## Profit & Loss by Class January through July 2020

	Annual Conference (2020)	Legislative Grant (2020)	Memberships (2020)	Newsletter (2020)	NRHA Grant (2020)
Ordinary Income/Expense					
Income					
Contract Income	0.00	0.00	0.00	0.00	0.00
Registrations Income	0.00	0.00	0.00	0.00	0.00
Grant Income					
Legislative Grant	0.00	777,704.10	0.00	0.00	0.00
NRHA Annual	0.00	0.00	0.00	0.00	9,500.00
Total Grant Income	0.00	777,704.10	0.00	0.00	9,500.00
Membership Dues					
Individual	0.00	0.00	1,358.34	0.00	0.00
Organizational	0.00	0.00	11,375.00	0.00	0.00
Student	0.00	0.00	104.17	0.00	0.00
Total Membership Dues	0.00	0.00	12,837.51	0.00	0.00
Other Income					
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	0.00
Other Income - Other	0.00	0.00	0.00	250.00	0.00
Total Other Income	0.00	0.00	0.00	250.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00
Total Income	0.00	777,704.10	12,837.51	250.00	9,500.00
Gross Profit	0.00	777,704.10	12,837.51	250.00	9,500.00
Expense	0.00	111,104.10	12,001.01	200.00	0,000.00
Strategic Planning Exp.	0.00	0.00	0.00	0.00	0.00
Annual Conference	0.00	0.00	0.00	0.00	0.00
Web Fees & Licenses	2,055.97	0.00	0.00	0.00	0.00
Total Annual Conference	2,055.97	0.00	0.00	0.00	0.00
Operating Expenses	2,033.31	0.00	0.00	0.00	0.00
RAH Vouchers	0.00	308,496.54	0.00	0.00	0.00
RHN Voucher	0.00		0.00	0.00	0.00
	0.00	370,874.22	0.00	0.00	0.00
Registrations Expense	0.00	0.00	0.00	0.00	4 070 00
NRHA Policy Institute	0.00	0.00	0.00	0.00	1,278.00
Registrations Expense - Other	0.00	0.00	0.00	0.00	25.00
Total Registrations Expense	0.00	0.00	0.00	0.00	1,303.00
Travel Expenses					
Advocacy	0.00	0.00	0.00	0.00	216.00
NHRA Policy Institute	0.00	0.00	0.00	0.00	4,040.00
NRHA Annual Meeting/Education	0.00	0.00	0.00	0.00	1,474.74
Staff Travel	36.98	0.00	0.00	0.00	0.00
Travel Expenses - Other	0.00	0.00	26.45	0.00	0.00
Total Travel Expenses	36.98	0.00	26.45	0.00	5,730.74
Bank & Credit Card Fees	2.50	0.00	82.65	0.00	0.00
Professional Fees/Services					
Consulting/Strategic Planning	0.00	0.00	0.00	0.00	0.00
Audit	0.00	0.00	0.00	0.00	0.00
Total Professional Fees/Services	0.00	0.00	0.00	0.00	0.00
Board/Committee Meetings	0.00	0.00	0.00	0.00	0.00
Telephone/Conference Call	0.00	0.00	0.00	0.00	149.90
Supplies	0.00	0.00	0.00	0.00	0.00
Marketing	0.00	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00	0.00
Printing	0.00	0.00	0.00	0.00	0.00
Member. Dues and Subscriptions	0.00	0.00	0.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	0.00
Staff Services Contract	0.00	23,333.32	0.00	0.00	0.00
Total Operating Expenses	39.48	702,704.08	109.10	0.00	7,858.64
Total Expense	2,095.45	702,704.08	109.10	0.00	7,858.64
Net Ordinary Income	-2,095.45	75,000.02	12,728.41	250.00	1,641.36

Net

### Profit & Loss by Class January through July 2020

	RHN of SCNY	Unrestricted	T . 4-1 2020
Ordinary Income/Evenence	(2020)	(2020)	Total 2020
Ordinary Income/Expense Income			
Contract Income	1,765.00	0.00	1,765.00
Registrations Income	0.00	-795.00	-795.00
Grant Income	0.00	-735.00	-735.00
Legislative Grant	0.00	0.00	777,704.10
NRHA Annual	0.00	0.00	9,500.00
Total Grant Income	0.00	0.00	787,204.10
Membership Dues	0.00	0.00	767,204.10
Individual	0.00	0.00	1,358.34
Organizational	0.00	0.00	1,356.34
Student	0.00	0.00	104.17
Total Membership Dues	0.00	0.00	12,837.51
Other Income	0.00	0.00	12,007.01
CBO Consortium of Upstate NY	0.00	1,300.00	1 200 00
Other Income - Other	0.00	0.00	1,300.00 250.00
Total Other Income	0.00		
Interest Income	0.00	1,300.00 955.97	1,550.00 955.97
Total Income	1,765.00	1,460.97	803,517.58
Gross Profit	1,765.00	1,460.97	803,517.58
Expense	1,765.00	1,400.97	003,517.50
Strategic Planning Exp.	0.00	1,870.00	1,870.00
Annual Conference	0.00	1,870.00	1,070.00
Web Fees & Licenses	0.00	0.00	2,055.97
Total Annual Conference	0.00	0.00	2,055.97
Operating Expenses	0.00	0.00	2,055.97
RAH Vouchers	0.00	0.00	200 406 54
RHN Vouchers	0.00	0.00	308,496.54
	0.00	0.00	370,874.22
Registrations Expense	0.00	2 205 00	4 072 00
NRHA Policy Institute Registrations Expense - Other	0.00 0.00	3,395.00 368.00	4,673.00 393.00
Total Registrations Expense	0.00	3,763.00	5,066.00
Travel Expenses Advocacy	0.00	381.24	597.24
-		4.188.49	
NHRA Policy Institute	0.00	,	8,228.49
NRHA Annual Meeting/Education Staff Travel	0.00	0.00	1,474.74
Travel Expenses - Other	0.00 0.00	0.00 -31.20	36.98 -4.75
Total Travel Expenses			
•	0.00	4,538.53	10,332.70
Bank & Credit Card Fees Professional Fees/Services	0.00	1.47	86.62
	0.00	500.00	500.00
Consulting/Strategic Planning Audit	0.00	500.00 5,475.00	500.00 5,475.00
Total Professional Fees/Services	0.00	5,975.00	5,975.00
Board/Committee Meetings	0.00	421.20	421.20
Telephone/Conference Call	0.00	1,514.75	1,664.65
Supplies	0.00	304.93	304.93
Marketing	0.00	236.99	236.99
Postage	0.00	92.41	92.41
Printing	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	675.00
Insurance	0.00	497.80	497.80
Staff Services Contract	0.00	27,808.35	51,141.67
Total Operating Expenses	0.00	45,264.57	755,975.87
Total Expense	0.00	47,134.57	759,901.84
Net Ordinary Income	1,765.00	-45,673.60	43,615.74
t Income	1,765.00	-45,673.60	43,615.74

### **Balance Sheet**

As of July 31, 2020

A3 01 July 31, 2020	
	Jul 31, 20
ASSETS	
Current Assets	
Checking/Savings	
NYSARH Gold Money Mrkt Savings	105,185.96
NYSARH Checking	54,711.19
NYSARH PayPal	663.02
Total Checking/Savings	160,560.17
Accounts Receivable	
Accounts Receivable	373,207.76
Total Accounts Receivable	373,207.76
Total Current Assets	533,767.93
TOTAL ASSETS	<b>533,767.93</b>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	389,750.07
Total Accounts Payable	389,750.07
Other Current Liabilities	
Deferred Revenue	
Membership Revenue	
Student	20.83
Individual	108.33
Organizational	1,447.50
Total Membership Revenue	1,576.66
Conference Revenue	
Advertisers	100.00
Total Conference Revenue	100.00
Total Deferred Revenue	1,676.66
Total Other Current Liabilities	1,676.66
Total Current Liabilities	391,426.73
Total Liabilities	391,426.73
Equity	
Donor Restricted R. Earnings	2,490.82
Retained Earnings	96,234.64
Net Income	43,615.74
Total Equity	142,341.20
TOTAL LIABILITIES & EQUITY	533,767.93

### Profit & Loss Budget vs. Actual

		Annua	al Conference	
			(2020)	
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
dinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorsship Income	0.00	52,395.00	-52,395.00	0.0%
Registrations Income	0.00	30,639.00	-30,639.00	0.0%
Exhibitors Income	0.00	7,665.00	-7,665.00	0.0%
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Other Income - Other	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	0.00	90,699.00	-90,699.00	0.0%
Gross Profit	0.00	90,699.00	-90,699.00	0.0%
Expense		,	,	
Strategic Planning Exp.	0.00			
Annual Conference				
Web Fees & Licenses	2,055.97			
Supplies	0.00	500.00	-500.00	0.0%
Facility				
Facility Expense	0.00	20,000.00	-20,000.00	0.0%
Total Facility	0.00	20,000.00	-20,000.00	0.0%
Networking Event	0.00	2,500.00	-2,500.00	0.0%
Promotional Items	0.00	3,500.00	-3,500.00	0.0%
Speaker Fees	0.00	3,000.00	-3,000.00	0.0%
Total Annual Conference	2,055.97	29,500.00	-27,444.03	6.97%
Operating Expenses	_,	,000.00	,	0.0170
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense	0.00			
NRHA Policy Institute	0.00			
Registrations Expense - Other	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
A d				
Advocacy NHRA Policy Institute	0.00 0.00			Pag

# Profit & Loss Budget vs. Actual January through July 2020

oundary in							
	Annual Conference						
	(2020)						
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget			
Staff Travel	36.98						
Travel Expenses - Other	0.00						
Total Travel Expenses	36.98						
Training/Workshops	0.00						
Bank & Credit Card Fees	2.50	800.00	-797.50	0.31%			
Professional Fees/Services							
Innovation/Investment	0.00						
Consulting/Strategic Planning	0.00						
Audit	0.00						
IT Support Fees	0.00						
Membership Management HW APS	0.00						
Website	0.00						
Total Professional Fees/Services	0.00						
Board/Committee Meetings	0.00						
Telephone/Conference Call	0.00						
Supplies	0.00						
Marketing							
Promotion and Sponsorship	0.00						
Marketing - Other	0.00						
Total Marketing	0.00						
Postage	0.00						
Printing	0.00						
Member. Dues and Subscriptions	0.00						
Insurance	0.00						
Staff Services Contract	0.00						
Total Operating Expenses	39.48	800.00	-760.52	4.94%			
Total Expense	2,095.45	30,300.00	-28,204.55	6.92%			
Net Ordinary Income	-2,095.45	60,399.00	-62,494.45	-3.47%			
t Income	-2,095.45	60,399.00	-62,494.45	-3.47%			

### Profit & Loss Budget vs. Actual

	Legislative Grant (2020)			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorsship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	777,704.10			
NRHA Annual	0.00			
Grant Income - Other	0.00	1,088,333.33	-1,088,333.33	0.0%
Total Grant Income	777,704.10	1,088,333.33	-310,629.23	71.46%
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Other Income - Other	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	777,704.10	1,088,333.33	-310,629.23	71.46%
Gross Profit	777,704.10	1,088,333.33	-310,629.23	71.46%
Expense				
Strategic Planning Exp.	0.00			
Annual Conference				
Web Fees & Licenses	0.00			
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	308,496.54	495,000.00	-186,503.46	62.32%
RHN Voucher	370,874.22	495,000.00	-124,125.78	74.92%
Registrations Expense				
NRHA Policy Institute	0.00			
Registrations Expense - Other	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Travel Expenses Advocacy	0.00			
Travel Expenses Advocacy NHRA Policy Institute	0.00 0.00			Page 6

**Net Income** 

### Profit & Loss Budget vs. Actual

Sandary t	mough Suly 2020	,				
	Legislative Grant					
		(2	2020)			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget		
Staff Travel	0.00					
Travel Expenses - Other	0.00					
Total Travel Expenses	0.00					
Training/Workshops	0.00					
Bank & Credit Card Fees	0.00					
Professional Fees/Services						
Innovation/Investment	0.00					
Consulting/Strategic Planning	0.00					
Audit	0.00					
IT Support Fees	0.00					
Membership Management HW APS	0.00					
Website	0.00					
<b>Total Professional Fees/Services</b>	0.00					
Board/Committee Meetings	0.00					
Telephone/Conference Call	0.00					
Supplies	0.00					
Marketing						
Promotion and Sponsorship	0.00					
Marketing - Other	0.00					
Total Marketing	0.00					
Postage	0.00					
Printing	0.00					
Member. Dues and Subscriptions	0.00					
Insurance	0.00					
Staff Services Contract	23,333.32	23,333.33	-0.01	100.0%		
Total Operating Expenses	702,704.08	1,013,333.33	-310,629.25	69.35%		
Total Expense	702,704.08	1,013,333.33	-310,629.25	69.35%		
Net Ordinary Income	75,000.02	75,000.00	0.02	100.0%		
t Income	75,000.02	75,000.00	0.02	100.0%		

			nberships (2020)	
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
linary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorsship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	1,358.34	1,800.00	-441.66	75.46%
Organizational	11,375.00	24,200.00	-12,825.00	47.0%
Student	104.17	1,000.00	-895.83	10.42%
Total Membership Dues	12,837.51	27,000.00	-14,162.49	47.55%
Other Income	,	,	,	
CBO Consortium of Upstate NY	0.00			
Other Income - Other	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	12,837.51	27,000.00	-14,162.49	47.55%
Gross Profit	12,837.51	27,000.00	-14,162.49	47.55%
Expense	12,007.01	27,000.00	-14,102.49	47.0070
Strategic Planning Exp.	0.00			
Annual Conference	0.00			
Web Fees & Licenses	0.00			
Supplies	0.00			
Facility	0.00			
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference				
	0.00			
Operating Expenses	0.00			
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense	0.00			
NRHA Policy Institute	0.00			
Registrations Expense - Other	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Travel Expenses Advocacy NHRA Policy Institute	0.00 0.00			

Net Income

	Memberships					
			(2020)			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget		
Staff Travel	0.00					
Travel Expenses - Other	26.45					
Total Travel Expenses	26.45					
Training/Workshops	0.00					
Bank & Credit Card Fees	82.65	400.00	-317.35	20.66%		
Professional Fees/Services						
Innovation/Investment	0.00					
Consulting/Strategic Planning	0.00					
Audit	0.00					
IT Support Fees	0.00					
Membership Management HW APS	0.00	1,500.00	-1,500.00	0.0%		
Website	0.00					
Total Professional Fees/Services	0.00	1,500.00	-1,500.00	0.0%		
Board/Committee Meetings	0.00					
Telephone/Conference Call	0.00					
Supplies	0.00					
Marketing						
Promotion and Sponsorship	0.00					
Marketing - Other	0.00	1,500.00	-1,500.00	0.0%		
Total Marketing	0.00	1,500.00	-1,500.00	0.0%		
Postage	0.00					
Printing	0.00					
Member. Dues and Subscriptions	0.00	13,200.00	-13,200.00	0.0%		
Insurance	0.00					
Staff Services Contract	0.00					
Total Operating Expenses	109.10	16,600.00	-16,490.90	0.66%		
Total Expense	109.10	16,600.00	-16,490.90	0.66%		
Net Ordinary Income	12,728.41	10,400.00	2,328.41	122.39%		
t Income	12,728.41	10,400.00	2,328.41	122.39%		

	Newsletter (2020)				
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget	
dinary Income/Expense		Dudget	¢ Over Dudger	/I OI Duuget	
Income					
Donations	0.00				
Contract Income	0.00				
Sponsorsship Income	0.00	1,000.00	-1,000.00	0.0%	
Registrations Income	0.00	.,	-,		
Exhibitors Income	0.00				
Grant Income					
Legislative Grant	0.00				
NRHA Annual	0.00				
Grant Income - Other	0.00				
Total Grant Income	0.00				
Membership Dues	0.00				
Individual	0.00				
Organizational	0.00				
Student	0.00				
Total Membership Dues	0.00				
Other Income	0.00				
CBO Consortium of Upstate NY	0.00				
Other Income - Other	250.00				
Total Other Income	250.00				
Interest Income	0.00				
Total Income	250.00	1,000.00	-750.00	25.0%	
Gross Profit				25.0%	
	250.00	1,000.00	-750.00	25.0%	
Expense	0.00				
Strategic Planning Exp. Annual Conference	0.00				
	0.00				
Web Fees & Licenses	0.00				
Supplies	0.00				
Facility	0.00				
Facility Expense	0.00				
Total Facility	0.00				
Networking Event	0.00				
Promotional Items	0.00				
Speaker Fees	0.00				
Total Annual Conference	0.00				
Operating Expenses					
RAH Vouchers	0.00				
RHN Voucher	0.00				
Registrations Expense					
NRHA Policy Institute					
	0.00				
<b>Registrations Expense - Other</b>	0.00				
Registrations Expense - Other Total Registrations Expense					
Registrations Expense - Other Total Registrations Expense Travel Expenses	0.00				
Registrations Expense - Other Total Registrations Expense	0.00				
Registrations Expense - Other Total Registrations Expense Travel Expenses	0.00			Pag	

	Newsletter					
			(2020)			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget		
Staff Travel	0.00					
Travel Expenses - Other	0.00					
Total Travel Expenses	0.00					
Training/Workshops	0.00					
Bank & Credit Card Fees	0.00					
Professional Fees/Services						
Innovation/Investment	0.00					
Consulting/Strategic Planning	0.00					
Audit	0.00					
IT Support Fees	0.00					
Membership Management HW APS	0.00					
Website	0.00					
<b>Total Professional Fees/Services</b>	0.00					
Board/Committee Meetings	0.00					
Telephone/Conference Call	0.00					
Supplies	0.00					
Marketing						
Promotion and Sponsorship	0.00					
Marketing - Other	0.00	500.00	-500.00	0.0%		
Total Marketing	0.00	500.00	-500.00	0.0%		
Postage	0.00					
Printing	0.00					
Member. Dues and Subscriptions	0.00					
Insurance	0.00					
Staff Services Contract	0.00					
Total Operating Expenses	0.00	500.00	-500.00	0.0%		
Total Expense	0.00	500.00	-500.00	0.0%		
Net Ordinary Income	250.00	500.00	-250.00	50.0%		
t Income	250.00	500.00	-250.00	50.0%		

		NF	RHA Grant (2020)	
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorsship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	9,500.00	9,500.00	0.00	100.0%
Grant Income - Other	0.00			
Total Grant Income	9,500.00	9,500.00	0.00	100.0%
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Other Income - Other	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	9,500.00	9,500.00	0.00	100.0%
Gross Profit	9,500.00	9,500.00	0.00	100.0%
Expense				
Strategic Planning Exp.	0.00			
Annual Conference				
Web Fees & Licenses	0.00			
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	1,278.00			
<b>Registrations Expense - Other</b>	25.00			
Total Registrations Expense	1,303.00			
Travel Expenses				
Advocacy	216.00			
NHRA Policy Institute	4,040.00			Pag
NRHA Annual Meeting/Education	1,474.74			Ū

### Profit & Loss Budget vs. Actual

Sandary ti					
	NRHA Grant (2020)				
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget	
Staff Travel	0.00	Budgot	¢ erei Bauger	, or Dadget	
Travel Expenses - Other	0.00	8,550.00	-8,550.00	0.0%	
Total Travel Expenses	5,730.74	8,550.00	-2,819.26	67.03%	
Training/Workshops	0.00	0,000.00	2,010.20	07.0070	
Bank & Credit Card Fees	0.00				
Professional Fees/Services	0.00				
Innovation/Investment	0.00				
Consulting/Strategic Planning	0.00				
Audit	0.00				
IT Support Fees	0.00	250.00	-250.00	0.0%	
Membership Management HW APS	0.00				
Website	0.00				
Total Professional Fees/Services	0.00	250.00	-250.00	0.0%	
Board/Committee Meetings	0.00				
Telephone/Conference Call	149.90				
Supplies	0.00				
Marketing					
Promotion and Sponsorship	0.00				
Marketing - Other	0.00				
Total Marketing	0.00				
Postage	0.00				
Printing	0.00				
Member. Dues and Subscriptions	675.00	675.00	0.00	100.0%	
Insurance	0.00				
Staff Services Contract	0.00				
Total Operating Expenses	7,858.64	9,475.00	-1,616.36	82.94%	
Total Expense	7,858.64	9,475.00	-1,616.36	82.94%	
Net Ordinary Income	1,641.36	25.00	1,616.36	6,565.44%	
t Income	1,641.36	25.00	1,616.36	6,565.44%	

### Profit & Loss Budget vs. Actual

	RHN of SCNY (2020)			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budge
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	1,765.00	3,530.00	-1,765.00	50.0
Sponsorsship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Other Income - Other	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	1,765.00	3,530.00	-1,765.00	50.0
Gross Profit	1,765.00	3,530.00	-1,765.00	50.0
Expense				
Strategic Planning Exp.	0.00			
Annual Conference				
Web Fees & Licenses	0.00			
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
Registrations Expense - Other	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			Р
-				•

### Profit & Loss Budget vs. Actual

	RHN of SCNY (2020)				
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget	
Staff Travel	0.00				
Travel Expenses - Other	0.00				
Total Travel Expenses	0.00				
Training/Workshops	0.00				
Bank & Credit Card Fees	0.00				
Professional Fees/Services					
Innovation/Investment	0.00				
Consulting/Strategic Planning	0.00				
Audit	0.00				
IT Support Fees	0.00	2,000.00	-2,000.00	0.0%	
Membership Management HW APS	0.00				
Website	0.00				
Total Professional Fees/Services	0.00	2,000.00	-2,000.00	0.0%	
Board/Committee Meetings	0.00				
Telephone/Conference Call	0.00				
Supplies	0.00				
Marketing					
Promotion and Sponsorship	0.00				
Marketing - Other	0.00	1,000.00	-1,000.00	0.0%	
Total Marketing	0.00	1,000.00	-1,000.00	0.0%	
Postage	0.00				
Printing	0.00				
Member. Dues and Subscriptions	0.00				
Insurance	0.00				
Staff Services Contract	0.00				
Total Operating Expenses	0.00	3,000.00	-3,000.00	0.0%	
Total Expense	0.00	3,000.00	-3,000.00	0.0%	
Net Ordinary Income	1,765.00	530.00	1,235.00	333.02%	
t Income	1,765.00	530.00	1,235.00	333.02%	

	Unrestricted (2020)			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
rdinary Income/Expense				
Income				
Donations	0.00	500.00	-500.00	0.0%
Contract Income	0.00			
Sponsorsship Income	0.00			
Registrations Income	-795.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	1,300.00			
Other Income - Other	0.00			
Total Other Income	1,300.00			
Interest Income	955.97	50.00	905.97	1,911.94%
Total Income	1,460.97	550.00	910.97	265.63%
Gross Profit	1,460.97	550.00	910.97	265.63%
Expense				
Strategic Planning Exp.	1,870.00			
Annual Conference				
Web Fees & Licenses	0.00			
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00	1,500.00	-1,500.00	0.0%
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00	1,500.00	-1,500.00	0.0%
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	3,395.00			
Registrations Expense - Other	368.00			
Total Registrations Expense	3,763.00			
Travel Expenses	-,			
Advocacy	381.24			
NHRA Policy Institute	4,188.49			Page 10

Net Income

	Unrestricted (2020)				
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget	
Staff Travel	0.00				
Travel Expenses - Other	-31.20	15,200.00	-15,231.20	-0.21%	
Total Travel Expenses	4,538.53	15,200.00	-10,661.47	29.86%	
Training/Workshops	0.00	2,000.00	-2,000.00	0.0%	
Bank & Credit Card Fees	1.47				
Professional Fees/Services					
Innovation/Investment	0.00	27,500.00	-27,500.00	0.0%	
Consulting/Strategic Planning	500.00	2,000.00	-1,500.00	25.0%	
Audit	5,475.00	5,700.00	-225.00	96.05%	
IT Support Fees	0.00				
Membership Management HW APS	0.00				
Website	0.00	8,500.00	-8,500.00	0.0%	
Total Professional Fees/Services	5,975.00	43,700.00	-37,725.00	13.67%	
Board/Committee Meetings	421.20				
Telephone/Conference Call	1,514.75				
Supplies	304.93	1,000.00	-695.07	30.49%	
Marketing					
Promotion and Sponsorship	0.00	750.00	-750.00	0.0%	
Marketing - Other	236.99	1,000.00	-763.01	23.7%	
Total Marketing	236.99	1,750.00	-1,513.01	13.54%	
Postage	92.41	300.00	-207.59	30.8%	
Printing	110.14				
Member. Dues and Subscriptions	0.00				
Insurance	497.80	3,000.00	-2,502.20	16.59%	
Staff Services Contract	27,808.35	49,350.00	-21,541.65	56.35%	
Total Operating Expenses	45,264.57	116,300.00	-71,035.43	38.92%	
Total Expense	47,134.57	117,800.00	-70,665.43	40.01%	
Net Ordinary Income	-45,673.60	-117,250.00	71,576.40	38.95%	
t Income	-45,673.60	-117,250.00	71,576.40	38.95%	

### Profit & Loss Budget vs. Actual

Total 2020				
Jan - Jul 20	Budget	\$ Over Budget	% of Budget	
0.00	500.00	-500.00	0.0%	
1,765.00	3,530.00	-1,765.00	50.0%	
0.00	53,395.00	-53,395.00	0.0%	
-795.00	30,639.00	-31,434.00	-2.6%	
0.00	7,665.00	-7,665.00	0.0%	
777,704.10				
9,500.00	9,500.00	0.00	100.0%	
0.00	1,088,333.33	-1,088,333.33	0.0%	
787,204.10	1,097,833.33	-310,629.23	71.71%	
1,358.34	1,800.00	-441.66	75.46%	
11,375.00	24,200.00	-12,825.00	47.0%	
104.17	1,000.00	-895.83	10.42%	
12,837.51	27,000.00	-14,162.49	47.55%	
1,300.00				
250.00				
1,550.00				
955.97	50.00	905.97	1,911.94%	
803,517.58	1,220,612.33	-417,094.75	65.83%	
	1.220.612.33	-417.094.75	65.83%	
;	, -,	,		
1.870.00				
,				
2.055.97				
,	500.00	-500.00	0.0%	
0.00	20.000.00	-20.000.00	0.0%	
			0.0%	
			0.0%	
			0.0%	
			0.0%	
			6.63%	
2,000.97	31,000.00	-20,944.03	0.0576	
308 106 51	105 000 00	196 502 46	62.32%	
			74.92%	
010,014.22	-30,000.00	-124,123.10	17.72/0	
1 672 00				
5,066.00				
			Page 18	
1,474.74				
	0.00 1,765.00 0.00 -795.00 0.00 7777,704.10 9,500.00 0.00 787,204.10 1,358.34 11,375.00 104.17 12,837.51 1,300.00 250.00 1,550.00	Jan - Jul 20Budget0.00500.001,765.003,530.000.0053,395.00-795.0030,639.000.007,665.00777,704.109,500.009,500.000,001,088,333.33787,204.101,097,833.331,358.341,800.0011,375.0024,200.00104.171,000.0012,837.5127,000.001,300.00250.00955.9750.00803,517.581,220,612.331,870.00500.002,055.9750.000.0020,000.000.003,500.000.003,000.000.003,000.000.003,000.00308,496.54495,000.00308,496.54495,000.00308,496.54495,000.00308,496.54495,000.00307,874.22495,000.005,066.00597.248,228.49597.24	Jan - Jul 20Budget\$ Over Budget $0.00$ $500.00$ $-500.00$ $1.765.00$ $3.530.00$ $-1.765.00$ $0.00$ $53.395.00$ $-53.395.00$ $-795.00$ $30.639.00$ $-31.434.00$ $0.00$ $7.665.00$ $-7.665.00$ $777.704.10$ $9,500.00$ $0.00$ $9,500.00$ $9,500.00$ $0.00$ $0.00$ $1.088,333.33$ $-1.088,333.33$ $787.204.10$ $1.097.833.33$ $-310.629.23$ $1.358.34$ $1.800.00$ $-441.66$ $11.375.00$ $24,200.00$ $-12.825.00$ $104.17$ $1.000.00$ $-895.83$ $12.837.51$ $27.000.00$ $-14.162.49$ $1.300.00$ $250.00$ $905.97$ $1.550.00$ $905.97$ $50.00$ $905.97$ $1.870.00$ $-20.000.00$ $2.055.97$ $50.00$ $0.00$ $20.000.00$ $-20.000.00$ $-20.000.00$ $0.00$ $20.000.00$ $0.00$ $3.500.00$ $0.00$ $3.000.00$ $2.055.97$ $31.000.00$ $2.055.97$ $31.000.00$ $3.00.00$ $-3.600.00$ $0.00$ $3.000.00$ $2.055.97$ $31.000.00$ $2.055.97$ $31.000.00$ $3.08.496.54$ $495.000.00$ $4.673.00$ $-186.503.46$ $370.874.22$ $495.000.00$ $597.24$ $8.228.49$	

	Total 2020			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Staff Travel	36.98			
Travel Expenses - Other	-4.75	23,750.00	-23,754.75	-0.02%
Total Travel Expenses	10,332.70	23,750.00	-13,417.30	43.51%
Training/Workshops	0.00	2,000.00	-2,000.00	0.0%
Bank & Credit Card Fees	86.62	1,200.00	-1,113.38	7.22%
Professional Fees/Services				
Innovation/Investment	0.00	27,500.00	-27,500.00	0.0%
Consulting/Strategic Planning	500.00	2,000.00	-1,500.00	25.0%
Audit	5,475.00	5,700.00	-225.00	96.05%
IT Support Fees	0.00	2,250.00	-2,250.00	0.0%
Membership Management HW APS	0.00	1,500.00	-1,500.00	0.0%
Website	0.00	8,500.00	-8,500.00	0.0%
Total Professional Fees/Services	5,975.00	47,450.00	-41,475.00	12.59%
Board/Committee Meetings	421.20			
Telephone/Conference Call	1,664.65			
Supplies	304.93	1,000.00	-695.07	30.49%
Marketing				
Promotion and Sponsorship	0.00	750.00	-750.00	0.0%
Marketing - Other	236.99	4,000.00	-3,763.01	5.93%
Total Marketing	236.99	4,750.00	-4,513.01	4.99%
Postage	92.41	300.00	-207.59	30.8%
Printing	110.14			
Member. Dues and Subscriptions	675.00	13,875.00	-13,200.00	4.87%
Insurance	497.80	3,000.00	-2,502.20	16.59%
Staff Services Contract	51,141.67	72,683.33	-21,541.66	70.36%
Total Operating Expenses	755,975.87	1,160,008.33	-404,032.46	65.17%
Total Expense	759,901.84	1,191,008.33	-431,106.49	63.8%
Net Ordinary Income	43,615.74	29,604.00	14,011.74	147.33%
t Income	43,615.74	29,604.00	14,011.74	147.33%

### Checks Signed > \$10,000.00

Туре	Date	Num	Name	Account	Split	Credit
Bill Pmt -Check	02/13/2020	1133	Canton Potsdam Hospital	NYSARH Checking	Accounts Payable	12,291.00
Bill Pmt -Check	02/13/2020	1134	Carthage Area Hospital 1	NYSARH Checking	Accounts Payable	10,697.00
Bill Pmt -Check	02/13/2020	1136	Columbia Cnty Comm. Healthcare Consortium	NYSARH Checking	Accounts Payable	10,616.00
Bill Pmt -Check	02/13/2020	1139	Elizabethtown Community Hospital	NYSARH Checking	Accounts Payable	10,586.00
Bill Pmt -Check	02/13/2020	1140	F. F. Thompson Hospital	NYSARH Checking	Accounts Payable	13,915.00
Bill Pmt -Check	02/13/2020	1141	Greene County Rural Health Network	NYSARH Checking	Accounts Payable	14,898.00
Bill Pmt -Check	02/13/2020	1146	Nathan Littauer Hospital Association	NYSARH Checking	Accounts Payable	11,409.00
Bill Pmt -Check	02/13/2020	1149	O'Connor Hospital 1	NYSARH Checking	Accounts Payable	10,586.00
Bill Pmt -Check	02/13/2020	1150	Oneida Health System, Inc.	NYSARH Checking	Accounts Payable	10,145.00
Bill Pmt -Check	02/13/2020	1152	Oswego County Opportunities	NYSARH Checking	Accounts Payable	12,921.00
Bill Pmt -Check	02/13/2020	1154	Samaritan Medical Center 1	NYSARH Checking	Accounts Payable	12,202.00
Bill Pmt -Check	03/09/2020	1166	Adirondack Med. Center	NYSARH Checking	Accounts Payable	12,029.00
Bill Pmt -Check	03/09/2020	1164	Alice Hyde Medical Center	NYSARH Checking	Accounts Payable	12,244.00
Bill Pmt -Check	03/09/2020	1163	Cayuga County Comm. Health Network	NYSARH Checking	Accounts Payable	12,722.00
Bill Pmt -Check	03/09/2020	1162	Chautauqua Cnty Health Network	NYSARH Checking	Accounts Payable	18,178.94
Bill Pmt -Check	03/09/2020	1165	Claxton Hepburn Medical Center	NYSARH Checking	Accounts Payable	12,066.00
Bill Pmt -Check	03/09/2020	1161	Guthrie Cortland Medical Center	NYSARH Checking	Accounts Payable	10,638.00
Bill Pmt -Check	03/09/2020	1160	Lewis County Gen. Hospital	NYSARH Checking	Accounts Payable	11,782.00
Bill Pmt -Check	03/09/2020	1167	Wyoming County Community Hospital	NYSARH Checking	Accounts Payable	11,488.00
Bill Pmt -Check	03/20/2020	1172	Fort Drum Reg. Health Planning Org.	NYSARH Checking	Accounts Payable	17,892.00
Bill Pmt -Check	03/20/2020	1178	Rural Health Network of SCNY, Inc.	NYSARH Checking	Accounts Payable	17,296.00
Bill Pmt -Check	04/20/2020	1183	Northern AHEC, Inc.	NYSARH Checking	Accounts Payable	16,940.52
Bill Pmt -Check	04/20/2020	1182	Northern AHEC, Inc.	NYSARH Checking	Accounts Payable	19,500.00
Bill Pmt -Check	06/08/2020	1192	Chenango Health Ntwrk	NYSARH Checking	Accounts Payable	14,414.75
Bill Pmt -Check	06/08/2020	1193	Chenango Mem. Hospital	NYSARH Checking	Accounts Payable	12,397.00
Bill Pmt -Check	06/08/2020	1195	Herkimer Cnty HealthNet	NYSARH Checking	Accounts Payable	13,816.00
Bill Pmt -Check	06/08/2020	1197	Massena Hospital	NYSARH Checking	Accounts Payable	11,068.00
Bill Pmt -Check	06/08/2020	1198	Newark Wayne Community Hospital	NYSARH Checking	Accounts Payable	13,915.00
Bill Pmt -Check	06/08/2020	1199	S2AY Rural Health Ntwrk	NYSARH Checking	Accounts Payable	17,892.00
Bill Pmt -Check	06/08/2020	1200	Schuyler Hospital, Inc.	NYSARH Checking	Accounts Payable	10,252.00
Bill Pmt -Check	06/08/2020	1201	Seven Valleys Health Coalition	NYSARH Checking	Accounts Payable	16,202.00
Bill Pmt -Check	06/08/2020	1203	Southern Tier Healthcare Systems, Inc	NYSARH Checking	Accounts Payable	11,305.36
			-	0	-	