\$10,332.70	\$23,750.00
Miscellaneous Expense	\$0.00	\$44.28	\$0.00	\$0.00	\$44.28	\$0.00	\$0.00	\$44.28	\$0.00
Bank & Credit Card Fees	\$360.18	\$425.74	\$1,200.00	\$360.18	\$425.74	\$1,200.00	\$360.18	\$425.74	\$1,200.00
Professional Fees/Services									
Consulting/Strategic Planning	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00	\$1,500.00	\$0.00
Audit	\$5,475.00	\$5,475.00	\$5,700.00	\$5,475.00	\$5,475.00	\$5,700.00	\$5,475.00	\$5,475.00	\$5,700.00
Total Professional Fees/Services	\$6,975.00	\$6,975.00	\$5,700.00	\$6,975.00	\$6,975.00	\$5,700.00	\$6,975.00	\$6,975.00	\$5,700.00
Stipends/Facilitation Fees	\$0.00	\$670.00	\$0.00	\$0.00	\$670.00	\$0.00	\$0.00	\$670.00	\$0.00
Board/Committee Meetings	\$421.20	\$421.20	\$0.00	\$421.20	\$421.20	\$0.00	\$421.20	\$421.20	\$0.00
Board Training Expense	\$0.00	\$750.00	\$2,000.00	\$0.00	\$750.00	\$2,000.00	\$0.00	\$750.00	\$2,000.00
Telephone/Conference Call	\$1,664.05	\$1,664.65	\$0.00	\$1,664.05	\$1,664.65	\$0.00	\$1,664.05	\$1,664.65	\$0.00
Supplies	\$304.93	\$500.00	\$1,500.00	\$304.93	\$500.00	\$1,500.00	\$304.93	\$500.00	\$1,500.00
Marketing	\$702.91	\$949.90	\$4,000.00	\$702.91	\$949.90	\$4,000.00	\$702.91	\$949.90	\$4,000.00
Postage	\$116.98	\$150.00	\$300.00	\$116.98	\$150.00	\$300.00	\$116.98	\$150.00	\$300.00
Printing	\$110.14	\$110.14	\$4,250.00	\$110.14	\$110.14	\$4,250.00	\$110.14	\$110.14	\$4,250.00
Member. Dues and Subscriptions	\$675.00	\$675.00	\$13,875.00	\$675.00	\$675.00	\$13,875.00	\$675.00	\$675.00	\$13,875.00
Insurance	\$497.80	\$705.00	\$3,000.00	\$497.80	\$705.00	\$3,000.00	\$497.80	\$705.00	\$3,000.00
Staff Services Contract	\$59,758.33	\$71,509.33	\$72,683.33	\$59,758.33	\$71,509.33	\$72,683.33	\$59,758.33	\$71,509.33	\$72,683.33
Total Operating Expenses	\$776,852.58	\$790,815.70	\$1,118,325.00	\$776,852.58	\$582,838.06	\$1,118,325.00	\$776,852.58	\$523,291.27	\$1,118,325.00
Total Expense	\$780,828.55	\$796,821.67	\$1,191,008.33	\$780,828.55	\$588,844.03	\$1,191,008.33	\$780,828.55	\$529,297.24	\$1,191,008.33
Net Ordinary Income	\$52,846.89	\$36,548.09	\$29,604.00	\$52,846.89	\$18,546.22	\$29,604.00	\$52,846.89	\$9,795.65	\$29,604.00

NYSARH 2020 Year End Projection (Aggressive)

January through December 2020

	Annual Conference (2020)	FCH Grant (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
Ordinary Income/Expense									
Income									
Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Contract Income	0.00	0.00	0.00	0.00	0.00	0.00	1,765.00	0.00	1,765.00
Sponsorship Income	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Registrations Income	5,600.00	0.00	0.00	0.00	0.00	0.00	0.00	-795.00	4,805.00
Exhibitors Income	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Advertisers Income	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
Grant Income	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Legislative Grant	0.00	0.00	785,404.21	0.00	0.00	0.00	0.00	0.00	785,404.21
NRHA Annual	0.00	0.00	0.00	0.00	0.00	9,500.00	0.00	0.00	9,500.00
Total Grant Income	0.00	670.00	785,404.21	0.00	0.00	9,500.00	0.00	0.00	795,574.21
Membership Dues									
Individual	0.00	0.00	0.00	1,713.71	0.00	0.00	0.00	0.00	1,713.71
Organizational	0.00	0.00	0.00	13,027.21	0.00	0.00	0.00	0.00	13,027.21
Student	0.00	0.00	0.00	121.92	0.00	0.00	0.00	0.00	121.92
Membership Dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-130.00	-130.00
Total Membership Dues	0.00	0.00	0.00	14,862.85	0.00	0.00	0.00	-130.00	14,732.85
Other Income									
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00
Other Income - Other	0.00	0.00	0.00	0.00	750.00	0.00	0.00	50.00	800.00
Total Other Income	0.00	0.00	0.00	0.00	750.00	0.00	0.00	1,750.00	2,500.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.70	1,367.70
Total Income	18,200.00	670.00	785,404.21	14,862.85	750.00	9,500.00	1,765.00	2,217.70	833,369.76
Gross Profit	18,200.00	670.00	785,404.21	14,862.85	750.00	9,500.00	1,765.00	2,217.70	833,369.76
Expense									
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,900.00	3,900.00
Annual Conference									
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,055.97
Supplies	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
Total Annual Conference	2,105.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,105.97
Operating Expenses									
RAH Vouchers	0.00	0.00	318,992.54	0.00	0.00	0.00	0.00	0.00	318,992.54
RHN Voucher	0.00	0.00	370,874.22	0.00	0.00	0.00	0.00	0.00	370,874.22
Registrations Expense									
NRHA Policy Institute	0.00	0.00	0.00	0.00	0.00	1,278.00	0.00	3,395.00	4,673.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	0.00	393.00	0.00	0.00	393.00
Total Registrations Expense	0.00	0.00	0.00	0.00	0.00	1,671.00	0.00	3,395.00	5,066.00
Travel Expenses									
Advocacy	0.00	0.00	0.00	0.00	0.00	216.00	0.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	0.00	0.00	5,313.36	0.00	2,915.13	8,228.49
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	0.00	1,474.74	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	0.00	26.45	0.00	0.00	0.00	-31.20	-4.75
Total Travel Expenses	36.98	0.00	0.00	26.45	0.00	7,004.10	0.00	3,265.17	10,332.70
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.28	44.28
Bank & Credit Card Fees	245.63	0.00	0.00	123.08	0.00	0.00	0.00	57.03	425.74
Professional Fees/Services									
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	5,475.00
Total Professional Fees/Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,975.00	6,975.00
Stipends/Facilitation Fees	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	421.20	421.20
Board Training Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	750.00
Telephone/Conference Call	0.00	0.00	0.00	0.00	0.00	149.90	0.00	1,514.75	1,664.65
Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
Marketing	449.90	0.00	0.00	0.00	0.00	0.00	0.00	500.00	949.90
Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	705.00	705.00
Staff Services Contract	0.00	0.00	23,333.32	0.00	0.00	0.00	0.00	48,176.01	71,509.33
Total Operating Expenses	732.51	670.00	713,200.08	149.53	0.00	9,500.00	0.00	66,563.58	790,815.70
Total Expense	2,838.48	670.00	713,200.08	149.53	0.00	9,500.00	0.00	70,463.58	796,821.67
Net Ordinary Income	15,361.52	0.00	72,204.13	14,713.32	750.00	0.00	1,765.00	-68,245.88	36,548.09
Net Income	15,361.52	0.00	72,204.13	14,713.32	750.00	0.00	1,765.00	-68,245.88	36,548.09

NYSARH 2020 Year End Projection (Moderate)

January 1, 2020 - December 31, 2020

	Annual Conference (2020)	FCH Grant (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
Ordinary Income/Expense									
Income									
Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Contract Income	0.00	0.00	0.00	0.00	0.00	0.00	1,765.00	0.00	1,765.00
Sponsorship Income	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Registrations Income	5,600.00	0.00	0.00	0.00	0.00	0.00	0.00	-795.00	4,805.00
Exhibitors Income	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Advertisers Income	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
Grant Income	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Legislative Grant	0.00	0.00	559,424.70	0.00	0.00	0.00	0.00	0.00	559,424.70
NRHA Annual	0.00	0.00	0.00	0.00	0.00	9,500.00	0.00	0.00	9,500.00
Total Grant Income	0.00	670.00	559,424.70	0.00	0.00	9,500.00	0.00	0.00	569,594.70
Membership Dues									
Individual	0.00	0.00	0.00	1,713.71	0.00	0.00	0.00	0.00	1,713.71
Organizational	0.00	0.00	0.00	13,027.21	0.00	0.00	0.00	0.00	13,027.21
Student	0.00	0.00	0.00	121.92	0.00	0.00	0.00	0.00	121.92
Membership Dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-130.00	-130.00
Total Membership Dues	0.00	0.00	0.00	14,862.85	0.00	0.00	0.00	-130.00	14,732.85
Other Income									
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00
Other Income - Other	0.00	0.00	0.00	0.00	750.00	0.00	0.00	50.00	800.00
Total Other Income	0.00	0.00	0.00	0.00	750.00	0.00	0.00	1,750.00	2,500.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.70	1,367.70
Total Income	18,200.00	670.00	559,424.70	14,862.85	750.00	9,500.00	1,765.00	2,217.70	607,390.25
Gross Profit	18,200.00	670.00	559,424.70	14,862.85	750.00	9,500.00	1,765.00	2,217.70	607,390.25
Expense									
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,900.00	3,900.00
Annual Conference									
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,055.97
Supplies	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
Total Annual Conference	2,105.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,105.97
Operating Expenses									
RAH Vouchers	0.00	0.00	182,986.54	0.00	0.00	0.00	0.00	0.00	182,986.54
RHN Voucher	0.00	0.00	298,902.58	0.00	0.00	0.00	0.00	0.00	298,902.58
Registrations Expense									
NRHA Policy Institute	0.00	0.00	0.00	0.00	0.00	1,278.00	0.00	3,395.00	4,673.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	0.00	393.00	0.00	0.00	393.00
Total Registrations Expense	0.00	0.00	0.00	0.00	0.00	1,671.00	0.00	3,395.00	5,066.00
Travel Expenses									
Advocacy	0.00	0.00	0.00	0.00	0.00	216.00	0.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	0.00	0.00	5,313.36	0.00	2,915.13	8,228.49
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	0.00	1,474.74	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	0.00	26.45	0.00	0.00	0.00	-31.20	-4.75
Total Travel Expenses	36.98	0.00	0.00	26.45	0.00	7,004.10	0.00	3,265.17	10,332.70
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.28	44.28
Bank & Credit Card Fees	245.63	0.00	0.00	123.08	0.00	0.00	0.00	57.03	425.74
Professional Fees/Services									
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	5,475.00
Total Professional Fees/Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,975.00	6,975.00
Stipends/Facilitation Fees	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	421.20	421.20
Board Training Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	750.00
Telephone/Conference Call	0.00	0.00	0.00	0.00	0.00	149.90	0.00	1,514.75	1,664.65
Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
Marketing	449.90	0.00	0.00	0.00	0.00	0.00	0.00	500.00	949.90
Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	705.00	705.00
Staff Services Contract	0.00	0.00	23,333.32	0.00	0.00	0.00	0.00	48,176.01	71,509.33
Total Operating Expenses	732.51	670.00	505,222.44	149.53	0.00	9,500.00	0.00	66,563.58	582,838.06
Total Expense	2,838.48	670.00	505,222.44	149.53	0.00	9,500.00	0.00	70,463.58	588,844.03
Net Ordinary Income	15,361.52	0.00	54,202.26	14,713.32	750.00	0.00	1,765.00	-68,245.88	18,546.22
Net Income	15,361.52	0.00	54,202.26	14,713.32	750.00	0.00	1,765.00	-68,245.88	18,546.22

NYSARH Year End Projection (Conservative)

January 1, 2020 - December 31, 2020

	Annual Conference (2020)	FCH Grant (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
Ordinary Income/Expense									
Income									
Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Contract Income	0.00	0.00	0.00	0.00	0.00	0.00	1,765.00	0.00	1,765.00
Sponsorship Income	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Registrations Income	5,600.00	0.00	0.00	0.00	0.00	0.00	0.00	-795.00	4,805.00
Exhibitors Income	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Advertisers Income	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
Grant Income	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Legislative Grant	0.00	0.00	491,127.34	0.00	0.00	0.00	0.00	0.00	491,127.34
NRHA Annual	0.00	0.00	0.00	0.00	0.00	9,500.00	0.00	0.00	9,500.00
Total Grant Income	0.00	670.00	491,127.34	0.00	0.00	9,500.00	0.00	0.00	501,297.34
Membership Dues									
Individual	0.00	0.00	0.00	1,713.71	0.00	0.00	0.00	0.00	1,713.71
Organizational	0.00	0.00	0.00	13,027.21	0.00	0.00	0.00	0.00	13,027.21
Student	0.00	0.00	0.00	121.92	0.00	0.00	0.00	0.00	121.92
Membership Dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-130.00	-130.00
Total Membership Dues	0.00	0.00	0.00	14,862.85	0.00	0.00	0.00	-130.00	14,732.85
Other Income									
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00
Other Income - Other	0.00	0.00	0.00	0.00	750.00	0.00	0.00	50.00	800.00
Total Other Income	0.00	0.00	0.00	0.00	750.00	0.00	0.00	1,750.00	2,500.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.70	1,367.70
Total Income	18,200.00	670.00	491,127.34	14,862.85	750.00	9,500.00	1,765.00	2,217.70	539,092.89
Gross Profit	18,200.00	670.00	491,127.34	14,862.85	750.00	9,500.00	1,765.00	2,217.70	539,092.89
Expense									
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,900.00	3,900.00
Annual Conference									
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,055.97
Supplies	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
Total Annual Conference	2,105.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,105.97
Operating Expenses									
RAH Vouchers	0.00	0.00	146,837.36	0.00	0.00	0.00	0.00	0.00	146,837.36
RHN Voucher	0.00	0.00	275,504.97	0.00	0.00	0.00	0.00	0.00	275,504.97
Registrations Expense									
NRHA Policy Institute	0.00	0.00	0.00	0.00	0.00	1,278.00	0.00	3,395.00	4,673.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	0.00	393.00	0.00	0.00	393.00
Total Registrations Expense	0.00	0.00	0.00	0.00	0.00	1,671.00	0.00	3,395.00	5,066.00
Travel Expenses									
Advocacy	0.00	0.00	0.00	0.00	0.00	216.00	0.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	0.00	0.00	5,313.36	0.00	2,915.13	8,228.49
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	0.00	1,474.74	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	0.00	26.45	0.00	0.00	0.00	-31.20	-4.75
Total Travel Expenses	36.98	0.00	0.00	26.45	0.00	7,004.10	0.00	3,265.17	10,332.70
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.28	44.28
Bank & Credit Card Fees	245.63	0.00	0.00	123.08	0.00	0.00	0.00	57.03	425.74
Professional Fees/Services									
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	5,475.00
Total Professional Fees/Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,975.00	6,975.00
Stipends/Facilitation Fees	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	421.20	421.20
Board Training Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	750.00
Telephone/Conference Call	0.00	0.00	0.00	0.00	0.00	149.90	0.00	1,514.75	1,664.65
Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
Marketing	449.90	0.00	0.00	0.00	0.00	0.00	0.00	500.00	949.90
Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	705.00	705.00
Staff Services Contract	0.00	0.00	23,333.32	0.00	0.00	0.00	0.00	48,176.01	71,509.33
Total Operating Expenses	732.51	670.00	445,675.65	149.53	0.00	9,500.00	0.00	66,563.58	523,291.27
Total Expense	2,838.48	670.00	445,675.65	149.53	0.00	9,500.00	0.00	70,463.58	529,297.24
Net Ordinary Income	15,361.52	0.00	45,451.69	14,713.32	750.00	0.00	1,765.00	-68,245.88	9,795.65
Net Income	15,361.52	0.00	45,451.69	14,713.32	750.00	0.00	1,765.00	-68,245.88	9,795.65