

## Balance Sheet

As of April 30, 2020

	<u>Apr 30, 20</u>	<u>Apr 30, 19</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
NYSARH Gold Money Mrkt Savings	\$258,649.54	\$0.00
NYSARH Savings	\$0.00	\$19,340.25
NYSARH Checking	\$64,397.01	\$48,148.78
NYSARH PayPal	\$854.03	\$1,062.95
<b>Total Checking/Savings</b>	<u>\$323,900.58</u>	<u>\$68,551.98</u>
<b>Accounts Receivable</b>		
Accounts Receivable	<u>\$347,336.67</u>	<u>\$3,680.00</u>
<b>TOTAL ASSETS</b>	<u><b>\$671,237.25</b></u>	<u><b>\$72,231.98</b></u>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	<u>\$531,059.74</u>	<u>\$5,805.32</u>
Other Current Liabilities		
<b>Deferred Revenue</b>		
<b>Membership Revenue</b>		
Student	\$4.17	\$0.00
Individual	\$31.25	\$0.00
Organizational	<u>\$630.83</u>	<u>\$0.00</u>
<b>Total Membership Revenue</b>	<u>\$666.25</u>	<u>\$0.00</u>
<b>Total Current Liabilities</b>	<u>\$531,725.99</u>	<u>\$5,805.32</u>
<b>Equity</b>		
Donor Restricted R. Earnings	\$2,490.82	\$0.00
Retained Earnings	\$96,234.64	\$71,782.66
Net Income	<u>\$40,785.80</u>	<u>-\$5,356.00</u>
<b>Total Equity</b>	<u>\$139,511.26</u>	<u>\$66,426.66</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>\$671,237.25</b></u>	<u><b>\$72,231.98</b></u>

## Profit & Loss by Class

### January through April 2020

	Annual Conference (2020)	Legislative Grant (2020)	Memberships (2020)
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Contract Income	0.00	0.00	0.00
Registrations Income	0.00	0.00	0.00
Grant Income			
Legislative Grant	0.00	740,818.01	0.00
NRHA Annual	0.00	0.00	0.00
<b>Total Grant Income</b>	<b>0.00</b>	<b>740,818.01</b>	<b>0.00</b>
Membership Dues			
Individual	0.00	0.00	1,250.42
Organizational	0.00	0.00	10,191.67
Student	0.00	0.00	80.83
<b>Total Membership Dues</b>	<b>0.00</b>	<b>0.00</b>	<b>11,522.92</b>
Other Income			
CBO Consortium of Upstate NY	0.00	0.00	0.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Interest Income	0.00	0.00	0.00
<b>Total Income</b>	<b>0.00</b>	<b>740,818.01</b>	<b>11,522.92</b>
<b>Gross Profit</b>	<b>0.00</b>	<b>740,818.01</b>	<b>11,522.92</b>
<b>Expense</b>			
<b>Operating Expenses</b>			
RAH Vouchers	0.00	297,804.54	0.00
RHN Voucher	0.00	370,874.22	0.00
Registrations Expense			
NRHA Policy Institute	0.00	0.00	0.00
<b>Total Registrations Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
Travel Expenses			
Advocacy	0.00	0.00	0.00
NHRA Policy Institute	0.00	0.00	0.00
NRHA Annual Meeting/Education	0.00	0.00	0.00
Staff Travel	36.98	0.00	0.00
Travel Expenses - Other	0.00	0.00	26.45
<b>Total Travel Expenses</b>	<b>36.98</b>	<b>0.00</b>	<b>26.45</b>
Bank & Credit Card Fees	0.00	0.00	65.40
Board/Committee Meetings	0.00	0.00	0.00
Telephone/Conference Call	0.00	0.00	0.00
Supplies	0.00	0.00	0.00
Marketing	0.00	0.00	0.00
Postage	0.00	0.00	0.00
Printing	0.00	0.00	0.00
Member. Dues and Subscriptions	0.00	0.00	0.00
Insurance	0.00	0.00	0.00
Staff Services Contract	0.00	23,333.32	0.00
<b>Total Operating Expenses</b>	<b>36.98</b>	<b>692,012.08</b>	<b>91.85</b>
<b>Total Expense</b>	<b>36.98</b>	<b>692,012.08</b>	<b>91.85</b>
<b>Net Ordinary Income</b>	<b>-36.98</b>	<b>48,805.93</b>	<b>11,431.07</b>
<b>Net Income</b>	<b>-36.98</b>	<b>48,805.93</b>	<b>11,431.07</b>

## Profit & Loss by Class

January through April 2020

	NRHA Grant (2020)	RHN of SCNY (2020)	Unrestricted (2020)	Total 2020
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Contract Income	0.00	1,765.00	0.00	1,765.00
Registrations Income	0.00	0.00	-795.00	-795.00
<b>Grant Income</b>				
Legislative Grant	0.00	0.00	0.00	740,818.01
NRHA Annual	9,500.00	0.00	0.00	9,500.00
<b>Total Grant Income</b>	9,500.00	0.00	0.00	750,318.01
<b>Membership Dues</b>				
Individual	0.00	0.00	0.00	1,250.42
Organizational	0.00	0.00	0.00	10,191.67
Student	0.00	0.00	0.00	80.83
<b>Total Membership Dues</b>	0.00	0.00	0.00	11,522.92
<b>Other Income</b>				
CBO Consortium of Upstate NY	0.00	0.00	1,300.00	1,300.00
<b>Total Other Income</b>	0.00	0.00	1,300.00	1,300.00
Interest Income	0.00	0.00	419.55	419.55
<b>Total Income</b>	9,500.00	1,765.00	924.55	764,530.48
<b>Gross Profit</b>	9,500.00	1,765.00	924.55	764,530.48
<b>Expense</b>				
<b>Operating Expenses</b>				
RAH Vouchers	0.00	0.00	0.00	297,804.54
RHN Voucher	0.00	0.00	0.00	370,874.22
<b>Registrations Expense</b>				
NRHA Policy Institute	1,278.00	0.00	3,395.00	4,673.00
<b>Total Registrations Expense</b>	1,278.00	0.00	3,395.00	4,673.00
<b>Travel Expenses</b>				
Advocacy	216.00	0.00	381.24	597.24
NHRA Policy Institute	4,040.00	0.00	4,188.49	8,228.49
NRHA Annual Meeting/Education	368.00	0.00	0.00	368.00
Staff Travel	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	-31.20	-4.75
<b>Total Travel Expenses</b>	4,624.00	0.00	4,538.53	9,225.96
Bank & Credit Card Fees	0.00	0.00	1.47	66.87
Board/Committee Meetings	0.00	0.00	421.20	421.20
Telephone/Conference Call	149.90	0.00	0.00	149.90
Supplies	0.00	0.00	304.93	304.93
Marketing	0.00	0.00	83.06	83.06
Postage	0.00	0.00	74.26	74.26
Printing	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	675.00	0.00	0.00	675.00
Insurance	0.00	0.00	281.60	281.60
Staff Services Contract	0.00	0.00	15,666.68	39,000.00
<b>Total Operating Expenses</b>	6,726.90	0.00	24,876.87	723,744.68
<b>Total Expense</b>	6,726.90	0.00	24,876.87	723,744.68
<b>Net Ordinary Income</b>	2,773.10	1,765.00	-23,952.32	40,785.80
<b>Net Income</b>	2,773.10	1,765.00	-23,952.32	40,785.80

**Profit & Loss Budget vs. Actual**  
January through April 2020

Ordinary Income/Expense	Annual Conference			
	(2020)			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00	52,395.00	-52,395.00	0.0%
Registrations Income	0.00	30,639.00	-30,639.00	0.0%
Exhibitors Income	0.00	7,665.00	-7,665.00	0.0%
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
<b>Total Grant Income</b>	<b>0.00</b>			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
<b>Total Membership Dues</b>	<b>0.00</b>			
Other Income				
CBO Consortium of Upstate NY	0.00			
<b>Total Other Income</b>	<b>0.00</b>			
Interest Income	0.00			
<b>Total Income</b>	<b>0.00</b>	<b>90,699.00</b>	<b>-90,699.00</b>	<b>0.0%</b>
<b>Gross Profit</b>	<b>0.00</b>	<b>90,699.00</b>	<b>-90,699.00</b>	<b>0.0%</b>
<b>Expense</b>				
Annual Conference				
Supplies	0.00	500.00	-500.00	0.0%
Facility				
Facility Expense	0.00	20,000.00	-20,000.00	0.0%
<b>Total Facility</b>	<b>0.00</b>	<b>20,000.00</b>	<b>-20,000.00</b>	<b>0.0%</b>
Networking Event	0.00	2,500.00	-2,500.00	0.0%
Promotional Items	0.00	3,500.00	-3,500.00	0.0%
Speaker Fees	0.00	3,000.00	-3,000.00	0.0%
<b>Total Annual Conference</b>	<b>0.00</b>	<b>29,500.00</b>	<b>-29,500.00</b>	<b>0.0%</b>
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
<b>Total Registrations Expense</b>	<b>0.00</b>			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
NRHA Annual Meeting/Education	0.00			
Staff Travel	36.98			
Travel Expenses - Other	0.00			
<b>Total Travel Expenses</b>	<b>36.98</b>			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00	800.00	-800.00	0.0%
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00			
<b>Total Professional Fees/Services</b>	<b>0.00</b>			
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00			
<b>Total Marketing</b>	<b>0.00</b>			
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	0.00			
<b>Total Operating Expenses</b>	<b>36.98</b>	<b>800.00</b>	<b>-763.02</b>	<b>4.62%</b>
<b>Total Expense</b>	<b>36.98</b>	<b>30,300.00</b>	<b>-30,263.02</b>	<b>0.12%</b>
<b>Net Ordinary Income</b>	<b>-36.98</b>	<b>60,399.00</b>	<b>-60,435.98</b>	<b>-0.06%</b>
<b>Net Income</b>	<b>-36.98</b>	<b>60,399.00</b>	<b>-60,435.98</b>	<b>-0.06%</b>

**Profit & Loss Budget vs. Actual**  
January through April 2020

Ordinary Income/Expense	Legislative Grant (2020)			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	740,818.01			
NRHA Annual	0.00			
Grant Income - Other	0.00	1,088,333.33	-1,088,333.33	0.0%
<b>Total Grant Income</b>	<b>740,818.01</b>	<b>1,088,333.33</b>	<b>-347,515.32</b>	<b>68.07%</b>
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
<b>Total Membership Dues</b>	<b>0.00</b>			
Other Income				
CBO Consortium of Upstate NY	0.00			
<b>Total Other Income</b>	<b>0.00</b>			
Interest Income	0.00			
<b>Total Income</b>	<b>740,818.01</b>	<b>1,088,333.33</b>	<b>-347,515.32</b>	<b>68.07%</b>
<b>Gross Profit</b>	<b>740,818.01</b>	<b>1,088,333.33</b>	<b>-347,515.32</b>	<b>68.07%</b>
<b>Expense</b>				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
<b>Total Facility</b>	<b>0.00</b>			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
<b>Total Annual Conference</b>	<b>0.00</b>			
Operating Expenses				
RAH Vouchers	297,804.54	495,000.00	-197,195.46	60.16%
RHN Voucher	370,874.22	495,000.00	-124,125.78	74.92%
Registrations Expense				
NRHA Policy Institute	0.00			
<b>Total Registrations Expense</b>	<b>0.00</b>			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
NRHA Annual Meeting/Education	0.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00			
<b>Total Travel Expenses</b>	<b>0.00</b>			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00			
<b>Total Professional Fees/Services</b>	<b>0.00</b>			
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00			
<b>Total Marketing</b>	<b>0.00</b>			
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	23,333.32	23,333.33	-0.01	100.0%
<b>Total Operating Expenses</b>	<b>692,012.08</b>	<b>1,013,333.33</b>	<b>-321,321.25</b>	<b>68.29%</b>
<b>Total Expense</b>	<b>692,012.08</b>	<b>1,013,333.33</b>	<b>-321,321.25</b>	<b>68.29%</b>
<b>Net Ordinary Income</b>	<b>48,805.93</b>	<b>75,000.00</b>	<b>-26,194.07</b>	<b>65.08%</b>
<b>Net Income</b>	<b>48,805.93</b>	<b>75,000.00</b>	<b>-26,194.07</b>	<b>65.08%</b>

**Profit & Loss Budget vs. Actual**  
January through April 2020

Ordinary Income/Expense	Memberships			
	(2020)			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
<b>Total Grant Income</b>	<b>0.00</b>			
Membership Dues				
Individual	1,250.42	1,800.00	-549.58	69.47%
Organizational	10,191.67	24,200.00	-14,008.33	42.11%
Student	80.83	1,000.00	-919.17	8.08%
<b>Total Membership Dues</b>	<b>11,522.92</b>	<b>27,000.00</b>	<b>-15,477.08</b>	<b>42.68%</b>
Other Income				
CBO Consortium of Upstate NY	0.00			
<b>Total Other Income</b>	<b>0.00</b>			
Interest Income	0.00			
<b>Total Income</b>	<b>11,522.92</b>	<b>27,000.00</b>	<b>-15,477.08</b>	<b>42.68%</b>
<b>Gross Profit</b>	<b>11,522.92</b>	<b>27,000.00</b>	<b>-15,477.08</b>	<b>42.68%</b>
<b>Expense</b>				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
<b>Total Facility</b>	<b>0.00</b>			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
<b>Total Annual Conference</b>	<b>0.00</b>			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
<b>Total Registrations Expense</b>	<b>0.00</b>			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
NRHA Annual Meeting/Education	0.00			
Staff Travel	0.00			
Travel Expenses - Other	26.45			
<b>Total Travel Expenses</b>	<b>26.45</b>			
Training/Workshops	0.00			
Bank & Credit Card Fees	65.40	400.00	-334.60	16.35%
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00	1,500.00	-1,500.00	0.0%
Website	0.00			
<b>Total Professional Fees/Services</b>	<b>0.00</b>	<b>1,500.00</b>	<b>-1,500.00</b>	<b>0.0%</b>
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00	1,500.00	-1,500.00	0.0%
<b>Total Marketing</b>	<b>0.00</b>	<b>1,500.00</b>	<b>-1,500.00</b>	<b>0.0%</b>
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00	13,200.00	-13,200.00	0.0%
Insurance	0.00			
Staff Services Contract	0.00			
<b>Total Operating Expenses</b>	<b>91.85</b>	<b>16,600.00</b>	<b>-16,508.15</b>	<b>0.55%</b>
<b>Total Expense</b>	<b>91.85</b>	<b>16,600.00</b>	<b>-16,508.15</b>	<b>0.55%</b>
<b>Net Ordinary Income</b>	<b>11,431.07</b>	<b>10,400.00</b>	<b>1,031.07</b>	<b>109.91%</b>
<b>Net Income</b>	<b>11,431.07</b>	<b>10,400.00</b>	<b>1,031.07</b>	<b>109.91%</b>

## Profit & Loss Budget vs. Actual

January through April 2020

	Newsletter (2020)			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00	1,000.00	-1,000.00	0.0%
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	0.00	1,000.00	-1,000.00	0.0%
Gross Profit	0.00	1,000.00	-1,000.00	0.0%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
NRHA Annual Meeting/Education	0.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00			
Total Travel Expenses	0.00			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	0.00			
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00	500.00	-500.00	0.0%
Total Marketing	0.00	500.00	-500.00	0.0%
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	0.00	500.00	-500.00	0.0%
Total Expense	0.00	500.00	-500.00	0.0%
Net Ordinary Income	0.00	500.00	-500.00	0.0%
Net Income	0.00	500.00	-500.00	0.0%

## Profit & Loss Budget vs. Actual

January through April 2020

	NRHA Grant			
	(2020)			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	9,500.00	9,500.00	0.00	100.0%
Grant Income - Other	0.00			
Total Grant Income	9,500.00	9,500.00	0.00	100.0%
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	9,500.00	9,500.00	0.00	100.0%
Gross Profit	9,500.00	9,500.00	0.00	100.0%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	1,278.00			
Total Registrations Expense	1,278.00			
Travel Expenses				
Advocacy	216.00			
NHRA Policy Institute	4,040.00			
NRHA Annual Meeting/Education	368.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00	8,550.00	-8,550.00	0.0%
Total Travel Expenses	4,624.00	8,550.00	-3,926.00	54.08%
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00	250.00	-250.00	0.0%
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	0.00	250.00	-250.00	0.0%
Board/Committee Meetings	0.00			
Telephone/Conference Call	149.90			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00			
Total Marketing	0.00			
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	675.00	675.00	0.00	100.0%
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	6,726.90	9,475.00	-2,748.10	71.0%
Total Expense	6,726.90	9,475.00	-2,748.10	71.0%
Net Ordinary Income	2,773.10	25.00	2,748.10	11,092.4%
Net Income	2,773.10	25.00	2,748.10	11,092.4%



## Profit & Loss Budget vs. Actual

January through April 2020

	RHN of SCNY			
	(2020)			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	1,765.00	3,530.00	-1,765.00	50.0%
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	1,765.00	3,530.00	-1,765.00	50.0%
Gross Profit	1,765.00	3,530.00	-1,765.00	50.0%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
NRHA Annual Meeting/Education	0.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00			
Total Travel Expenses	0.00			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00	2,000.00	-2,000.00	0.0%
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	0.00	2,000.00	-2,000.00	0.0%
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00	1,000.00	-1,000.00	0.0%
Total Marketing	0.00	1,000.00	-1,000.00	0.0%
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	0.00	3,000.00	-3,000.00	0.0%
Total Expense	0.00	3,000.00	-3,000.00	0.0%
Net Ordinary Income	1,765.00	530.00	1,235.00	333.02%
Net Income	1,765.00	530.00	1,235.00	333.02%

**Profit & Loss Budget vs. Actual**  
January through April 2020

Ordinary Income/Expense	Unrestricted (2020)			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
Donations	0.00	500.00	-500.00	0.0%
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	-795.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	1,300.00			
Total Other Income	1,300.00			
Interest Income	419.55	50.00	369.55	839.1%
<b>Total Income</b>	<b>924.55</b>	<b>550.00</b>	<b>374.55</b>	<b>168.1%</b>
<b>Gross Profit</b>	<b>924.55</b>	<b>550.00</b>	<b>374.55</b>	<b>168.1%</b>
<b>Expense</b>				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00	1,500.00	-1,500.00	0.0%
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00	1,500.00	-1,500.00	0.0%
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	3,395.00			
Total Registrations Expense	3,395.00			
Travel Expenses				
Advocacy	381.24			
NHRA Policy Institute	4,188.49			
NRHA Annual Meeting/Education	0.00			
Staff Travel	0.00			
Travel Expenses - Other	-31.20	15,200.00	-15,231.20	-0.21%
Total Travel Expenses	4,538.53	15,200.00	-10,661.47	29.86%
Training/Workshops	0.00	2,000.00	-2,000.00	0.0%
Bank & Credit Card Fees	1.47			
Professional Fees/Services				
Innovation/Investment	0.00	27,500.00	-27,500.00	0.0%
Consulting/Strategic Planning	0.00	2,000.00	-2,000.00	0.0%
Audit	0.00	5,700.00	-5,700.00	0.0%
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00	8,500.00	-8,500.00	0.0%
Total Professional Fees/Services	0.00	43,700.00	-43,700.00	0.0%
Board/Committee Meetings	421.20			
Telephone/Conference Call	0.00			
Supplies	304.93	1,000.00	-695.07	30.49%
Marketing				
Promotion and Sponsorship	0.00	750.00	-750.00	0.0%
Marketing - Other	83.06	1,000.00	-916.94	8.31%
Total Marketing	83.06	1,750.00	-1,666.94	4.75%
Postage	74.26	300.00	-225.74	24.75%
Printing	110.14			
Member. Dues and Subscriptions	0.00			
Insurance	281.60	3,000.00	-2,718.40	9.39%
Staff Services Contract	15,666.68	49,350.00	-33,683.32	31.75%
Total Operating Expenses	<b>24,876.87</b>	<b>116,300.00</b>	<b>-91,423.13</b>	<b>21.39%</b>
Total Expense	<b>24,876.87</b>	<b>117,800.00</b>	<b>-92,923.13</b>	<b>21.12%</b>
Net Ordinary Income	<b>-23,952.32</b>	<b>-117,250.00</b>	<b>93,297.68</b>	<b>20.43%</b>
Net Income	<b>-23,952.32</b>	<b>-117,250.00</b>	<b>93,297.68</b>	<b>20.43%</b>

## Profit & Loss Budget vs. Actual

January through April 2020

	Total 2020			
	Jan - Apr 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00	500.00	-500.00	0.0%
Contract Income	1,765.00	3,530.00	-1,765.00	50.0%
Sponsorship Income	0.00	53,395.00	-53,395.00	0.0%
Registrations Income	-795.00	30,639.00	-31,434.00	-2.6%
Exhibitors Income	0.00	7,665.00	-7,665.00	0.0%
Grant Income				
Legislative Grant	740,818.01			
NRHA Annual	9,500.00	9,500.00	0.00	100.0%
Grant Income - Other	0.00	1,088,333.33	-1,088,333.33	0.0%
Total Grant Income	750,318.01	1,097,833.33	-347,515.32	68.35%
Membership Dues				
Individual	1,250.42	1,800.00	-549.58	69.47%
Organizational	10,191.67	24,200.00	-14,008.33	42.11%
Student	80.83	1,000.00	-919.17	8.08%
Total Membership Dues	11,522.92	27,000.00	-15,477.08	42.68%
Other Income				
CBO Consortium of Upstate NY	1,300.00			
Total Other Income	1,300.00			
Interest Income	419.55	50.00	369.55	839.1%
Total Income	764,530.48	1,220,612.33	-456,081.85	62.64%
Gross Profit	764,530.48	1,220,612.33	-456,081.85	62.64%
Expense				
Annual Conference				
Supplies	0.00	500.00	-500.00	0.0%
Facility				
Facility Expense	0.00	20,000.00	-20,000.00	0.0%
Total Facility	0.00	20,000.00	-20,000.00	0.0%
Networking Event	0.00	4,000.00	-4,000.00	0.0%
Promotional Items	0.00	3,500.00	-3,500.00	0.0%
Speaker Fees	0.00	3,000.00	-3,000.00	0.0%
Total Annual Conference	0.00	31,000.00	-31,000.00	0.0%
Operating Expenses				
RAH Vouchers	297,804.54	495,000.00	-197,195.46	60.16%
RHN Voucher	370,874.22	495,000.00	-124,125.78	74.92%
Registrations Expense				
NRHA Policy Institute	4,673.00			
Total Registrations Expense	4,673.00			
Travel Expenses				
Advocacy	597.24			
NHRA Policy Institute	8,228.49			
NRHA Annual Meeting/Education	368.00			
Staff Travel	36.98			
Travel Expenses - Other	-4.75	23,750.00	-23,754.75	-0.02%
Total Travel Expenses	9,225.96	23,750.00	-14,524.04	38.85%
Training/Workshops	0.00	2,000.00	-2,000.00	0.0%
Bank & Credit Card Fees	66.87	1,200.00	-1,133.13	5.57%
Professional Fees/Services				
Innovation/Investment	0.00	27,500.00	-27,500.00	0.0%
Consulting/Strategic Planning	0.00	2,000.00	-2,000.00	0.0%
Audit	0.00	5,700.00	-5,700.00	0.0%
IT Support Fees	0.00	2,250.00	-2,250.00	0.0%
Membership Management HW APS	0.00	1,500.00	-1,500.00	0.0%
Website	0.00	8,500.00	-8,500.00	0.0%
Total Professional Fees/Services	0.00	47,450.00	-47,450.00	0.0%
Board/Committee Meetings	421.20			
Telephone/Conference Call	149.90			
Supplies	304.93	1,000.00	-695.07	30.49%
Marketing				
Promotion and Sponsorship	0.00	750.00	-750.00	0.0%
Marketing - Other	83.06	4,000.00	-3,916.94	2.08%
Total Marketing	83.06	4,750.00	-4,666.94	1.75%
Postage	74.26	300.00	-225.74	24.75%
Printing	110.14			
Member. Dues and Subscriptions	675.00	13,875.00	-13,200.00	4.87%
Insurance	281.60	3,000.00	-2,718.40	9.39%
Staff Services Contract	39,000.00	72,683.33	-33,683.33	53.66%
Total Operating Expenses	723,744.68	1,160,008.33	-436,263.65	62.39%
Total Expense	723,744.68	1,191,008.33	-467,263.65	60.77%
Net Ordinary Income	40,785.80	29,604.00	11,181.80	137.77%
Net Income	40,785.80	29,604.00	11,181.80	137.77%

## Checks Signed > \$10,000.00

April 2020

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Account</u>	<u>Split</u>	<u>Debit</u>	<u>Credit</u>	<u>Balance</u>
Apr 20	Bill Pmt -Check	04/20/2020	1183	Northern AHEC, Inc.	NYSARH Checking	Accounts Payable		16,940.52	-16,940.52
	Bill Pmt -Check	04/20/2020	1182	Northern AHEC, Inc.	NYSARH Checking	Accounts Payable		19,500.00	-36,440.52
Apr 20							<u>0.00</u>	<u>36,440.52</u>	<u>-36,440.52</u>