

NYSARH 2020 Operating Budget & 2020 Projection Comparison

<u>Sources of Revenue</u>	<u>July 2020 Actual Revenue &</u>		<u>Total</u>	<u>Total Projection</u>
	<u>Expenditures</u>			
Exhibitor Revenue	\$	-	\$ 7,665.00	\$ 3,750.00
Registrations	\$	(795.00)	\$ 30,639.00	\$ 15,905.00
Sponsorship Revenue	\$	-	\$ 53,395.00	\$ 23,500.00
Contract	\$	1,765.00	\$ 3,530.00	\$ 3,530.00
Grant Income	\$	787,204.10	\$ 1,097,833.33	\$ 782,804.10
Individual Membership Revenue	\$	1,358.34	\$ 1,800.00	\$ 1,800.00
Organizational Membership Revenue	\$	11,375.00	\$ 24,200.00	\$ 11,000.00
Student Membership Revenue	\$	104.17	\$ 1,000.00	\$ 1,000.00
Interest Income	\$	955.97	\$ 50.00	\$ 750.00
Donations	\$	-	\$ 500.00	\$ -
Other Income/CBO Consortium	\$	1,550.00	\$ -	\$ 1,300.00
Total Revenue:	\$	803,517.58	\$ 1,220,612.33	\$ 845,339.10
Personnel Expenses				
Administrative Services	\$	51,141.67	\$ 72,683.33	\$ 72,683.33
Total Personnel Expense:	\$	51,141.67	\$ 72,683.33	\$ 72,683.33
Operating Expenses				
Rural Health Networks	\$	308,496.54	\$ 495,000.00	\$ 308,496.54
Rural Healthcare Access	\$	370,874.22	\$ 495,000.00	\$ 370,874.22
Supplies	\$	304.93	\$ 1,500.00	\$ 750.00
Marketing & Advertising	\$	236.99	\$ 4,000.00	\$ 4,000.00
Postage & Delivery	\$	92.41	\$ 300.00	\$ 250.00
Insurance Expense	\$	497.80	\$ 3,000.00	\$ 2,000.00
Travel/Conference Expenses	\$	17,484.55	\$ 23,750.00	\$ 21,665.82
Board Training Expenses	\$	-	\$ 2,000.00	\$ 2,000.00
Speaker Fees	\$	-	\$ 3,000.00	\$ 3,000.00
Awards/Programs/Promotional Printing	\$	110.14	\$ 4,250.00	\$ 1,850.00
Facility Expense	\$	-	\$ 20,000.00	\$ -
Networking Event	\$	-	\$ 4,000.00	\$ -
Dues & Memberships	\$	675.00	\$ 13,875.00	\$ 675.00
Audit	\$	5,475.00	\$ 5,700.00	\$ 5,700.00
Fees & Licenses/Virtual Platform	\$	2,055.97	\$ -	\$ 2,650.00
IT/Website Support	\$	-	\$ 10,750.00	\$ 10,500.00
Membership Management	\$	-	\$ 1,500.00	\$ 1,500.00
Bank & Credit Card Service Fees	\$	86.62	\$ 1,200.00	\$ 1,200.00
Consulting Expense (Strat. Planning)	\$	2,370.00	\$ 2,000.00	\$ 2,000.00
Innovation/Investment Expense	\$	-	\$ 27,500.00	\$ 27,500.00
Total Operating Expenses	\$	708,760.17	\$ 1,118,325.00	\$ 766,611.58
Total Expense	\$	759,901.84	\$ 1,191,008.33	\$ 839,294.91
Net Gain/Loss		\$ 43,615.74	\$ 29,604.00	\$ 6,044.19