

# NYSARH Profit & Loss by Class

January through September 2020

	Annual Conference (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
Contract Income	0.00	0.00	0.00	0.00	0.00	1,765.00	0.00	1,765.00
Sponsorship Income	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Registrations Income	5,600.00	0.00	0.00	0.00	0.00	0.00	-795.00	4,805.00
Exhibitors Income	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Advertisers Income	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
<b>Grant Income</b>								
Legislative Grant	0.00	788,200.10	0.00	0.00	0.00	0.00	0.00	788,200.10
NRHA Annual	0.00	0.00	0.00	0.00	9,500.00	0.00	0.00	9,500.00
<b>Total Grant Income</b>	<b>0.00</b>	<b>788,200.10</b>	<b>0.00</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>797,700.10</b>
<b>Membership Dues</b>								
Individual	0.00	0.00	1,482.92	0.00	0.00	0.00	0.00	1,482.92
Organizational	0.00	0.00	11,842.92	0.00	0.00	0.00	0.00	11,842.92
Student	0.00	0.00	110.84	0.00	0.00	0.00	0.00	110.84
<b>Total Membership Dues</b>	<b>0.00</b>	<b>0.00</b>	<b>13,436.68</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>13,436.68</b>
<b>Other Income</b>								
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00
Other Income - Other	0.00	0.00	0.00	500.00	0.00	0.00	50.00	550.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,750.00</b>	<b>2,250.00</b>
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	1,118.66	1,118.66
<b>Total Income</b>	<b>18,200.00</b>	<b>788,200.10</b>	<b>13,436.68</b>	<b>500.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,073.66</b>	<b>833,675.44</b>
<b>Gross Profit</b>	<b>18,200.00</b>	<b>788,200.10</b>	<b>13,436.68</b>	<b>500.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,073.66</b>	<b>833,675.44</b>
<b>Expense</b>								
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00	0.00	1,870.00	1,870.00
<b>Annual Conference</b>								
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00	0.00	0.00	2,055.97
Supplies	50.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
<b>Total Annual Conference</b>	<b>2,105.97</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,105.97</b>
<b>Operating Expenses</b>								
RAH Vouchers	0.00	318,992.54	0.00	0.00	0.00	0.00	0.00	318,992.54
RHN Voucher	0.00	370,874.22	0.00	0.00	0.00	0.00	0.00	370,874.22
<b>Registrations Expense</b>								
NRHA Policy Institute	0.00	0.00	0.00	0.00	1,278.00	0.00	3,395.00	4,673.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	393.00	0.00	0.00	393.00
<b>Total Registrations Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,671.00</b>	<b>0.00</b>	<b>3,395.00</b>	<b>5,066.00</b>
<b>Travel Expenses</b>								
Advocacy	0.00	0.00	0.00	0.00	216.00	0.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	0.00	5,313.36	0.00	2,915.13	8,228.49
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	1,474.74	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	26.45	0.00	0.00	0.00	-31.20	-4.75
<b>Total Travel Expenses</b>	<b>36.98</b>	<b>0.00</b>	<b>26.45</b>	<b>0.00</b>	<b>7,004.10</b>	<b>0.00</b>	<b>3,265.17</b>	<b>10,332.70</b>
Bank & Credit Card Fees	245.63	0.00	103.08	0.00	0.00	0.00	11.47	360.18
<b>Professional Fees/Services</b>								
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Audit	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	5,475.00
<b>Total Professional Fees/Services</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,975.00</b>	<b>6,975.00</b>
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00	0.00	421.20	421.20
Telephone/Conference Call	0.00	0.00	0.00	0.00	149.90	0.00	1,514.75	1,664.65
Supplies	0.00	0.00	0.00	0.00	0.00	0.00	304.93	304.93
Marketing	449.90	0.00	0.00	0.00	0.00	0.00	253.01	702.91
Postage	0.00	0.00	0.00	0.00	0.00	0.00	116.98	116.98
Printing	0.00	0.00	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	497.80	497.80
Staff Services Contract	0.00	23,333.32	0.00	0.00	0.00	0.00	36,425.01	59,758.33
<b>Total Operating Expenses</b>	<b>732.51</b>	<b>713,200.08</b>	<b>129.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>53,290.46</b>	<b>776,852.58</b>
<b>Total Expense</b>	<b>2,838.48</b>	<b>713,200.08</b>	<b>129.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>55,160.46</b>	<b>780,828.55</b>
<b>Net Ordinary Income</b>	<b>15,361.52</b>	<b>75,000.02</b>	<b>13,307.15</b>	<b>500.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-53,086.80</b>	<b>52,846.89</b>
<b>Net Income</b>	<b>15,361.52</b>	<b>75,000.02</b>	<b>13,307.15</b>	<b>500.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-53,086.80</b>	<b>52,846.89</b>

# Balance Sheet

As of September 30, 2020

Sep 30, 20

<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
NYSARH Gold Money Mrkt Savings	105,348.65
NYSARH Checking	54,216.06
NYSARH PayPal	185.30
<b>Total Checking/Savings</b>	<u>159,750.01</u>
<b>Accounts Receivable</b>	
Accounts Receivable	270,224.08
<b>Total Current Assets</b>	<u>429,974.09</u>
<b>TOTAL ASSETS</b>	<u><u>429,974.09</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	272,374.25
<b>Other Current Liabilities</b>	
FCH / Webinar Series Grant	2,760.00
<b>Deferred Revenue</b>	
<b>Membership Revenue</b>	
Student	54.16
Individual	563.75
Organizational	2,649.58
<b>Total Membership Revenue</b>	<u>3,267.49</u>
<b>Total Deferred Revenue</b>	<u>3,267.49</u>
<b>Total Other Current Liabilities</b>	<u>6,027.49</u>
<b>Total Current Liabilities</b>	<u>278,401.74</u>
<b>Total Liabilities</b>	278,401.74
<b>Equity</b>	
Donor Restricted R. Earnings	2,490.82
Retained Earnings	96,234.64
Net Income	52,846.89
<b>Total Equity</b>	<u>151,572.35</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>429,974.09</u></u>

**NYSARH Profit & Loss Budget vs. Actual**  
January through September 2020

	Annual Conference				Legislative Grant			
	(2020)				(2020)			
	Jan - Sep 20	Budget	\$ Over Budget	% of Budget	Jan - Sep 20	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
Donations	0.00				0.00			
Contract Income	0.00				0.00			
Sponsorship Income	10,000.00	52,395.00	-42,395.00	19.09%	0.00			
Registrations Income	5,600.00	30,639.00	-25,039.00	18.28%	0.00			
Exhibitors Income	1,500.00	7,665.00	-6,165.00	19.57%	0.00			
Advertisers Income	1,100.00				0.00			
<b>Grant Income</b>								
Legislative Grant	0.00				788,200.10			
NRHA Annual	0.00				0.00			
Grant Income - Other	0.00				0.00	1,088,333.33	-1,088,333.33	0.0%
<b>Total Grant Income</b>	0.00				788,200.10	1,088,333.33	-300,133.23	72.42%
<b>Membership Dues</b>								
Individual	0.00				0.00			
Organizational	0.00				0.00			
Student	0.00				0.00			
<b>Total Membership Dues</b>	0.00				0.00			
<b>Other Income</b>								
CBO Consortium of Upstate NY	0.00				0.00			
Other Income - Other	0.00				0.00			
<b>Total Other Income</b>	0.00				0.00			
Interest Income	0.00				0.00			
<b>Total Income</b>	18,200.00	90,699.00	-72,499.00	20.07%	788,200.10	1,088,333.33	-300,133.23	72.42%
<b>Gross Profit</b>	18,200.00	90,699.00	-72,499.00	20.07%	788,200.10	1,088,333.33	-300,133.23	72.42%
<b>Expense</b>								
Strategic Planning Exp.	0.00				0.00			
<b>Annual Conference</b>								
Web Fees & Licenses	2,055.97				0.00			
Supplies	50.00	500.00	-450.00	10.0%	0.00			
<b>Facility</b>								
Facility Expense	0.00	20,000.00	-20,000.00	0.0%	0.00			
<b>Total Facility</b>	0.00	20,000.00	-20,000.00	0.0%	0.00			
Networking Event	0.00	2,500.00	-2,500.00	0.0%	0.00			
Promotional Items	0.00	3,500.00	-3,500.00	0.0%	0.00			
Speaker Fees	0.00	3,000.00	-3,000.00	0.0%	0.00			
<b>Total Annual Conference</b>	2,105.97	29,500.00	-27,394.03	7.14%	0.00			
<b>Operating Expenses</b>								
RAH Vouchers	0.00				318,992.54	495,000.00	-176,007.46	64.44%
RHN Voucher	0.00				370,874.22	495,000.00	-124,125.78	74.92%
<b>Registrations Expense</b>								
NRHA Policy Institute	0.00				0.00			
Registrations Expense - Other	0.00				0.00			
<b>Total Registrations Expense</b>	0.00				0.00			
<b>Travel Expenses</b>								
Advocacy	0.00				0.00			
NHRA Policy Institute	0.00				0.00			
NRHA Annual Meeting/Education	0.00				0.00			
Staff Travel	36.98				0.00			
Travel Expenses - Other	0.00				0.00			
<b>Total Travel Expenses</b>	36.98				0.00			
Training/Workshops	0.00				0.00			
Bank & Credit Card Fees	245.63	800.00	-554.37	30.7%	0.00			
<b>Professional Fees/Services</b>								
Innovation/Investment	0.00				0.00			
Consulting/Strategic Planning	0.00				0.00			
Audit	0.00				0.00			
IT Support Fees	0.00				0.00			
Membership Management HW APS	0.00				0.00			
Website	0.00				0.00			
<b>Total Professional Fees/Services</b>	0.00				0.00			
Board/Committee Meetings	0.00				0.00			
Telephone/Conference Call	0.00				0.00			
Supplies	0.00				0.00			
<b>Marketing</b>								
Promotion and Sponsorship	0.00				0.00			
Marketing - Other	449.90				0.00			
<b>Total Marketing</b>	449.90				0.00			
Postage	0.00				0.00			
Printing	0.00				0.00			
Member. Dues and Subscriptions	0.00				0.00			
Insurance	0.00				0.00			
Staff Services Contract	0.00				23,333.32	23,333.33	-0.01	100.0%
<b>Total Operating Expenses</b>	732.51	800.00	-67.49	91.56%	713,200.08	1,013,333.33	-300,133.25	70.38%
<b>Total Expense</b>	2,838.48	30,300.00	-27,461.52	9.37%	713,200.08	1,013,333.33	-300,133.25	70.38%
<b>Net Ordinary Income</b>	15,361.52	60,399.00	-45,037.48	25.43%	75,000.02	75,000.00	0.02	100.0%
<b>Net Income</b>	15,361.52	60,399.00	-45,037.48	25.43%	75,000.02	75,000.00	0.02	100.0%

**NYSARH Profit & Loss Budget vs. Actual**  
January through September 2020

Ordinary Income/Expense	Memberships				Newsletter			
	(2020)				(2020)			
	Jan - Sep 20	Budget	\$ Over Budget	% of Budget	Jan - Sep 20	Budget	\$ Over Budget	% of Budget
<b>Income</b>								
Donations	0.00				0.00			
Contract Income	0.00				0.00			
Sponsorship Income	0.00				0.00	1,000.00	-1,000.00	0.0%
Registrations Income	0.00				0.00			
Exhibitors Income	0.00				0.00			
Advertisers Income	0.00				0.00			
Grant Income								
Legislative Grant	0.00				0.00			
NRHA Annual	0.00				0.00			
Grant Income - Other	0.00				0.00			
<b>Total Grant Income</b>	<b>0.00</b>				<b>0.00</b>			
Membership Dues								
Individual	1,482.92	1,800.00	-317.08	82.38%	0.00			
Organizational	11,842.92	24,200.00	-12,357.08	48.94%	0.00			
Student	110.84	1,000.00	-889.16	11.08%	0.00			
<b>Total Membership Dues</b>	<b>13,436.68</b>	<b>27,000.00</b>	<b>-13,563.32</b>	<b>49.77%</b>	<b>0.00</b>			
Other Income								
CBO Consortium of Upstate NY	0.00				0.00			
Other Income - Other	0.00				500.00			
<b>Total Other Income</b>	<b>0.00</b>				<b>500.00</b>			
Interest Income	0.00				0.00			
<b>Total Income</b>	<b>13,436.68</b>	<b>27,000.00</b>	<b>-13,563.32</b>	<b>49.77%</b>	<b>500.00</b>	<b>1,000.00</b>	<b>-500.00</b>	<b>50.0%</b>
<b>Gross Profit</b>	<b>13,436.68</b>	<b>27,000.00</b>	<b>-13,563.32</b>	<b>49.77%</b>	<b>500.00</b>	<b>1,000.00</b>	<b>-500.00</b>	<b>50.0%</b>
<b>Expense</b>								
Strategic Planning Exp.	0.00				0.00			
Annual Conference								
Web Fees & Licenses	0.00				0.00			
Supplies	0.00				0.00			
Facility								
Facility Expense	0.00				0.00			
<b>Total Facility</b>	<b>0.00</b>				<b>0.00</b>			
Networking Event	0.00				0.00			
Promotional Items	0.00				0.00			
Speaker Fees	0.00				0.00			
<b>Total Annual Conference</b>	<b>0.00</b>				<b>0.00</b>			
Operating Expenses								
RAH Vouchers	0.00				0.00			
RHN Voucher	0.00				0.00			
Registrations Expense								
NRHA Policy Institute	0.00				0.00			
Registrations Expense - Other	0.00				0.00			
<b>Total Registrations Expense</b>	<b>0.00</b>				<b>0.00</b>			
Travel Expenses								
Advocacy	0.00				0.00			
NHRA Policy Institute	0.00				0.00			
NRHA Annual Meeting/Education	0.00				0.00			
Staff Travel	0.00				0.00			
Travel Expenses - Other	26.45				0.00			
<b>Total Travel Expenses</b>	<b>26.45</b>				<b>0.00</b>			
Training/Workshops	0.00				0.00			
Bank & Credit Card Fees	103.08	400.00	-296.92	25.77%	0.00			
Professional Fees/Services								
Innovation/Investment	0.00				0.00			
Consulting/Strategic Planning	0.00				0.00			
Audit	0.00				0.00			
IT Support Fees	0.00				0.00			
Membership Management HW APS	0.00	1,500.00	-1,500.00	0.0%	0.00			
Website	0.00				0.00			
<b>Total Professional Fees/Services</b>	<b>0.00</b>	<b>1,500.00</b>	<b>-1,500.00</b>	<b>0.0%</b>	<b>0.00</b>			
Board/Committee Meetings	0.00				0.00			
Telephone/Conference Call	0.00				0.00			
Supplies	0.00				0.00			
Marketing								
Promotion and Sponsorship	0.00				0.00			
Marketing - Other	0.00	1,500.00	-1,500.00	0.0%	0.00	500.00	-500.00	0.0%
<b>Total Marketing</b>	<b>0.00</b>	<b>1,500.00</b>	<b>-1,500.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>500.00</b>	<b>-500.00</b>	<b>0.0%</b>
Postage	0.00				0.00			
Printing	0.00				0.00			
Member. Dues and Subscriptions	0.00	13,200.00	-13,200.00	0.0%	0.00			
Insurance	0.00				0.00			
Staff Services Contract	0.00				0.00			
<b>Total Operating Expenses</b>	<b>129.53</b>	<b>16,600.00</b>	<b>-16,470.47</b>	<b>0.78%</b>	<b>0.00</b>	<b>500.00</b>	<b>-500.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>129.53</b>	<b>16,600.00</b>	<b>-16,470.47</b>	<b>0.78%</b>	<b>0.00</b>	<b>500.00</b>	<b>-500.00</b>	<b>0.0%</b>
<b>Net Ordinary Income</b>	<b>13,307.15</b>	<b>10,400.00</b>	<b>2,907.15</b>	<b>127.95%</b>	<b>500.00</b>	<b>500.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Net Income</b>	<b>13,307.15</b>	<b>10,400.00</b>	<b>2,907.15</b>	<b>127.95%</b>	<b>500.00</b>	<b>500.00</b>	<b>0.00</b>	<b>100.0%</b>

**NYSARH Profit & Loss Budget vs. Actual**  
January through September 2020

Ordinary Income/Expense	NRHA Grant				RHN of SCNY			
	(2020)				(2020)			
	Jan - Sep 20	Budget	\$ Over Budget	% of Budget	Jan - Sep 20	Budget	\$ Over Budget	% of Budget
<b>Income</b>								
Donations	0.00				0.00			
Contract Income	0.00				1,765.00	3,530.00	-1,765.00	50.0%
Sponsorship Income	0.00				0.00			
Registrations Income	0.00				0.00			
Exhibitors Income	0.00				0.00			
Advertisers Income	0.00				0.00			
<b>Grant Income</b>								
Legislative Grant	0.00				0.00			
NRHA Annual	9,500.00	9,500.00	0.00	100.0%	0.00			
Grant Income - Other	0.00				0.00			
<b>Total Grant Income</b>	<b>9,500.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>0.00</b>			
<b>Membership Dues</b>								
Individual	0.00				0.00			
Organizational	0.00				0.00			
Student	0.00				0.00			
<b>Total Membership Dues</b>	<b>0.00</b>				<b>0.00</b>			
<b>Other Income</b>								
CBO Consortium of Upstate NY	0.00				0.00			
Other Income - Other	0.00				0.00			
<b>Total Other Income</b>	<b>0.00</b>				<b>0.00</b>			
Interest Income	0.00				0.00			
<b>Total Income</b>	<b>9,500.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>1,765.00</b>	<b>3,530.00</b>	<b>-1,765.00</b>	<b>50.0%</b>
<b>Gross Profit</b>	<b>9,500.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>1,765.00</b>	<b>3,530.00</b>	<b>-1,765.00</b>	<b>50.0%</b>
<b>Expense</b>								
Strategic Planning Exp.	0.00				0.00			
<b>Annual Conference</b>								
Web Fees & Licenses	0.00				0.00			
Supplies	0.00				0.00			
<b>Facility</b>								
Facility Expense	0.00				0.00			
<b>Total Facility</b>	<b>0.00</b>				<b>0.00</b>			
Networking Event	0.00				0.00			
Promotional Items	0.00				0.00			
Speaker Fees	0.00				0.00			
<b>Total Annual Conference</b>	<b>0.00</b>				<b>0.00</b>			
<b>Operating Expenses</b>								
RAH Vouchers	0.00				0.00			
RHN Voucher	0.00				0.00			
<b>Registrations Expense</b>								
NRHA Policy Institute	1,278.00				0.00			
Registrations Expense - Other	393.00				0.00			
<b>Total Registrations Expense</b>	<b>1,671.00</b>				<b>0.00</b>			
<b>Travel Expenses</b>								
Advocacy	216.00				0.00			
NRHA Policy Institute	5,313.36				0.00			
NRHA Annual Meeting/Education	1,474.74				0.00			
Staff Travel	0.00				0.00			
Travel Expenses - Other	0.00	8,550.00	-8,550.00	0.0%	0.00			
<b>Total Travel Expenses</b>	<b>7,004.10</b>	<b>8,550.00</b>	<b>-1,545.90</b>	<b>81.92%</b>	<b>0.00</b>			
Training/Workshops	0.00				0.00			
Bank & Credit Card Fees	0.00				0.00			
<b>Professional Fees/Services</b>								
Innovation/Investment	0.00				0.00			
Consulting/Strategic Planning	0.00				0.00			
Audit	0.00				0.00			
IT Support Fees	0.00	250.00	-250.00	0.0%	0.00	2,000.00	-2,000.00	0.0%
Membership Management HW APS	0.00				0.00			
Website	0.00				0.00			
<b>Total Professional Fees/Services</b>	<b>0.00</b>	<b>250.00</b>	<b>-250.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>2,000.00</b>	<b>-2,000.00</b>	<b>0.0%</b>
Board/Committee Meetings	0.00				0.00			
Telephone/Conference Call	149.90				0.00			
Supplies	0.00				0.00			
<b>Marketing</b>								
Promotion and Sponsorship	0.00				0.00			
Marketing - Other	0.00				0.00	1,000.00	-1,000.00	0.0%
<b>Total Marketing</b>	<b>0.00</b>				<b>0.00</b>	<b>1,000.00</b>	<b>-1,000.00</b>	<b>0.0%</b>
Postage	0.00				0.00			
Printing	0.00				0.00			
Member. Dues and Subscriptions	675.00	675.00	0.00	100.0%	0.00			
Insurance	0.00				0.00			
Staff Services Contract	0.00				0.00			
<b>Total Operating Expenses</b>	<b>9,500.00</b>	<b>9,475.00</b>	<b>25.00</b>	<b>100.26%</b>	<b>0.00</b>	<b>3,000.00</b>	<b>-3,000.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>9,500.00</b>	<b>9,475.00</b>	<b>25.00</b>	<b>100.26%</b>	<b>0.00</b>	<b>3,000.00</b>	<b>-3,000.00</b>	<b>0.0%</b>
<b>Net Ordinary Income</b>	<b>0.00</b>	<b>25.00</b>	<b>-25.00</b>	<b>0.0%</b>	<b>1,765.00</b>	<b>530.00</b>	<b>1,235.00</b>	<b>333.02%</b>
<b>Net Income</b>	<b>0.00</b>	<b>25.00</b>	<b>-25.00</b>	<b>0.0%</b>	<b>1,765.00</b>	<b>530.00</b>	<b>1,235.00</b>	<b>333.02%</b>

**NYSARH Profit & Loss Budget vs. Actual**  
January through September 2020

	Unrestricted				Total 2020			
	(2020)							
	Jan - Sep 20	Budget	\$ Over Budget	% of Budget	Jan - Sep 20	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
Donations	0.00	500.00	-500.00	0.0%	0.00	500.00	-500.00	0.0%
Contract Income	0.00				1,765.00	3,530.00	-1,765.00	50.0%
Sponsorship Income	0.00				10,000.00	53,395.00	-43,395.00	18.73%
Registrations Income	-795.00				4,805.00	30,639.00	-25,834.00	15.68%
Exhibitors Income	0.00				1,500.00	7,665.00	-6,165.00	19.57%
Advertisers Income	0.00				1,100.00			
<b>Grant Income</b>								
Legislative Grant	0.00				788,200.10			
NRHA Annual	0.00				9,500.00	9,500.00	0.00	100.0%
Grant Income - Other	0.00				0.00	1,088,333.33	-1,088,333.33	0.0%
<b>Total Grant Income</b>	<b>0.00</b>				<b>797,700.10</b>	<b>1,097,833.33</b>	<b>-300,133.23</b>	<b>72.66%</b>
<b>Membership Dues</b>								
Individual	0.00				1,482.92	1,800.00	-317.08	82.38%
Organizational	0.00				11,842.92	24,200.00	-12,357.08	48.94%
Student	0.00				110.84	1,000.00	-889.16	11.08%
<b>Total Membership Dues</b>	<b>0.00</b>				<b>13,436.68</b>	<b>27,000.00</b>	<b>-13,563.32</b>	<b>49.77%</b>
<b>Other Income</b>								
CBO Consortium of Upstate NY	1,700.00				1,700.00			
Other Income - Other	50.00				550.00			
<b>Total Other Income</b>	<b>1,750.00</b>				<b>2,250.00</b>			
Interest Income	1,118.66	50.00	1,068.66	2,237.32%	1,118.66	50.00	1,068.66	2,237.32%
<b>Total Income</b>	<b>2,073.66</b>	<b>550.00</b>	<b>1,523.66</b>	<b>377.03%</b>	<b>833,675.44</b>	<b>1,220,612.33</b>	<b>-386,936.89</b>	<b>68.3%</b>
<b>Gross Profit</b>	<b>2,073.66</b>	<b>550.00</b>	<b>1,523.66</b>	<b>377.03%</b>	<b>833,675.44</b>	<b>1,220,612.33</b>	<b>-386,936.89</b>	<b>68.3%</b>
<b>Expense</b>								
Strategic Planning Exp.	1,870.00				1,870.00			
<b>Annual Conference</b>								
Web Fees & Licenses	0.00				2,055.97			
Supplies	0.00				50.00	500.00	-450.00	10.0%
<b>Facility</b>								
Facility Expense	0.00				0.00	20,000.00	-20,000.00	0.0%
<b>Total Facility</b>	<b>0.00</b>				<b>0.00</b>	<b>20,000.00</b>	<b>-20,000.00</b>	<b>0.0%</b>
Networking Event	0.00	1,500.00	-1,500.00	0.0%	0.00	4,000.00	-4,000.00	0.0%
Promotional Items	0.00				0.00	3,500.00	-3,500.00	0.0%
Speaker Fees	0.00				0.00	3,000.00	-3,000.00	0.0%
<b>Total Annual Conference</b>	<b>0.00</b>	<b>1,500.00</b>	<b>-1,500.00</b>	<b>0.0%</b>	<b>2,105.97</b>	<b>31,000.00</b>	<b>-28,894.03</b>	<b>6.79%</b>
<b>Operating Expenses</b>								
RAH Vouchers	0.00				318,992.54	495,000.00	-176,007.46	64.44%
RHN Voucher	0.00				370,874.22	495,000.00	-124,125.78	74.92%
<b>Registrations Expense</b>								
NRHA Policy Institute	3,395.00				4,673.00			
Registrations Expense - Other	0.00				393.00			
<b>Total Registrations Expense</b>	<b>3,395.00</b>				<b>5,066.00</b>			
<b>Travel Expenses</b>								
Advocacy	381.24				597.24			
NHRA Policy Institute	2,915.13				8,228.49			
NRHA Annual Meeting/Education	0.00				1,474.74			
Staff Travel	0.00				36.98			
Travel Expenses - Other	-31.20	15,200.00	-15,231.20	-0.21%	-4.75	23,750.00	-23,754.75	-0.02%
<b>Total Travel Expenses</b>	<b>3,265.17</b>	<b>15,200.00</b>	<b>-11,934.83</b>	<b>21.48%</b>	<b>10,332.70</b>	<b>23,750.00</b>	<b>-13,417.30</b>	<b>43.51%</b>
Training/Workshops	0.00	2,000.00	-2,000.00	0.0%	0.00	2,000.00	-2,000.00	0.0%
Bank & Credit Card Fees	11.47				360.18	1,200.00	-839.82	30.02%
<b>Professional Fees/Services</b>								
Innovation/Investment	0.00	27,500.00	-27,500.00	0.0%	0.00	27,500.00	-27,500.00	0.0%
Consulting/Strategic Planning	1,500.00	2,000.00	-500.00	75.0%	1,500.00	2,000.00	-500.00	75.0%
Audit	5,475.00	5,700.00	-225.00	96.05%	5,475.00	5,700.00	-225.00	96.05%
IT Support Fees	0.00				0.00	2,250.00	-2,250.00	0.0%
Membership Management HW APS	0.00				0.00	1,500.00	-1,500.00	0.0%
Website	0.00	8,500.00	-8,500.00	0.0%	0.00	8,500.00	-8,500.00	0.0%
<b>Total Professional Fees/Services</b>	<b>6,975.00</b>	<b>43,700.00</b>	<b>-36,725.00</b>	<b>15.96%</b>	<b>6,975.00</b>	<b>47,450.00</b>	<b>-40,475.00</b>	<b>14.7%</b>
Board/Committee Meetings	421.20				421.20			
Telephone/Conference Call	1,514.75				1,664.65			
Supplies	304.93	1,000.00	-695.07	30.49%	304.93	1,000.00	-695.07	30.49%
<b>Marketing</b>								
Promotion and Sponsorship	0.00	750.00	-750.00	0.0%	0.00	750.00	-750.00	0.0%
Marketing - Other	253.01	1,000.00	-746.99	25.3%	702.91	4,000.00	-3,297.09	17.57%
<b>Total Marketing</b>	<b>253.01</b>	<b>1,750.00</b>	<b>-1,496.99</b>	<b>14.46%</b>	<b>702.91</b>	<b>4,750.00</b>	<b>-4,047.09</b>	<b>14.8%</b>
Postage	116.98	300.00	-183.02	38.99%	116.98	300.00	-183.02	38.99%
Printing	110.14				110.14			
Member. Dues and Subscriptions	0.00				675.00	13,875.00	-13,200.00	4.87%
Insurance	497.80	3,000.00	-2,502.20	16.59%	497.80	3,000.00	-2,502.20	16.59%
Staff Services Contract	36,425.01	49,350.00	-12,924.99	73.81%	59,758.33	72,683.33	-12,925.00	82.22%
<b>Total Operating Expenses</b>	<b>53,290.46</b>	<b>116,300.00</b>	<b>-63,009.54</b>	<b>45.82%</b>	<b>776,852.58</b>	<b>1,160,008.33</b>	<b>-383,155.75</b>	<b>66.97%</b>
<b>Total Expense</b>	<b>55,160.46</b>	<b>117,800.00</b>	<b>-62,639.54</b>	<b>46.83%</b>	<b>780,828.55</b>	<b>1,191,008.33</b>	<b>-410,179.78</b>	<b>65.56%</b>
<b>Net Ordinary Income</b>	<b>-53,086.80</b>	<b>-117,250.00</b>	<b>64,163.20</b>	<b>45.28%</b>	<b>52,846.89</b>	<b>29,604.00</b>	<b>23,242.89</b>	<b>178.51%</b>
<b>Net Income</b>	<b>-53,086.80</b>	<b>-117,250.00</b>	<b>64,163.20</b>	<b>45.28%</b>	<b>52,846.89</b>	<b>29,604.00</b>	<b>23,242.89</b>	<b>178.51%</b>

# NYSARH Checks Signed > \$10,000.00

January through September 2020

Type	Date	Num	Name	Account	Credit
Bill Pmt -Check	02/13/2020	1133	Canton Potsdam Hospital	NYSARH Checking	12,291.00
Bill Pmt -Check	02/13/2020	1134	Carthage Area Hospital 1	NYSARH Checking	10,697.00
Bill Pmt -Check	02/13/2020	1136	Columbia Cnty Comm. Healthcare Consortium	NYSARH Checking	10,616.00
Bill Pmt -Check	02/13/2020	1139	Elizabethtown Community Hospital	NYSARH Checking	10,586.00
Bill Pmt -Check	02/13/2020	1140	F. F. Thompson Hospital	NYSARH Checking	13,915.00
Bill Pmt -Check	02/13/2020	1141	Greene County Rural Health Network	NYSARH Checking	14,898.00
Bill Pmt -Check	02/13/2020	1146	Nathan Littauer Hospital Association	NYSARH Checking	11,409.00
Bill Pmt -Check	02/13/2020	1149	O'Connor Hospital 1	NYSARH Checking	10,586.00
Bill Pmt -Check	02/13/2020	1150	Oneida Health System, Inc.	NYSARH Checking	10,145.00
Bill Pmt -Check	02/13/2020	1152	Oswego County Opportunities	NYSARH Checking	12,921.00
Bill Pmt -Check	02/13/2020	1154	Samaritan Medical Center 1	NYSARH Checking	12,202.00
Bill Pmt -Check	03/09/2020	1166	Adirondack Med. Center	NYSARH Checking	12,029.00
Bill Pmt -Check	03/09/2020	1164	Alice Hyde Medical Center	NYSARH Checking	12,244.00
Bill Pmt -Check	03/09/2020	1163	Cayuga County Comm. Health Network	NYSARH Checking	12,722.00
Bill Pmt -Check	03/09/2020	1162	Chautauqua Cnty Health Network	NYSARH Checking	18,178.94
Bill Pmt -Check	03/09/2020	1165	Claxton Hepburn Medical Center	NYSARH Checking	12,066.00
Bill Pmt -Check	03/09/2020	1161	Guthrie Cortland Medical Center	NYSARH Checking	10,638.00
Bill Pmt -Check	03/09/2020	1160	Lewis County Gen. Hospital	NYSARH Checking	11,782.00
Bill Pmt -Check	03/09/2020	1167	Wyoming County Community Hospital	NYSARH Checking	11,488.00
Bill Pmt -Check	03/20/2020	1172	Fort Drum Reg. Health Planning Org.	NYSARH Checking	17,892.00
Bill Pmt -Check	03/20/2020	1178	Rural Health Network of SCNY, Inc.	NYSARH Checking	17,296.00
Bill Pmt -Check	04/20/2020	1183	Northern AHEC, Inc.	NYSARH Checking	16,940.52
Bill Pmt -Check	04/20/2020	1182	Northern AHEC, Inc.	NYSARH Checking	19,500.00
Bill Pmt -Check	06/08/2020	1192	Chenango Health Ntwrk	NYSARH Checking	14,414.75
Bill Pmt -Check	06/08/2020	1193	Chenango Mem. Hospital	NYSARH Checking	12,397.00
Bill Pmt -Check	06/08/2020	1195	Herkimer Cnty HealthNet	NYSARH Checking	13,816.00
Bill Pmt -Check	06/08/2020	1197	Massena Hospital	NYSARH Checking	11,068.00
Bill Pmt -Check	06/08/2020	1198	Newark Wayne Community Hospital	NYSARH Checking	13,915.00
Bill Pmt -Check	06/08/2020	1199	S2AY Rural Health Ntwrk	NYSARH Checking	17,892.00
Bill Pmt -Check	06/08/2020	1200	Schuyler Hospital, Inc.	NYSARH Checking	10,252.00
Bill Pmt -Check	06/08/2020	1201	Seven Valleys Health Coalition	NYSARH Checking	16,202.00
Bill Pmt -Check	06/08/2020	1203	Southern Tier Healthcare Systems, Inc	NYSARH Checking	11,305.36
Bill Pmt -Check	09/23/2020	1220	Cayuga Medical Center of Ithaca	NYSARH Checking	10,412.00
Bill Pmt -Check	09/23/2020	1221	Champlain Valley Phys. Hosp. Med. Center	NYSARH Checking	14,134.00
Bill Pmt -Check	09/23/2020	1223	Columbia Memorial Hospital	NYSARH Checking	14,277.00
Bill Pmt -Check	09/23/2020	1224	Fort Drum Reg. Health Planning Org.	NYSARH Checking	17,296.00
Bill Pmt -Check	09/23/2020	1225	Gouverneur Hospital	NYSARH Checking	10,747.00
Bill Pmt -Check	09/23/2020	1226	Human Svcs Coalition - Tompkins Cty Ntwrk	NYSARH Checking	12,424.00
Bill Pmt -Check	09/23/2020	1229	North Country Healthy Heart Network, Inc.	NYSARH Checking	11,427.00
Bill Pmt -Check	09/23/2020	1230	The Institute for Family Health	NYSARH Checking	11,927.00
					<b><u>526,948.57</u></b>