

Balance Sheet

As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>
ASSETS		
Current Assets		
Checking/Savings		
NYSARH Savings Account	0.00	19,339.45
NYSARH Gold Money Mrkt Savings	258,383.94	0.00
NYSARH Checking	40,064.49	48,443.99
NYSARH PayPal	146.18	822.29
Total Checking/Savings	<u>298,594.61</u>	<u>68,605.73</u>
Accounts Receivable		
Accounts Receivable	408,255.34	3,480.00
Total Accounts Receivable	<u>408,255.34</u>	<u>3,480.00</u>
Total Current Assets	<u>706,849.95</u>	<u>72,085.73</u>
TOTAL ASSETS	<u>706,849.95</u>	<u>72,085.73</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	532,238.14	2,752.75
Total Accounts Payable	<u>532,238.14</u>	<u>2,752.75</u>
Other Current Liabilities		
Deferred Revenue		
Membership Revenue		
Student	4.17	0.00
Individual	12.50	0.00
Organizational	418.33	0.00
Total Membership Revenue	<u>435.00</u>	<u>0.00</u>
Total Deferred Revenue	<u>435.00</u>	<u>0.00</u>
Total Other Current Liabilities	<u>435.00</u>	<u>0.00</u>
Total Current Liabilities	<u>532,673.14</u>	<u>2,752.75</u>
Total Liabilities	532,673.14	2,752.75
Equity		
Donor Restricted R. Earnings	2,490.82	0.00
Retained Earnings	96,234.64	71,782.66
Net Income	75,451.35	-2,449.68
Total Equity	<u>174,176.81</u>	<u>69,332.98</u>
TOTAL LIABILITIES & EQUITY	<u>706,849.95</u>	<u>72,085.73</u>

Profit & Loss by Class
January through March 2020

	Annual Conference (2020)	Legislative Grant (2020)	Memberships (2020)	NRHA Grant (2020)	Unrestricted (2020)	Total 2020
Ordinary Income/Expense						
Income						
Grant Income						
Legislative Grant	0.00	740,818.01	0.00	0.00	0.00	740,818.01
NRHA Annual	0.00	0.00	0.00	9,500.00	0.00	9,500.00
Total Grant Income	0.00	740,818.01	0.00	9,500.00	0.00	750,318.01
Membership Dues						
Individual	0.00	0.00	1,194.17	0.00	0.00	1,194.17
Organizational	0.00	0.00	9,554.17	0.00	0.00	9,554.17
Student	0.00	0.00	80.83	0.00	0.00	80.83
Total Membership Dues	0.00	0.00	10,829.17	0.00	0.00	10,829.17
Other Income						
CBO Consortium of Upstate NY	0.00	0.00	0.00	0.00	1,300.00	1,300.00
Total Other Income	0.00	0.00	0.00	0.00	1,300.00	1,300.00
Interest Income	0.00	0.00	0.00	0.00	153.95	153.95
Total Income	0.00	740,818.01	10,829.17	9,500.00	1,453.95	762,601.13
Gross Profit	0.00	740,818.01	10,829.17	9,500.00	1,453.95	762,601.13
Expense						
Operating Expenses						
RAH Vouchers	0.00	284,695.54	0.00	0.00	0.00	284,695.54
RHN Voucher	0.00	357,789.13	0.00	0.00	0.00	357,789.13
Registrations Expense						
NRHA Policy Institute	0.00	0.00	0.00	1,278.00	3,395.00	4,673.00
Total Registrations Expense	0.00	0.00	0.00	1,278.00	3,395.00	4,673.00
Travel Expenses						
Advocacy	0.00	0.00	0.00	216.00	381.24	597.24
NHRA Policy Institute	0.00	0.00	0.00	4,040.00	3,939.99	7,979.99
Staff Travel	36.98	0.00	0.00	0.00	0.00	36.98
Travel Expenses - Other	0.00	0.00	26.45	0.00	-31.20	-4.75
Total Travel Expenses	36.98	0.00	26.45	4,256.00	4,290.03	8,609.46
Bank & Credit Card Fees	0.00	0.00	48.25	0.00	1.47	49.72
Board/Committee Meetings	0.00	0.00	0.00	0.00	421.20	421.20
Telephone/Conference Call	0.00	0.00	0.00	149.90	0.00	149.90
Supplies	0.00	0.00	0.00	0.00	304.93	304.93
Marketing	0.00	0.00	0.00	0.00	65.90	65.90
Postage	0.00	0.00	0.00	0.00	74.26	74.26
Printing	0.00	0.00	0.00	0.00	110.14	110.14
Member. Dues and Subscriptions	0.00	0.00	0.00	675.00	0.00	675.00
Insurance	0.00	0.00	0.00	0.00	281.60	281.60
Staff Services Contract	0.00	17,499.99	0.00	0.00	11,750.01	29,250.00
Total Operating Expenses	36.98	659,984.66	74.70	6,358.90	20,694.54	687,149.78
Total Expense	36.98	659,984.66	74.70	6,358.90	20,694.54	687,149.78
Net Ordinary Income	-36.98	80,833.35	10,754.47	3,141.10	-19,240.59	75,451.35
Net Income	-36.98	80,833.35	10,754.47	3,141.10	-19,240.59	75,451.35

Profit & Loss Budget vs. Actual January through March 2020

	Annual Conference (2020)			
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00	52,395.00	-52,395.00	0.0%
Registrations Income	0.00	30,639.00	-30,639.00	0.0%
Exhibitors Income	0.00	7,665.00	-7,665.00	0.0%
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	0.00	90,699.00	-90,699.00	0.0%
Gross Profit	0.00	90,699.00	-90,699.00	0.0%
Expense				
Annual Conference				
Supplies	0.00	500.00	-500.00	0.0%
Facility				
Facility Expense	0.00	20,000.00	-20,000.00	0.0%
Total Facility	0.00	20,000.00	-20,000.00	0.0%
Networking Event	0.00	2,500.00	-2,500.00	0.0%
Promotional Items	0.00	3,500.00	-3,500.00	0.0%
Speaker Fees	0.00	3,000.00	-3,000.00	0.0%
Total Annual Conference	0.00	29,500.00	-29,500.00	0.0%
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
Staff Travel	36.98			
Travel Expenses - Other	0.00			
Total Travel Expenses	36.98			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00	800.00	-800.00	0.0%
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	0.00			
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00			
Total Marketing	0.00			
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	36.98	800.00	-763.02	4.62%
Total Expense	36.98	30,300.00	-30,263.02	0.12%
Net Ordinary Income	-36.98	60,399.00	-60,435.98	-0.06%
Net Income	-36.98	60,399.00	-60,435.98	-0.06%

Profit & Loss Budget vs. Actual January through March 2020

	Legislative Grant (2020)			
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	740,818.01			
NRHA Annual	0.00			
Grant Income - Other	0.00	1,088,333.33	-1,088,333.33	0.0%
Total Grant Income	<u>740,818.01</u>	<u>1,088,333.33</u>	<u>-347,515.32</u>	<u>68.07%</u>
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	<u>0.00</u>			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	<u>0.00</u>			
Interest Income	<u>0.00</u>			
Total Income	<u>740,818.01</u>	<u>1,088,333.33</u>	<u>-347,515.32</u>	<u>68.07%</u>
Gross Profit	<u>740,818.01</u>	<u>1,088,333.33</u>	<u>-347,515.32</u>	<u>68.07%</u>
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	<u>0.00</u>			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	<u>0.00</u>			
Operating Expenses				
RAH Vouchers	284,695.54	495,000.00	-210,304.46	57.51%
RHN Voucher	357,789.13	495,000.00	-137,210.87	72.28%
Registrations Expense				
NRHA Policy Institute	0.00			
Total Registrations Expense	<u>0.00</u>			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00			
Total Travel Expenses	<u>0.00</u>			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	<u>0.00</u>			
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00			
Total Marketing	<u>0.00</u>			
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	17,499.99	23,333.33	-5,833.34	75.0%
Total Operating Expenses	<u>659,984.66</u>	<u>1,013,333.33</u>	<u>-353,348.67</u>	<u>65.13%</u>
Total Expense	<u>659,984.66</u>	<u>1,013,333.33</u>	<u>-353,348.67</u>	<u>65.13%</u>
Net Ordinary Income	<u>80,833.35</u>	<u>75,000.00</u>	<u>5,833.35</u>	<u>107.78%</u>
Net Income	<u>80,833.35</u>	<u>75,000.00</u>	<u>5,833.35</u>	<u>107.78%</u>

Profit & Loss Budget vs. Actual January through March 2020

	Memberships (2020)			
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	1,194.17	1,800.00	-605.83	66.34%
Organizational	9,554.17	24,200.00	-14,645.83	39.48%
Student	80.83	1,000.00	-919.17	8.08%
Total Membership Dues	10,829.17	27,000.00	-16,170.83	40.11%
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	10,829.17	27,000.00	-16,170.83	40.11%
Gross Profit	10,829.17	27,000.00	-16,170.83	40.11%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
Staff Travel	0.00			
Travel Expenses - Other	26.45			
Total Travel Expenses	26.45			
Training/Workshops	0.00			
Bank & Credit Card Fees	48.25	400.00	-351.75	12.06%
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00	1,500.00	-1,500.00	0.0%
Website	0.00			
Total Professional Fees/Services	0.00	1,500.00	-1,500.00	0.0%
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00	1,500.00	-1,500.00	0.0%
Total Marketing	0.00	1,500.00	-1,500.00	0.0%
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00	13,200.00	-13,200.00	0.0%
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	74.70	16,600.00	-16,525.30	0.45%
Total Expense	74.70	16,600.00	-16,525.30	0.45%
Net Ordinary Income	10,754.47	10,400.00	354.47	103.41%
Net Income	10,754.47	10,400.00	354.47	103.41%

Profit & Loss Budget vs. Actual January through March 2020

	Newsletter (2020)			
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00	1,000.00	-1,000.00	0.0%
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	<u>0.00</u>			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	<u>0.00</u>			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	<u>0.00</u>			
Interest Income	0.00			
Total Income	<u>0.00</u>	<u>1,000.00</u>	<u>-1,000.00</u>	<u>0.0%</u>
Gross Profit	0.00	1,000.00	-1,000.00	0.0%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	<u>0.00</u>			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	<u>0.00</u>			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
Total Registrations Expense	<u>0.00</u>			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00			
Total Travel Expenses	<u>0.00</u>			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	<u>0.00</u>			
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00	500.00	-500.00	0.0%
Total Marketing	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>	<u>0.0%</u>
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>	<u>0.0%</u>
Total Expense	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>	<u>0.0%</u>
Net Ordinary Income	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>	<u>0.0%</u>
Net Income	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>	<u>0.0%</u>

Profit & Loss Budget vs. Actual January through March 2020

	NRHA Grant (2020)			
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	9,500.00	9,500.00	0.00	100.0%
Grant Income - Other	0.00			
Total Grant Income	9,500.00	9,500.00	0.00	100.0%
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	9,500.00	9,500.00	0.00	100.0%
Gross Profit	9,500.00	9,500.00	0.00	100.0%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	1,278.00			
Total Registrations Expense	1,278.00			
Travel Expenses				
Advocacy	216.00			
NHRA Policy Institute	4,040.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00	8,550.00	-8,550.00	0.0%
Total Travel Expenses	4,256.00	8,550.00	-4,294.00	49.78%
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00	250.00	-250.00	0.0%
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	0.00	250.00	-250.00	0.0%
Board/Committee Meetings	0.00			
Telephone/Conference Call	149.90			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00			
Total Marketing	0.00			
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	675.00	675.00	0.00	100.0%
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	6,358.90	9,475.00	-3,116.10	67.11%
Total Expense	6,358.90	9,475.00	-3,116.10	67.11%
Net Ordinary Income	3,141.10	25.00	3,116.10	12,564.4%
Net Income	3,141.10	25.00	3,116.10	12,564.4%

Profit & Loss Budget vs. Actual

January through March 2020

RHN of SCNY				
(2020)				
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00			
Contract Income	0.00	3,530.00	-3,530.00	0.0%
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	0.00			
Total Other Income	0.00			
Interest Income	0.00			
Total Income	0.00	3,530.00	-3,530.00	0.0%
Gross Profit	0.00	3,530.00	-3,530.00	0.0%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00			
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00			
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	0.00			
Total Registrations Expense	0.00			
Travel Expenses				
Advocacy	0.00			
NHRA Policy Institute	0.00			
Staff Travel	0.00			
Travel Expenses - Other	0.00			
Total Travel Expenses	0.00			
Training/Workshops	0.00			
Bank & Credit Card Fees	0.00			
Professional Fees/Services				
Innovation/Investment	0.00			
Consulting/Strategic Planning	0.00			
Audit	0.00			
IT Support Fees	0.00	2,000.00	-2,000.00	0.0%
Membership Management HW APS	0.00			
Website	0.00			
Total Professional Fees/Services	0.00	2,000.00	-2,000.00	0.0%
Board/Committee Meetings	0.00			
Telephone/Conference Call	0.00			
Supplies	0.00			
Marketing				
Promotion and Sponsorship	0.00			
Marketing - Other	0.00	1,000.00	-1,000.00	0.0%
Total Marketing	0.00	1,000.00	-1,000.00	0.0%
Postage	0.00			
Printing	0.00			
Member. Dues and Subscriptions	0.00			
Insurance	0.00			
Staff Services Contract	0.00			
Total Operating Expenses	0.00	3,000.00	-3,000.00	0.0%
Total Expense	0.00	3,000.00	-3,000.00	0.0%
Net Ordinary Income	0.00	530.00	-530.00	0.0%
Net Income	0.00	530.00	-530.00	0.0%

Profit & Loss Budget vs. Actual January through March 2020

	Unrestricted (2020)			
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00	500.00	-500.00	0.0%
Contract Income	0.00			
Sponsorship Income	0.00			
Registrations Income	0.00			
Exhibitors Income	0.00			
Grant Income				
Legislative Grant	0.00			
NRHA Annual	0.00			
Grant Income - Other	0.00			
Total Grant Income	0.00			
Membership Dues				
Individual	0.00			
Organizational	0.00			
Student	0.00			
Total Membership Dues	0.00			
Other Income				
CBO Consortium of Upstate NY	1,300.00			
Total Other Income	1,300.00			
Interest Income	153.95	50.00	103.95	307.9%
Total Income	1,453.95	550.00	903.95	264.36%
Gross Profit	1,453.95	550.00	903.95	264.36%
Expense				
Annual Conference				
Supplies	0.00			
Facility				
Facility Expense	0.00			
Total Facility	0.00			
Networking Event	0.00	1,500.00	-1,500.00	0.0%
Promotional Items	0.00			
Speaker Fees	0.00			
Total Annual Conference	0.00	1,500.00	-1,500.00	0.0%
Operating Expenses				
RAH Vouchers	0.00			
RHN Voucher	0.00			
Registrations Expense				
NRHA Policy Institute	3,395.00			
Total Registrations Expense	3,395.00			
Travel Expenses				
Advocacy	381.24			
NHRA Policy Institute	3,939.99			
Staff Travel	0.00			
Travel Expenses - Other	-31.20	15,200.00	-15,231.20	-0.21%
Total Travel Expenses	4,290.03	15,200.00	-10,909.97	28.22%
Training/Workshops	0.00	2,000.00	-2,000.00	0.0%
Bank & Credit Card Fees	1.47			
Professional Fees/Services				
Innovation/Investment	0.00	27,500.00	-27,500.00	0.0%
Consulting/Strategic Planning	0.00	2,000.00	-2,000.00	0.0%
Audit	0.00	5,700.00	-5,700.00	0.0%
IT Support Fees	0.00			
Membership Management HW APS	0.00			
Website	0.00	8,500.00	-8,500.00	0.0%
Total Professional Fees/Services	0.00	43,700.00	-43,700.00	0.0%
Board/Committee Meetings	421.20			
Telephone/Conference Call	0.00			
Supplies	304.93	1,000.00	-695.07	30.49%
Marketing				
Promotion and Sponsorship	0.00	750.00	-750.00	0.0%
Marketing - Other	65.90	1,000.00	-934.10	6.59%
Total Marketing	65.90	1,750.00	-1,684.10	3.77%
Postage	74.26	300.00	-225.74	24.75%
Printing	110.14			
Member. Dues and Subscriptions	0.00			
Insurance	281.60	3,000.00	-2,718.40	9.39%
Staff Services Contract	11,750.01	49,350.00	-37,599.99	23.81%
Total Operating Expenses	20,694.54	116,300.00	-95,605.46	17.79%
Total Expense	20,694.54	117,800.00	-97,105.46	17.57%
Net Ordinary Income	-19,240.59	-117,250.00	98,009.41	16.41%
Net Income	-19,240.59	-117,250.00	98,009.41	16.41%

Profit & Loss Budget vs. Actual January through March 2020

	Total 2020			
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Donations	0.00	500.00	-500.00	0.0%
Contract Income	0.00	3,530.00	-3,530.00	0.0%
Sponsorship Income	0.00	53,395.00	-53,395.00	0.0%
Registrations Income	0.00	30,639.00	-30,639.00	0.0%
Exhibitors Income	0.00	7,665.00	-7,665.00	0.0%
Grant Income				
Legislative Grant	740,818.01			
NRHA Annual	9,500.00	9,500.00	0.00	100.0%
Grant Income - Other	0.00	1,088,333.33	-1,088,333.33	0.0%
Total Grant Income	750,318.01	1,097,833.33	-347,515.32	68.35%
Membership Dues				
Individual	1,194.17	1,800.00	-605.83	66.34%
Organizational	9,554.17	24,200.00	-14,645.83	39.48%
Student	80.83	1,000.00	-919.17	8.08%
Total Membership Dues	10,829.17	27,000.00	-16,170.83	40.11%
Other Income				
CBO Consortium of Upstate NY	1,300.00			
Total Other Income	1,300.00			
Interest Income	153.95	50.00	103.95	307.9%
Total Income	762,601.13	1,220,612.33	-458,011.20	62.48%
Gross Profit	762,601.13	1,220,612.33	-458,011.20	62.48%
Expense				
Annual Conference				
Supplies	0.00	500.00	-500.00	0.0%
Facility				
Facility Expense	0.00	20,000.00	-20,000.00	0.0%
Total Facility	0.00	20,000.00	-20,000.00	0.0%
Networking Event	0.00	4,000.00	-4,000.00	0.0%
Promotional Items	0.00	3,500.00	-3,500.00	0.0%
Speaker Fees	0.00	3,000.00	-3,000.00	0.0%
Total Annual Conference	0.00	31,000.00	-31,000.00	0.0%
Operating Expenses				
RAH Vouchers	284,695.54	495,000.00	-210,304.46	57.51%
RHN Voucher	357,789.13	495,000.00	-137,210.87	72.28%
Registrations Expense				
NRHA Policy Institute	4,673.00			
Total Registrations Expense	4,673.00			
Travel Expenses				
Advocacy	597.24			
NHRA Policy Institute	7,979.99			
Staff Travel	36.98			
Travel Expenses - Other	-4.75	23,750.00	-23,754.75	-0.02%
Total Travel Expenses	8,609.46	23,750.00	-15,140.54	36.25%
Training/Workshops	0.00	2,000.00	-2,000.00	0.0%
Bank & Credit Card Fees	49.72	1,200.00	-1,150.28	4.14%
Professional Fees/Services				
Innovation/Investment	0.00	27,500.00	-27,500.00	0.0%
Consulting/Strategic Planning	0.00	2,000.00	-2,000.00	0.0%
Audit	0.00	5,700.00	-5,700.00	0.0%
IT Support Fees	0.00	2,250.00	-2,250.00	0.0%
Membership Management HW APS	0.00	1,500.00	-1,500.00	0.0%
Website	0.00	8,500.00	-8,500.00	0.0%
Total Professional Fees/Services	0.00	47,450.00	-47,450.00	0.0%
Board/Committee Meetings	421.20			
Telephone/Conference Call	149.90			
Supplies	304.93	1,000.00	-695.07	30.49%
Marketing				
Promotion and Sponsorship	0.00	750.00	-750.00	0.0%
Marketing - Other	65.90	4,000.00	-3,934.10	1.65%
Total Marketing	65.90	4,750.00	-4,684.10	1.39%
Postage	74.26	300.00	-225.74	24.75%
Printing	110.14			
Member. Dues and Subscriptions	675.00	13,875.00	-13,200.00	4.87%
Insurance	281.60	3,000.00	-2,718.40	9.39%
Staff Services Contract	29,250.00	72,683.33	-43,433.33	40.24%
Total Operating Expenses	687,149.78	1,160,008.33	-472,858.55	59.24%
Total Expense	687,149.78	1,191,008.33	-503,858.55	57.7%
Net Ordinary Income	75,451.35	29,604.00	45,847.35	254.87%
Net Income	75,451.35	29,604.00	45,847.35	254.87%

Checks Signed > \$10,000.00
January through March 2020

Type	Date	Num	Name	Account	Clr	Split	Debit	Credit	Balance
Jan - Mar 20									
Bill Pmt -Check	02/13/2020	1133	Canton Potsdam Hospital	NYSARH Checking	√	Accounts Payable	12,291.00		-12,291.00
Bill Pmt -Check	02/13/2020	1134	Carthage Area Hospital 1	NYSARH Checking	√	Accounts Payable	10,697.00		-22,988.00
Bill Pmt -Check	02/13/2020	1136	Columbia Cnty Comm. Healthcare Consortium	NYSARH Checking	√	Accounts Payable	10,616.00		-33,604.00
Bill Pmt -Check	02/13/2020	1139	Elizabethtown Community Hospital	NYSARH Checking	√	Accounts Payable	10,586.00		-44,190.00
Bill Pmt -Check	02/13/2020	1140	F. F. Thompson Hospital	NYSARH Checking	√	Accounts Payable	13,915.00		-58,105.00
Bill Pmt -Check	02/13/2020	1141	Greene County Rural Health Network	NYSARH Checking	√	Accounts Payable	14,898.00		-73,003.00
Bill Pmt -Check	02/13/2020	1146	Nathan Littauer Hospital Association	NYSARH Checking	√	Accounts Payable	11,409.00		-84,412.00
Bill Pmt -Check	02/13/2020	1149	O'Connor Hospital 1	NYSARH Checking	√	Accounts Payable	10,586.00		-94,998.00
Bill Pmt -Check	02/13/2020	1150	Oneida Health System, Inc.	NYSARH Checking	√	Accounts Payable	10,145.00		-105,143.00
Bill Pmt -Check	02/13/2020	1152	Oswego County Opportunities	NYSARH Checking	√	Accounts Payable	12,921.00		-118,064.00
Bill Pmt -Check	02/13/2020	1154	Samaritan Medical Center 1	NYSARH Checking	√	Accounts Payable	12,202.00		-130,266.00
Bill Pmt -Check	03/09/2020	1166	Adirondack Med. Center	NYSARH Checking	√	Accounts Payable	12,029.00		-142,295.00
Bill Pmt -Check	03/09/2020	1164	Alice Hyde Medical Center	NYSARH Checking	√	Accounts Payable	12,244.00		-154,539.00
Bill Pmt -Check	03/09/2020	1163	Cayuga County Comm. Health Network	NYSARH Checking	√	Accounts Payable	12,722.00		-167,261.00
Bill Pmt -Check	03/09/2020	1162	Chautauqua Cnty Health Network	NYSARH Checking	√	Accounts Payable	18,178.94		-185,439.94
Bill Pmt -Check	03/09/2020	1165	Claxton Hepburn Medical Center	NYSARH Checking	√	Accounts Payable	12,066.00		-197,505.94
Bill Pmt -Check	03/09/2020	1161	Guthrie Cortland Medical Center	NYSARH Checking	√	Accounts Payable	10,638.00		-208,143.94
Bill Pmt -Check	03/09/2020	1160	Lewis County Gen. Hospital	NYSARH Checking	√	Accounts Payable	11,782.00		-219,925.94
Bill Pmt -Check	03/09/2020	1167	Wyoming County Community Hospital	NYSARH Checking	√	Accounts Payable	11,488.00		-231,413.94
Bill Pmt -Check	03/20/2020	1172	Fort Drum Reg. Health Planning Org.	NYSARH Checking	√	Accounts Payable	17,892.00		-249,305.94
Bill Pmt -Check	03/20/2020	1178	Rural Health Network of SCNY, Inc.	NYSARH Checking	√	Accounts Payable	17,296.00		-266,601.94
							<u>0.00</u>	<u>266,601.94</u>	<u>-266,601.94</u>
Jan - Mar 20									