

**NYSARH 2020 Year End Budget Projection**

January 1, 2020 - December 31, 2020

	September 2020	Projection 2020 (Aggressive)	Budget 2020	September 2020	Projection 2020 (Moderate)	Budget 2020	September 2020	Projection 2020 (Conservative)	Budget 2020
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
Donations	\$0.00	\$25.00	\$500.00	\$0.00	\$25.00	\$500.00	\$0.00	\$25.00	\$500.00
Contract Income	\$1,765.00	\$1,765.00	\$3,530.00	\$1,765.00	\$1,765.00	\$3,530.00	\$1,765.00	\$1,765.00	\$3,530.00
Sponsorship Income	\$10,000.00	\$10,000.00	\$53,395.00	\$10,000.00	\$10,000.00	\$53,395.00	\$10,000.00	\$10,000.00	\$53,395.00
Registrations Income	\$4,805.00	\$4,805.00	\$30,639.00	\$4,805.00	\$4,805.00	\$30,639.00	\$4,805.00	\$4,805.00	\$30,639.00
Exhibitors Income	\$1,500.00	\$1,500.00	\$7,665.00	\$1,500.00	\$1,500.00	\$7,665.00	\$1,500.00	\$1,500.00	\$7,665.00
Advertisers Income	\$1,100.00	\$1,100.00	\$0.00	\$1,100.00	\$1,100.00	\$0.00	\$1,100.00	\$1,100.00	\$0.00
Grant Income		\$670.00			\$670.00			\$670.00	
Legislative Grant	\$788,200.10	\$785,404.21	\$1,088,333.33	\$788,200.10	\$559,424.70	\$1,088,333.33	\$788,200.10	\$491,127.34	\$1,088,333.33
NRHA Annual	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00	\$9,500.00
<b>Total Grant Income</b>	<b>\$797,700.10</b>	<b>\$795,574.21</b>	<b>\$1,097,833.33</b>	<b>\$797,700.10</b>	<b>\$569,594.70</b>	<b>\$1,097,833.33</b>	<b>\$797,700.10</b>	<b>\$501,297.34</b>	<b>\$1,097,833.33</b>
<b>Membership Dues</b>									
Individual	\$1,482.92	\$1,713.71	\$1,800.00	\$1,482.92	\$1,713.71	\$1,800.00	\$1,482.92	\$1,713.71	\$1,800.00
Organizational	\$11,842.92	\$13,027.21	\$24,200.00	\$11,842.92	\$13,027.21	\$24,200.00	\$11,842.92	\$13,027.21	\$24,200.00
Student	\$110.84	\$121.92	\$1,000.00	\$110.84	\$121.92	\$1,000.00	\$110.84	\$121.92	\$1,000.00
Membership Dues - Other	\$13,436.68	-\$130.00	\$0.00	\$13,436.68	-\$130.00	\$0.00	\$13,436.68	-\$130.00	\$0.00
<b>Total Membership Dues</b>		<b>\$14,732.85</b>	<b>\$27,000.00</b>		<b>\$14,732.85</b>	<b>\$27,000.00</b>		<b>\$14,732.85</b>	<b>\$27,000.00</b>
<b>Other Income</b>									
CBO Consortium of Upstate NY	\$550.00	\$1,700.00	\$0.00	\$550.00	\$1,700.00	\$0.00	\$550.00	\$1,700.00	\$0.00
Other Income - Other	\$2,250.00	\$800.00	\$0.00	\$2,250.00	\$800.00	\$0.00	\$2,250.00	\$800.00	\$0.00
<b>Total Other Income</b>	<b>\$1,118.66</b>	<b>\$2,500.00</b>	<b>\$0.00</b>	<b>\$1,118.66</b>	<b>\$2,500.00</b>	<b>\$0.00</b>	<b>\$1,118.66</b>	<b>\$2,500.00</b>	<b>\$0.00</b>
Interest Income	\$833,675.44	\$1,367.70	\$50.00	\$833,675.44	\$1,367.70	\$50.00	\$833,675.44	\$1,367.70	\$50.00
<b>Total Income</b>	<b>\$833,675.44</b>	<b>\$833,369.76</b>	<b>\$50.00</b>	<b>\$833,675.44</b>	<b>\$607,390.25</b>	<b>\$50.00</b>	<b>\$833,675.44</b>	<b>\$539,092.89</b>	<b>\$50.00</b>
<b>Gross Profit</b>	<b>\$833,675.44</b>	<b>\$833,369.76</b>	<b>\$1,220,612.33</b>	<b>\$833,675.44</b>	<b>\$607,390.25</b>	<b>\$1,220,612.33</b>	<b>\$833,675.44</b>	<b>\$539,092.89</b>	<b>\$1,220,612.33</b>
<b>Expense</b>									
Strategic Planning Exp.	1870	\$3,900.00	\$2,000.00	1870	\$3,900.00	\$2,000.00	1870	\$3,900.00	\$2,000.00
<b>Annual Conference</b>									
Web Fees & Licenses	2055.97	\$2,055.97	\$0.00	2055.97	\$2,055.97	\$0.00	2055.97	\$2,055.97	\$0.00
Supplies	\$50.00	\$50.00	\$0.00	\$50.00	\$50.00	\$0.00	\$50.00	\$50.00	\$0.00
<b>Total Annual Conference</b>	<b>\$2,105.97</b>	<b>\$2,105.97</b>	<b>\$30,300.00</b>	<b>\$2,105.97</b>	<b>\$2,105.97</b>	<b>\$30,300.00</b>	<b>\$2,105.97</b>	<b>\$2,105.97</b>	<b>\$30,300.00</b>
<b>Operating Expenses</b>									
RAH Vouchers	\$318,992.54	\$318,992.54	\$495,000.00	\$318,992.54	\$182,986.54	\$495,000.00	\$318,992.54	\$146,837.36	\$495,000.00
RHN Voucher	\$370,874.22	\$370,874.22	\$495,000.00	\$370,874.22	\$298,902.58	\$495,000.00	\$370,874.22	\$275,504.97	\$495,000.00
<b>Registrations Expense</b>									
NRHA Policy Institute	\$4,673.00	\$4,673.00	\$0.00	\$4,673.00	\$4,673.00	\$0.00	\$4,673.00	\$4,673.00	\$0.00
Registrations Expense - Other	\$393.00	\$393.00	\$0.00	\$393.00	\$393.00	\$0.00	\$393.00	\$393.00	\$0.00
<b>Total Registrations Expense</b>	<b>\$5,066.00</b>	<b>\$5,066.00</b>	<b>\$0.00</b>	<b>\$5,066.00</b>	<b>\$5,066.00</b>	<b>\$0.00</b>	<b>\$5,066.00</b>	<b>\$5,066.00</b>	<b>\$0.00</b>
<b>Travel Expenses</b>									
Advocacy	\$597.24	\$597.24	\$0.00	\$597.24	\$597.24	\$0.00	\$597.24	\$597.24	\$0.00
NHRA Policy Institute	\$8,228.49	\$8,228.49	\$0.00	\$8,228.49	\$8,228.49	\$0.00	\$8,228.49	\$8,228.49	\$0.00
NRHA Annual Meeting/Education	\$1,474.74	\$1,474.74	\$0.00	\$1,474.74	\$1,474.74	\$0.00	\$1,474.74	\$1,474.74	\$0.00
Staff Travel	\$36.98	\$36.98	\$0.00	\$36.98	\$36.98	\$0.00	\$36.98	\$36.98	\$0.00
Travel Expenses - Other	-\$4.75	-\$4.75	\$23,750.00	-\$4.75	-\$4.75	\$23,750.00	-\$4.75	-\$4.75	\$23,750.00
<b>Total Travel Expenses</b>	<b>\$10,332.70</b>	<b>\$10,332.70</b>	<b>\$23,750.00</b>	<b>\$10,332.70</b>	<b>\$10,332.70</b>	<b>\$23,750.00</b>	<b>\$10,332.70</b>	<b>\$10,332.70</b>	<b>\$23,750.00</b>
Miscellaneous Expense	\$0.00	\$44.28	\$0.00	\$0.00	\$44.28	\$0.00	\$0.00	\$44.28	\$0.00
Bank & Credit Card Fees	\$360.18	\$425.74	\$1,200.00	\$360.18	\$425.74	\$1,200.00	\$360.18	\$425.74	\$1,200.00
<b>Professional Fees/Services</b>									
Consulting/Strategic Planning	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00	\$1,500.00	\$0.00
Audit	\$5,475.00	\$5,475.00	\$5,700.00	\$5,475.00	\$5,475.00	\$5,700.00	\$5,475.00	\$5,475.00	\$5,700.00
<b>Total Professional Fees/Services</b>	<b>\$6,975.00</b>	<b>\$6,975.00</b>	<b>\$5,700.00</b>	<b>\$6,975.00</b>	<b>\$6,975.00</b>	<b>\$5,700.00</b>	<b>\$6,975.00</b>	<b>\$6,975.00</b>	<b>\$5,700.00</b>
Stipends/Facilitation Fees	\$0.00	\$670.00	\$0.00	\$0.00	\$670.00	\$0.00	\$0.00	\$670.00	\$0.00
Board/Committee Meetings	\$421.20	\$421.20	\$0.00	\$421.20	\$421.20	\$0.00	\$421.20	\$421.20	\$0.00
Board Training Expense	\$0.00	\$750.00	\$2,000.00	\$0.00	\$750.00	\$2,000.00	\$0.00	\$750.00	\$2,000.00
Telephone/Conference Call	\$1,664.05	\$1,664.65	\$0.00	\$1,664.05	\$1,664.65	\$0.00	\$1,664.05	\$1,664.65	\$0.00
Supplies	\$304.93	\$500.00	\$1,500.00	\$304.93	\$500.00	\$1,500.00	\$304.93	\$500.00	\$1,500.00
Marketing	\$702.91	\$949.90	\$4,000.00	\$702.91	\$949.90	\$4,000.00	\$702.91	\$949.90	\$4,000.00
Postage	\$116.98	\$150.00	\$300.00	\$116.98	\$150.00	\$300.00	\$116.98	\$150.00	\$300.00
Printing	\$110.14	\$110.14	\$4,250.00	\$110.14	\$110.14	\$4,250.00	\$110.14	\$110.14	\$4,250.00
Member. Dues and Subscriptions	\$675.00	\$675.00	\$13,875.00	\$675.00	\$675.00	\$13,875.00	\$675.00	\$675.00	\$13,875.00
Insurance	\$497.80	\$705.00	\$3,000.00	\$497.80	\$705.00	\$3,000.00	\$497.80	\$705.00	\$3,000.00
Staff Services Contract	\$59,758.33	\$71,509.33	\$72,683.33	\$59,758.33	\$71,509.33	\$72,683.33	\$59,758.33	\$71,509.33	\$72,683.33
<b>Total Operating Expenses</b>	<b>\$776,852.58</b>	<b>\$790,815.70</b>	<b>\$1,118,325.00</b>	<b>\$776,852.58</b>	<b>\$582,838.06</b>	<b>\$1,118,325.00</b>	<b>\$776,852.58</b>	<b>\$523,291.27</b>	<b>\$1,118,325.00</b>
<b>Total Expense</b>	<b>\$780,828.55</b>	<b>\$796,821.67</b>	<b>\$1,191,008.33</b>	<b>\$780,828.55</b>	<b>\$588,844.03</b>	<b>\$1,191,008.33</b>	<b>\$780,828.55</b>	<b>\$529,297.24</b>	<b>\$1,191,008.33</b>
<b>Net Ordinary Income</b>	<b>\$52,846.89</b>	<b>\$36,548.09</b>	<b>\$29,604.00</b>	<b>\$52,846.89</b>	<b>\$18,546.22</b>	<b>\$29,604.00</b>	<b>\$52,846.89</b>	<b>\$9,795.65</b>	<b>\$29,604.00</b>

**Notes:**

Aggressive Year End Projection: Takes into account NYSARH paying all vouchers, except ones not submitted, with a 10% fee expense applied to the vouchers not submitted.

Moderate Year End Projection: Takes into account NYSARH only paying vouchers submitted by 4/10/2020, with a 10% fee expense applied to the vouchers submitted after 4/10/2020, and vouchers not submitted.

Conservative Year End Projection: Takes into account NYSARH not paying any more vouchers than already paid, with a 10% expense applied to all unpaid vouchers.

**NYSARH 2020 Year End Projection (Aggressive)**

January through December 2020

	Annual Conference (2020)	FCH Grant (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Contract Income	0.00	0.00	0.00	0.00	0.00	0.00	1,765.00	0.00	1,765.00
Sponsorship Income	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Registrations Income	5,600.00	0.00	0.00	0.00	0.00	0.00	0.00	-795.00	4,805.00
Exhibitors Income	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Advertisers Income	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
Grant Income	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Legislative Grant	0.00	0.00	785,404.21	0.00	0.00	0.00	0.00	0.00	785,404.21
NRHA Annual	0.00	0.00	0.00	0.00	0.00	9,500.00	0.00	0.00	9,500.00
<b>Total Grant Income</b>	<b>0.00</b>	<b>670.00</b>	<b>785,404.21</b>	<b>0.00</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>795,574.21</b>
<b>Membership Dues</b>									
Individual	0.00	0.00	0.00	1,713.71	0.00	0.00	0.00	0.00	1,713.71
Organizational	0.00	0.00	0.00	13,027.21	0.00	0.00	0.00	0.00	13,027.21
Student	0.00	0.00	0.00	121.92	0.00	0.00	0.00	0.00	121.92
Membership Dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-130.00	-130.00
<b>Total Membership Dues</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>14,862.85</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-130.00</b>	<b>14,732.85</b>
<b>Other Income</b>									
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00
Other Income - Other	0.00	0.00	0.00	0.00	750.00	0.00	0.00	50.00	800.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>750.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,750.00</b>	<b>2,500.00</b>
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.70	1,367.70
<b>Total Income</b>	<b>18,200.00</b>	<b>670.00</b>	<b>785,404.21</b>	<b>14,862.85</b>	<b>750.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,217.70</b>	<b>833,369.76</b>
<b>Gross Profit</b>	<b>18,200.00</b>	<b>670.00</b>	<b>785,404.21</b>	<b>14,862.85</b>	<b>750.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,217.70</b>	<b>833,369.76</b>
<b>Expense</b>									
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,900.00	3,900.00
<b>Annual Conference</b>									
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,055.97
Supplies	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
<b>Total Annual Conference</b>	<b>2,105.97</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,105.97</b>
<b>Operating Expenses</b>									
RAH Vouchers	0.00	0.00	318,992.54	0.00	0.00	0.00	0.00	0.00	318,992.54
RHN Voucher	0.00	0.00	370,874.22	0.00	0.00	0.00	0.00	0.00	370,874.22
<b>Registrations Expense</b>									
NRHA Policy Institute	0.00	0.00	0.00	0.00	0.00	1,278.00	0.00	3,395.00	4,673.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	0.00	393.00	0.00	0.00	393.00
<b>Total Registrations Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,671.00</b>	<b>0.00</b>	<b>3,395.00</b>	<b>5,066.00</b>
<b>Travel Expenses</b>									
Advocacy	0.00	0.00	0.00	0.00	0.00	216.00	0.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	0.00	0.00	5,313.36	0.00	2,915.13	8,228.49
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	0.00	1,474.74	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	0.00	26.45	0.00	0.00	0.00	-31.20	-4.75
<b>Total Travel Expenses</b>	<b>36.98</b>	<b>0.00</b>	<b>0.00</b>	<b>26.45</b>	<b>0.00</b>	<b>7,004.10</b>	<b>0.00</b>	<b>3,265.17</b>	<b>10,332.70</b>
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.28	44.28
Bank & Credit Card Fees	245.63	0.00	0.00	123.08	0.00	0.00	0.00	57.03	425.74
<b>Professional Fees/Services</b>									
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	5,475.00
<b>Total Professional Fees/Services</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,975.00</b>	<b>6,975.00</b>
Stipends/Facilitation Fees	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	421.20	421.20
Board Training Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	750.00
Telephone/Conference Call	0.00	0.00	0.00	0.00	0.00	149.90	0.00	1,514.75	1,664.65
Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
Marketing	449.90	0.00	0.00	0.00	0.00	0.00	0.00	500.00	949.90
Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	705.00	705.00
Staff Services Contract	0.00	0.00	23,333.32	0.00	0.00	0.00	0.00	48,176.01	71,509.33
<b>Total Operating Expenses</b>	<b>732.51</b>	<b>670.00</b>	<b>713,200.08</b>	<b>149.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>66,563.58</b>	<b>790,815.70</b>
<b>Total Expense</b>	<b>2,838.48</b>	<b>670.00</b>	<b>713,200.08</b>	<b>149.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>70,463.58</b>	<b>796,821.67</b>
<b>Net Ordinary Income</b>	<b>15,361.52</b>	<b>0.00</b>	<b>72,204.13</b>	<b>14,713.32</b>	<b>750.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-68,245.88</b>	<b>36,548.09</b>
<b>Net Income</b>	<b>15,361.52</b>	<b>0.00</b>	<b>72,204.13</b>	<b>14,713.32</b>	<b>750.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-68,245.88</b>	<b>36,548.09</b>

## NYSARH 2020 Year End Projection (Moderate)

January 1, 2020 - December 31, 2020

	Annual Conference (2020)	FCH Grant (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Contract Income	0.00	0.00	0.00	0.00	0.00	0.00	1,765.00	0.00	1,765.00
Sponsorship Income	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Registrations Income	5,600.00	0.00	0.00	0.00	0.00	0.00	0.00	-795.00	4,805.00
Exhibitors Income	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Advertisers Income	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
Grant Income	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Legislative Grant	0.00	0.00	559,424.70	0.00	0.00	0.00	0.00	0.00	559,424.70
NRHA Annual	0.00	0.00	0.00	0.00	0.00	9,500.00	0.00	0.00	9,500.00
<b>Total Grant Income</b>	<b>0.00</b>	<b>670.00</b>	<b>559,424.70</b>	<b>0.00</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>569,594.70</b>
<b>Membership Dues</b>									
Individual	0.00	0.00	0.00	1,713.71	0.00	0.00	0.00	0.00	1,713.71
Organizational	0.00	0.00	0.00	13,027.21	0.00	0.00	0.00	0.00	13,027.21
Student	0.00	0.00	0.00	121.92	0.00	0.00	0.00	0.00	121.92
Membership Dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-130.00	-130.00
<b>Total Membership Dues</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>14,862.85</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-130.00</b>	<b>14,732.85</b>
<b>Other Income</b>									
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00
Other Income - Other	0.00	0.00	0.00	0.00	750.00	0.00	0.00	50.00	800.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>750.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,750.00</b>	<b>2,500.00</b>
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.70	1,367.70
<b>Total Income</b>	<b>18,200.00</b>	<b>670.00</b>	<b>559,424.70</b>	<b>14,862.85</b>	<b>750.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,217.70</b>	<b>607,390.25</b>
<b>Gross Profit</b>	<b>18,200.00</b>	<b>670.00</b>	<b>559,424.70</b>	<b>14,862.85</b>	<b>750.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,217.70</b>	<b>607,390.25</b>
<b>Expense</b>									
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,900.00	3,900.00
<b>Annual Conference</b>									
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,055.97
Supplies	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
<b>Total Annual Conference</b>	<b>2,105.97</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,105.97</b>
<b>Operating Expenses</b>									
RAH Vouchers	0.00	0.00	182,986.54	0.00	0.00	0.00	0.00	0.00	182,986.54
RHN Voucher	0.00	0.00	298,902.58	0.00	0.00	0.00	0.00	0.00	298,902.58
<b>Registrations Expense</b>									
NRHA Policy Institute	0.00	0.00	0.00	0.00	0.00	1,278.00	0.00	3,395.00	4,673.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	0.00	393.00	0.00	0.00	393.00
<b>Total Registrations Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,671.00</b>	<b>0.00</b>	<b>3,395.00</b>	<b>5,066.00</b>
<b>Travel Expenses</b>									
Advocacy	0.00	0.00	0.00	0.00	0.00	216.00	0.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	0.00	0.00	5,313.36	0.00	2,915.13	8,228.49
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	0.00	1,474.74	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	0.00	26.45	0.00	0.00	0.00	-31.20	-4.75
<b>Total Travel Expenses</b>	<b>36.98</b>	<b>0.00</b>	<b>0.00</b>	<b>26.45</b>	<b>0.00</b>	<b>7,004.10</b>	<b>0.00</b>	<b>3,265.17</b>	<b>10,332.70</b>
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.28	44.28
Bank & Credit Card Fees	245.63	0.00	0.00	123.08	0.00	0.00	0.00	57.03	425.74
<b>Professional Fees/Services</b>									
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	5,475.00
<b>Total Professional Fees/Services</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,975.00</b>	<b>6,975.00</b>
Stipends/Facilitation Fees	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	421.20	421.20
Board Training Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	750.00
Telephone/Conference Call	0.00	0.00	0.00	0.00	0.00	149.90	0.00	1,514.75	1,664.65
Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
Marketing	449.90	0.00	0.00	0.00	0.00	0.00	0.00	500.00	949.90
Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	705.00	705.00
Staff Services Contract	0.00	0.00	23,333.32	0.00	0.00	0.00	0.00	48,176.01	71,509.33
<b>Total Operating Expenses</b>	<b>732.51</b>	<b>670.00</b>	<b>505,222.44</b>	<b>149.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>66,563.58</b>	<b>582,838.06</b>
<b>Total Expense</b>	<b>2,838.48</b>	<b>670.00</b>	<b>505,222.44</b>	<b>149.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>70,463.58</b>	<b>588,844.03</b>
<b>Net Ordinary Income</b>	<b>15,361.52</b>	<b>0.00</b>	<b>54,202.26</b>	<b>14,713.32</b>	<b>750.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-68,245.88</b>	<b>18,546.22</b>
<b>Net Income</b>	<b>15,361.52</b>	<b>0.00</b>	<b>54,202.26</b>	<b>14,713.32</b>	<b>750.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-68,245.88</b>	<b>18,546.22</b>

## NYSARH Year End Projection (Conservative)

January 1, 2020 - December 31, 2020

	Annual Conference (2020)	FCH Grant (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.00	25.00
Contract Income	0.00	0.00	0.00	0.00	0.00	0.00	1,765.00	0.00	1,765.00
Sponsorship Income	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Registrations Income	5,600.00	0.00	0.00	0.00	0.00	0.00	0.00	-795.00	4,805.00
Exhibitors Income	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Advertisers Income	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
Grant Income	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Legislative Grant	0.00	0.00	491,127.34	0.00	0.00	0.00	0.00	0.00	491,127.34
NRHA Annual	0.00	0.00	0.00	0.00	0.00	9,500.00	0.00	0.00	9,500.00
<b>Total Grant Income</b>	<b>0.00</b>	<b>670.00</b>	<b>491,127.34</b>	<b>0.00</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>501,297.34</b>
<b>Membership Dues</b>									
Individual	0.00	0.00	0.00	1,713.71	0.00	0.00	0.00	0.00	1,713.71
Organizational	0.00	0.00	0.00	13,027.21	0.00	0.00	0.00	0.00	13,027.21
Student	0.00	0.00	0.00	121.92	0.00	0.00	0.00	0.00	121.92
Membership Dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-130.00	-130.00
<b>Total Membership Dues</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>14,862.85</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-130.00</b>	<b>14,732.85</b>
<b>Other Income</b>									
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,700.00	1,700.00
Other Income - Other	0.00	0.00	0.00	0.00	750.00	0.00	0.00	50.00	800.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>750.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,750.00</b>	<b>2,500.00</b>
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.70	1,367.70
<b>Total Income</b>	<b>18,200.00</b>	<b>670.00</b>	<b>491,127.34</b>	<b>14,862.85</b>	<b>750.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,217.70</b>	<b>539,092.89</b>
<b>Gross Profit</b>	<b>18,200.00</b>	<b>670.00</b>	<b>491,127.34</b>	<b>14,862.85</b>	<b>750.00</b>	<b>9,500.00</b>	<b>1,765.00</b>	<b>2,217.70</b>	<b>539,092.89</b>
<b>Expense</b>									
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,900.00	3,900.00
<b>Annual Conference</b>									
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,055.97
Supplies	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
<b>Total Annual Conference</b>	<b>2,105.97</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,105.97</b>
<b>Operating Expenses</b>									
RAH Vouchers	0.00	0.00	146,837.36	0.00	0.00	0.00	0.00	0.00	146,837.36
RHN Voucher	0.00	0.00	275,504.97	0.00	0.00	0.00	0.00	0.00	275,504.97
<b>Registrations Expense</b>									
NRHA Policy Institute	0.00	0.00	0.00	0.00	0.00	1,278.00	0.00	3,395.00	4,673.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	0.00	393.00	0.00	0.00	393.00
<b>Total Registrations Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,671.00</b>	<b>0.00</b>	<b>3,395.00</b>	<b>5,066.00</b>
<b>Travel Expenses</b>									
Advocacy	0.00	0.00	0.00	0.00	0.00	216.00	0.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	0.00	0.00	5,313.36	0.00	2,915.13	8,228.49
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	0.00	1,474.74	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	0.00	26.45	0.00	0.00	0.00	-31.20	-4.75
<b>Total Travel Expenses</b>	<b>36.98</b>	<b>0.00</b>	<b>0.00</b>	<b>26.45</b>	<b>0.00</b>	<b>7,004.10</b>	<b>0.00</b>	<b>3,265.17</b>	<b>10,332.70</b>
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.28	44.28
Bank & Credit Card Fees	245.63	0.00	0.00	123.08	0.00	0.00	0.00	57.03	425.74
<b>Professional Fees/Services</b>									
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00
Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	5,475.00
<b>Total Professional Fees/Services</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,975.00</b>	<b>6,975.00</b>
Stipends/Facilitation Fees	0.00	670.00	0.00	0.00	0.00	0.00	0.00	0.00	670.00
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	421.20	421.20
Board Training Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00	750.00
Telephone/Conference Call	0.00	0.00	0.00	0.00	0.00	149.90	0.00	1,514.75	1,664.65
Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
Marketing	449.90	0.00	0.00	0.00	0.00	0.00	0.00	500.00	949.90
Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	705.00	705.00
Staff Services Contract	0.00	0.00	23,333.32	0.00	0.00	0.00	0.00	48,176.01	71,509.33
<b>Total Operating Expenses</b>	<b>732.51</b>	<b>670.00</b>	<b>445,675.65</b>	<b>149.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>66,563.58</b>	<b>523,291.27</b>
<b>Total Expense</b>	<b>2,838.48</b>	<b>670.00</b>	<b>445,675.65</b>	<b>149.53</b>	<b>0.00</b>	<b>9,500.00</b>	<b>0.00</b>	<b>70,463.58</b>	<b>529,297.24</b>
<b>Net Ordinary Income</b>	<b>15,361.52</b>	<b>0.00</b>	<b>45,451.69</b>	<b>14,713.32</b>	<b>750.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-68,245.88</b>	<b>9,795.65</b>
<b>Net Income</b>	<b>15,361.52</b>	<b>0.00</b>	<b>45,451.69</b>	<b>14,713.32</b>	<b>750.00</b>	<b>0.00</b>	<b>1,765.00</b>	<b>-68,245.88</b>	<b>9,795.65</b>