2021 NYSARH Operating Budget (Aggressive)											
Classificaiton	FCH Grant	NRHA Annual Grant	Legislative Approp. Grant	Membership	Education	Newsletter	Annual Meeting	NYSPHA/NYSACHO Conf.	Unrestricted	Total	
Revenue/Income:											
Grant	\$2,090.00	\$9,500.00	\$550,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$561,590.00	
Membership											
Organizational	\$0.00	\$0.00	\$0.00	\$16,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,300.00	
Individual	\$0.00	\$0.00	\$0.00	\$2,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,150.00	
Student	\$0.00	\$0.00	\$0.00	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$150.00	
Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$20,000.00	\$0.00	\$21,000.00	
Education	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	
Registrations	\$0.00	\$0.00	\$0.00	\$0.00	\$1,125.00	\$0.00	\$0.00	\$9,000.00	\$0.00	\$10,125.00	
Total Revenue/Income	\$2,090.00	\$9,500.00	\$550,000.00	\$18,600.00	\$4,125.00	\$1,000.00	\$0.00	\$29,000.00	\$0.00	\$614,315.00	
Expenditures											
NRHA Policy Institute	\$0.00	\$1,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,015.00	
NRHA Annual Conference	\$0.00	\$310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635.00	\$1,945.00	
SRHA Leadership Conference	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$950.00	\$950.00	
RHN Reimbursements	\$0.00	\$0.00	\$247,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$247,500.00	
RAH Reimbursements	\$0.00	\$0.00	\$247,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$247,500.00	
Membership Dues	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,675.00	
Awards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$200.00	
Audit Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00	\$7,500.00	
Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	\$3,000.00	
Fees & Licenses	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,875.00	\$2,950.00	
Contracted Services (HWNY;											
Vista Worker; Above Social)	\$230.00	\$7,500.00	\$18,500.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,000.00	\$74,730.00	
Paper/Postage/Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,000.00	
Marketing	\$785.00	\$0.00	\$0.00	\$4,000.00	\$0.00	\$200.00	\$0.00	\$0.00	\$2,000.00	\$6,985.00	
Board Expenses (Governance											
& Policy)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$1,500.00	
Stipends/Facilitation Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$1,500.00	
PayPal Fees	\$0.00	\$0.00	\$0.00	\$558.00	\$123.75	\$0.00	\$0.00	\$870.00	\$0.00	\$1,551.75	
Conference Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00	
Miscellaneous Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$500.00	
Total Expenditures	\$2,090.00	\$9,500.00	\$513,500.00	\$6,058.00	\$123.75	\$200.00	\$1,500.00	\$5,870.00	\$68,160.00	\$607,001.75	
Net Income/Net (Loss)	\$0.00	\$0.00	\$36,500.00	\$12,542.00	\$4,001.25	\$800.00	-\$1,500.00	\$23,130.00	-\$68,160.00	\$7,313.25	

<u>Notes</u>

FCH Grant: Accounts for \$670.00 used in 2020, and \$2,090.00 used in 2021; Expenditures consists of CME Cerifitcation License, Marketing, and Above Social contracted services.

NRHA Annual Grant: Accounts for 1 individual to travel to the Policy Institue (Registration & Hotel), and partial expenditures for 1 individual to travel to the NRHA Annual Conference (Registration & Hotel)

NRHA Dues & memberships, as well as the Vista Worker contracted services.

Legislative Appropriations - 50% of 2020 Grant funds, with 50% of RAH, RHN, and administration service expenditures.

Memberships - Account for a 25% increase in membership dues from 2020, and expenditures consisting of HWNY Portal Management, committee requested marketing funds, and PayPal fees to collect dues.

Education: Insurance Negoiation Training @ \$30 per registrant, with 100 registrants budgeted; 3 CME Webinars @ \$25 per registrant with 15 registrants per webinar; expenditures consists of PayPal fees to collect registrations.

Newsletter: 4 newsletters at \$250 per newsletter with marketing expenditures of \$200.

Annual Meeting: \$1,500 expenditure for speaker fees.

NYSPHA/NYSACHO Conf.: \$20,000 sponsorship and 100 registrants @ \$90; along with split expenditures with NYSPHA and NYSACHO budgeted at \$5,000.

<u>Unrestricted:</u> Remaining NRHA travel expenditures (registration & hotel); \$200 for National Rural Health Day Awards; Fees & Licenses for Zoom and QuickBooks; 1 full year of HWNY Administrative and Membership Management services; \$2,000 for general marketing purposes; \$1,500 in BOD/Committee requested funds.

2021 NYSARH Operating Budget (Moderate)								
Classificaiton	FCH Grant	NRHA Annual Grant	Membership	Education	Newsletter	NYSPHA/NYSACHO Conf.	Unrestricted	Total
Revenue/Income:								
Grant	\$2,090.00	\$9,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,590.00
Membership								
Organizational	\$0.00	\$0.00	\$14,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,350.00
Individual	\$0.00	\$0.00	\$1,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,900.00
Student	\$0.00	\$0.00	\$132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$132.00
Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$15,000.00	\$0.00	\$16,000.00
Education	\$0.00	\$0.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$2,250.00
Registrations	\$0.00	\$0.00	\$0.00	\$750.00	\$0.00	\$6,750.00	\$0.00	\$7,500.00
Total Revenue/Income	\$2,090.00	\$9,500.00	\$16,382.00	\$3,000.00	\$1,000.00	\$21,750.00	\$0.00	\$53,722.00
Expenditures								
NRHA Policy Institute	\$0.00	\$1,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,015.00
NRHA Annual Conference	\$0.00	\$310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635.00	\$1,945.00
SRHA Leadership Conference	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$950.00	\$950.00
Membership Dues	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$1,175.00
Awards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$200.00
Audit Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00	\$7,500.00
Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$1,500.00
Fees & Licenses	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,875.00	\$2,950.00
Contracted Services (HWNY;								
Vista Worker; Above Social)	\$230.00	\$7,500.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$35,250.00	\$44,480.00
Paper/Postage/Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,000.00
Marketing	\$785.00	\$0.00	\$2,000.00	\$0.00	\$200.00	\$0.00	\$0.00	\$2,985.00
Board Expenses (Governance &								
Policy)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$1,500.00
Stipends/Facilitation Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PayPal Fees	\$0.00	\$0.00	\$327.64	\$60.00	\$0.00	\$435.00	\$0.00	\$822.64
Conference Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
Miscellaneous Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$250.00
Total Expenditures	\$2,090.00	\$9,500.00	\$3,827.64	\$60.00	\$200.00	\$5,435.00	\$52,160.00	\$73,272.64
Net Income/Net (Loss)	\$0.00	\$0.00	\$12,554.36	\$2,940.00	\$800.00	\$16,315.00	-\$52,160.00	-\$19,550.64

Notes

FCH Grant: Accounts for \$670.00 used in 2020, and \$2,090.00 used in 2021; Expenditures consists of CME Cerifitcation License, Marketing, and Above Social contracted services.

NRHA Annual Grant: Accounts for 1 individual to travel to the Policy Institue (Registration & Hotel), and partial expenditures for 1 individual to travel to the NRHA Annual Conference (Registration & Hotel)

NRHA Dues & memberships, as well as the Vista Worker contracted services.

Legislative Appropriations - No award.

<u>Memberships</u> - Account for a 10% increase in membership dues from 2020, and expenditures consisting of HWNY Portal Management, committee requested marketing funds, and PayPal fees to collect dues. <u>Education</u>: Insurance Negoiation Training @ \$30 per registrant, with 75 registrants budgeted; 3 CME Webinars @ \$25 per registrant with 10 registrants per webinar; expenditures consists of PayPal fees to

collect registrations.

Newsletter: 4 newsletters at \$250 per newsletter with marketing expenditures of \$200.

Annual Meeting: No speaker fees.

NYSPHA/NYSACHO Conf.: \$15,000 sponsorship and 75 registrants @ \$90; along with split expenditures with NYSPHA and NYSACHO budgeted at \$5,000.

<u>Unrestricted:</u> Remaining NRHA travel expenditures (registration & hotel); \$200 for National Rural Health Day Awards; Fees & Licenses for Zoom and QuickBooks; 9 months of HWNY Administrative and 1 full year of Membership Management services; \$0 for general marketing purposes; \$1,500 in BOD/Committee requested funds.

2021 NYSARH Operating Budget (Conservative)									
Classificaiton	FCH Grant	NRHA Annual Grant	Membership	Education	Newsletter	NYSPHA/NYSACHO Conf.	Unrestricted	Total	
Revenue/Income:									
Grant	\$2,090.00	\$9,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,590.00	
Membership									
Organizational	\$0.00	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00	
Individual	\$0.00	\$0.00	\$1,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,700.00	
Student	\$0.00	\$0.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.00	
Sponsorship	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$8,000.00	\$0.00	\$9,000.00	
Education	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$1,500.00	
Registrations	\$0.00	\$0.00	\$0.00	\$375.00	\$0.00	\$4,500.00	\$0.00	\$4,875.00	
Total Revenue/Income	\$2,090.00	\$9,500.00	\$14,820.00	\$1,875.00	\$1,000.00	\$12,500.00	\$0.00	\$41,785.00	
Expenditures									
NRHA Policy Institute	\$0.00	\$1,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,015.00	
NRHA Annual Conference	\$0.00	\$310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,635.00	\$1,945.00	
SRHA Leadership Conference	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$950.00	\$950.00	
Membership Dues	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00	
Awards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$200.00	
Audit Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00	\$7,500.00	
Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,000.00	
Fees & Licenses	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,875.00	\$2,950.00	
Contracted Services (HWNY;									
Vista Worker; Above Social)	\$230.00	\$7,500.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$23,500.00	\$32,730.00	
Paper/Postage/Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,000.00	
Marketing	\$785.00	\$0.00	\$1,000.00	\$0.00	\$200.00	\$0.00	\$0.00	\$1,985.00	
Board Expenses (Governance &									
Policy)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$1,500.00	
PayPal Fees	\$0.00	\$0.00	\$296.40	\$37.50	\$0.00	\$250.00	\$0.00	\$583.90	
Conference Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00	
Miscellaneous Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$250.00	
Total Expenditures	\$2,090.00	\$9,500.00	\$2,796.40	\$37.50	\$200.00	\$5,250.00	\$39,410.00	\$59,283.90	
Net Income/Net (Loss)	\$0.00	\$0.00	\$12,023.60	\$1,837.50	\$800.00	\$7,250.00	-\$39,410.00	-\$17,498.90	

Notes

FCH Grant: Accounts for \$670.00 used in 2020, and \$2,090.00 used in 2021; Expenditures consists of CME Cerifitcation License, Marketing, and Above Social contracted services.

NRHA Annual Grant: Accounts for 1 individual to travel to the Policy Institue (Registration & Hotel), and partial expenditures for 1 individual to travel to the NRHA Annual Conference (Registration & Hotel)

NRHA Dues & memberships, as well as the Vista Worker contracted services.

<u>Legislative Appropriations</u> - No award.

Memberships - Account for a 0% increase in membership dues from 2020, and expenditures consisting of HWNY Portal Management, committee requested marketing funds, and PayPal fees to collect dues.

Education: Insurance Negoiation Training @ \$30 per registrant, with 50 registrants budgeted; 3 CME Webinars @ \$25 per registrant with 5 registrants per webinar; expenditures consists of PayPal fees to collect registrations.

Newsletter: 4 newsletters at \$250 per newsletter with marketing expenditures of \$200.

Annual Meeting: No speaker fees.

NYSPHA/NYSACHO Conf.: \$8,000 sponsorship and 50 registrants @ \$90; along with split expenditures with NYSPHA and NYSACHO budgeted at \$5,000.

<u>Unrestricted:</u> Remaining NRHA travel expenditures (registration & hotel); \$200 for National Rural Health Day Awards; Fees & Licenses for Zoom and QuickBooks; 6 months of HWNY Administrative and 1 full year of Membership Management services; \$0 for general marketing purposes; \$1,500 in BOD/Committee requested funds.