

NYSARH Budget Comparison 2018-2020

<u>Sources of Revenue</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Advertiser Revenue	\$ 1,500.00	\$ 2,000.00	\$ -
Exhibitor Revenue	\$ 2,250.00	\$ 2,500.00	\$ 7,665.00
Registrations	\$ 24,500.00	\$ 26,050.00	\$ 30,639.00
Sponsorship Revenue	\$ 35,750.00	\$ 47,000.00	\$ 53,395.00
Grant Income	\$ 10,665.00	\$ 11,165.00	\$ 1,101,363.33
Individual Membership Revenue	\$ 1,500.00	\$ 1,750.00	\$ 1,800.00
Organizational Membership Revenue	\$ 10,150.00	\$ 11,310.00	\$ 11,000.00
Student Membership Revenue	\$ 850.00	\$ 940.00	\$ 1,000.00
Other Income	\$ -	\$ 2,000.00	\$ -
Interest Income	\$ -	\$ 30.00	\$ 50.00
Donations	\$ -	\$ -	\$ 500.00
Total Revenue:	\$ 87,165.00	\$ 104,745.00	\$ 1,207,412.33
Expenses			
<i>Personnel Expenses</i>			
Administrative Services	\$ 40,000.00	\$ 44,000.00	\$ 72,683.33
Total Personnel Expense:	\$ 40,000.00	\$ 44,000.00	\$ 72,683.33
<i>Operating Expenses</i>			
Rural Health Networks	\$ -	\$ -	\$ 495,000.00
Rural Healthcare Access	\$ -	\$ -	\$ 495,000.00
Supplies	\$ 800.00	\$ 1,100.00	\$ 1,500.00
Marketing & Advertising	\$ -	\$ 1,000.00	\$ 4,000.00
Postage & Delivery	\$ 200.00	\$ -	\$ 300.00
Insurance Expense	\$ 704.00	\$ 725.00	\$ 3,000.00
Travel/Conference Expenses	\$ 9,149.20	\$ 9,835.00	\$ 23,750.00
Training/Workshops Expense	\$ 1,943.00	\$ 1,000.00	\$ 2,000.00
Speaker Fees	\$ 1,500.00	\$ 1,500.00	\$ 3,000.00
Awards/Programs/Promotional Printing	\$ 3,983.60	\$ 5,900.00	\$ 4,250.00
Facility Expense	\$ 19,526.25	\$ 21,623.00	\$ 20,000.00
Networking Event	\$ 2,000.00	\$ 3,700.00	\$ 4,000.00
Dues & Memberships	\$ 675.00	\$ 1,155.00	\$ 13,875.00
Audit	\$ 2,500.00	\$ 5,400.00	\$ 10,500.00
IT/Website Support	\$ 740.80	\$ 1,650.00	\$ 10,740.00
Membership Management	\$ -	\$ 1,500.00	\$ 1,500.00
Intern Expense	\$ 1,000.00	\$ -	\$ -
Bank & Credit Card Service Fees	\$ 766.16	\$ 770.00	\$ 1,200.00
Consulting Expense (Strat. Planning)	\$ -	\$ -	\$ 2,000.00
Innovation/Investment Expense	\$ -	\$ -	\$ 26,800.00
Miscellaneous Expense	\$ 50.00	\$ -	\$ -
Total Operating Expenses	\$ 45,538.01	\$ 56,858.00	\$ 1,122,415.00
Total Expense	\$ 85,538.01	\$ 100,858.00	\$ 1,195,098.33
Net Gain/Loss	\$ 1,626.99	\$ 3,887.00	\$ 12,314.00